

IN MEMORIAM

All Ecustans were saddened by the news on Saturday, June 3, of the passing of George A. Arbogast after an illness of fifteen months. He was traveling representative for Ecusta since his retirement from Universal Leaf Tobacco Company in 1947. Many Ecustans, who had known him for many years, will always remember his cheerful smile and hearty welcome. All of us who had the privilege of knowing Mr. Arbogast have indeed lost a friend.

Mr. Arbogast started his business career in Brooklyn, N. Y., with the American Machinery and Foundry Company, and later became president of the Universal Leaf Tobacco Company of China in Shanghai.

He spent 28 years in the Far East, principally in China, and traveled extensively in Europe, Central America and South America.

Survivors include Mrs. Arbogast of Miami, Florida, his mother, Mrs. George A. Arbogast of Staten Island, N. Y.; two daughters, Mrs. John Creedon of Flushing, N. Y., and Mrs. James Pote-Hunt of Hong Kong, China; two sons, Thomas C. Britton of Miami and Burnett Britton of San Francisco, Calif.; one sister, Mrs. William Leseman of



Green Cove Springs, Fla.; two brothers, Carl Arbogast of Staten Island and Valentine Arbogast of Southhampton, N. Y., and two grandchildren.

WOULD YOU HIRE YOURSELF?

It's a mighty good idea to size yourself up now and then from the other fellow's viewpoint. You should know your good points better than anyone else. Can you find enough of them to qualify you to hold down your job? Ask yourself these questions:

If you were the boss and needed a man for your job are you the man you'd pick to fill it?

Are you delivering a big day's work, or average, or just enough to get by?

Have you reason to be proud of the accuracy and quality of your work or do you often offer alibis?

Are you helping your company's public relations campaign by the manner in which you treat outsiders?

Do you do your work conscientiously and well regardless of whether or not you are being watched?

Do you need a lot of supervision or do you study your job and deliver maximum service of your own accord?

Are you a booster for your company and do you offer encouragement to those around you?

Are you easier on yourself than you would be on the other fellow if you were the boss?

Check yourself on these points and see how you would measure up. If you can honestly say that you do then you can feel encouraged and proceed with the confident knowledge that you will be a success in your job—if not then there is still an opportunity to improve your methods.

Perhaps we forget that today's brainstorm is tomorrow's accepted success—that all good ideas are crazy at birth. Imagine that foolish Galileo thinking that he could bring the stars closer! Fancy that silly young sea captain saying the world is round! Can you beat it?

Continued on page 26