

Mr. Dotson

PIEDMONT AIRLINES
Winston-Salem, North Carolina

TRAFFIC MEMORANDUM #35

July 5, 1949

MAY FIGURES - Now that all the figures are in and the books are balanced, the picture for May isn't really too bad. Here are the first 10 flights and the amount of money earned by each:

#1 - Flight 21 - \$9,833.44
 #2 - Flight 22 - \$8,301.64
 #3 - Flight 36*- \$7,775.32
 #4 - Flight 30 - \$7,706.92
 #5 - Flight 10 - \$7,224.63
 #6 - Flight 15 - \$6,925.26
 #7 - Flight 11 - \$6,913.06
 #8 - Flight 31 - \$6,397.58
 #9 - Flight 20 - \$6,116.44
 #10 - Flight 41 - \$5,936.12

*A new comer to the high ranks. Watch this trip go. Here are first 12 stations (ticket sales).

1 - CVG - \$9,660.94 7 - IMN - \$6,546.19
 2 - TRI - \$9,272.39 8 - RIC - \$5,560.23
 3 - RDU - \$8,447.80 9 - CLT - \$5,203.04
 4 - ROA - \$7,799.28 10 - GSO - \$5,120.52
 5 - CHW - \$7,471.26 11 - INT - \$5,024.91
 6 - ORF - \$7,454.83 12 - LYH - \$4,142.25

You will notice that all of these stations had sizeable increases except INT - CVG up almost two thousand. RDU, TRI, ROA, RIC, CLT & GSO up approximately one thousand. CHW & ORF improved by three thousand. Please notice that LYH almost doubled it's revenue with a two thousand increase. That is mighty fine going. Congratulations to all of you fellows.

PASSENGERS BOARDED FOR JUNE '49

	JUNE	MAY		
1 - CVG & ROA tie	1061	1012,1042	+49	+19
2 - CHW	676	667	+ 9	
3 - RIC	632	628	+ 4	
4 - TRI	627	717	-90	
5 - RDU	535	447	+88	
6 - ORF	511	447	+64	
7 - CLT	464	465	- 1	
8 - LEX	403	361	+42	
9 - GSO	383	382	+ 1	
10- SDF	368	352	+16	
11- IMN	361	274	+87	
12- AVL	278	243	+53	
13- LYH	273	236	+36	
14- INT	236	196	+40	
15- MRH	127	62	+65	
16- EWN	120	115	+ 5	
17--DAN	115	86	+29	
18- GSB	83	63	+20	
19- SOP	72	141	-69	

Congratulations to RDU for the largest numerical increase. I'll bet that Ken Ross and his boys go over 600 this month. Any takers? Don't overlook MRH - their business more than doubled and they will come near the 200 mark this month. Look at IMN - that's a mighty nice increase and they will go over the 400 mark this month. By the way, they loaded 10,186 lbs. of freight during June and that is a record and a lot of sweat - I mean a lot of flowers. Yes Sir, Bill Rehder and his boys deserve a lot of credit for a good job. No claims so far (I say with crossed fingers). Remember fellows, the excess valuation charge on flowers and chickens is now \$2.00 per hundred instead of the usual dime. I seem to have wandered from the original subject. I believe it was boarding passengers. Well, I would just like to give you a few stations to watch - ORF seems to be on the way. IMN will continue- watch CLT and AVL. The improved connecting service will help considerably.

TRANSFER AIR FREIGHT SHIPMENTS TO RAILWAY

EXPRESS AT CVG - The boys in Cincinnati have advised us that the air freight shipments arriving in Cincinnati for transfer to railway express, that it is necessary for these shipments to be delivered down town by a contract freight carrier, inasmuch as railway express cannot pick up air freight shipments at the airport. Minimum charges for this delivery service are \$1.15.

Please watch your air bills and in cases where this sort of transfer is necessary, be sure that these additional charges are included in the airbill so that we will not be liable for these charges. This is particularly true in the case of prepaid shipments, as on collect shipments the additional charges can be added after arrival in Cincinnati. If there is any question as to proper amounts to charge, contact CVG giving them weights and other necessary information as to the shipment and they will advise you as to the correct charges to be added to the airbill. Please watch this carefully, as this could cause considerable difficulty and expense if not properly handled.

LWC za

Lutz