

JEWISH FEDERATION NEWS

Solicitors Gear Up for 2008 Annual Campaign

Just in time to rev up the 2008 campaign season, please mark your calendar for Solicitor Training, where facilitator Rae Ringel, President of The Rae Ringel Group, will teach us the principles behind cultivating donors, and make building relationships simple and rewarding. Together we will examine our attitudes toward solicitation, discuss how to motivate and engage prospects and donors, learn how to construct a compelling case for support, and understand how to deal with resistance.



Rae Ringel

All solicitors for the 2008 Annual Campaign are invited to attend this special training as well as those with a passion for fundraising on **Thursday, January 10, 2008 at 6:30 PM in the Sam Lerner Center for Cultural Arts at Shalom Park.** Federation's Annual Campaign raises and distributes millions of dollars to support and enrich the lives of Jews locally, nationally,

in Israel and around the world. No other fundraising effort does so much to ensure that Jewish values, goals and traditions are preserved for current and future generations.

Our facilitator, Rae Ringel, is nationally renowned for her outstanding repertoire of skills and interpersonal acumen. She is a leadership coach with an expertise in transforming professional performance to drive greater business excellence.

Rae engages her clients in proven methodologies that promote professional growth on individual, team and organization-wide levels. Her esteemed and varied clientele, which include fortune 500 companies, not-for-profits of all sizes, and entrepreneurial start-ups, have benefited from the profound influence that Rae has had on the vitality and productivity of their improved workforce.

Prior to opening The Ringel Group, Rae was the Director of Professional and Volunteer Development at United Jewish Communities (UJC), a two-billion dollar annual enterprise that

provides humanitarian assistance to Jews and non-Jews alike around the world. Rae devised an award-winning interactive web-based training program and other inspiring workshops, retreats and conferences to train and educate a national network of over 20,000 professionals and volunteers.

Rae has also devoted years to channeling her talent into the business arena and helped design and implement customer service and leadership training programs for top companies such as Tommy Hilfiger, Giorgio Armani and Sony. Learning from the best in the

market research field, Rae assisted in executive market research projects, performing need analyses and designing evaluation procedures.

For more information on how to get involved with the Jewish Federation's Annual Campaign fundraising efforts, please contact Sue Littauer, Development Director at 704-944-6758 or sue.littauer@jewishcharlotte.org. ☆



JEWISH FEDERATION OUTREACH CALENDAR

SUNDAY, DECEMBER 2

Shalom Baby Dad's Singalong with Mr. Rob

10:00-11:00 AM Levinson Family Place (down Main Street at Shalom Park)

Join us for a special Hanukkah treat for dads and their kids 2 and under (siblings are welcome, too). Mr. Rob will lead us in children's favorite tunes, plus a few Hanukkah songs, too.

Shalom Baby is the Jewish Federation's outreach initiative helping new parents stay connected to the Jewish community.

SUNDAY, DECEMBER 2

Newcomer Schmooze

10 AM-12 noon, Weinberg Center (down "Main Street" at Shalom Park)

Learn about the Charlotte Jewish community while meeting new friends. Newcomer Schmoozes are co-sponsored by the Jewish Federation of Greater Charlotte and the Levine JCC. Complimentary bagels, coffee and juice are served.

THURSDAY, DECEMBER 6

Young Adult Hanukkah Party

6:30-8:30 PM, Big Ben, 801 Providence Road

Singles and young couples come find your mojo at Charlotte's Shagadelic Hanukkah Party

\$10/advance, \$15/door, includes live band, appetizers and one drink. Register at www.charlottejcc.org. Sponsored by: Jewish Federation of Greater Charlotte, Levine Jewish Community Center, Temple Beth El and Temple Israel.

For more information about Federation Outreach initiatives, please contact Jodi Greenwald at jodi.greenwald@jewishcharlotte.org or 704-944-6759.

Get connected! Get excited! Get ready...

In recognition of the 60th Anniversary of the birth of the State of Israel, the Charlotte Jewish community is offering special programs throughout 2007-2008.

Ranging from lectures, classes and photo exhibits to music and dance performances, these programs examine and celebrate the many facets of the Israeli experience. The festivities will culminate with a celebratory community-wide event for Israel's 60th birthday in early May 2008.



Interested in volunteering? Please call Tair Zaeh, Community Shlichah at 704.944.6784 or tair.zaeh@jewishcharlotte.org.

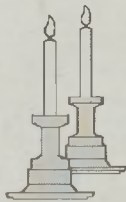
SHABBAT & HANUKKAH CANDLE LIGHTING FOR DECEMBER 2007

Friday, December 7, , 4:53 PM (light menorah for 4th night of Hanukkah before Shabbat candles)

Friday, December 14, 4:54 PM

Friday, December 21, 4:57 PM

Friday, December 28, 5:01 PM



The Charlotte Jewish News

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