



Above: Mr. H. A. Atkins of Richmond, Va., was a recent visitor at Ecusta. Mr. Atkins is the Director of Purchasing Research for Philip Morris and Company. With him is R. E. Matthews.

## People and Pictures

Above: Industrial relations policies and procedures were discussed in a meeting held at Ecusta last month. Attending were P. H. Webber of Business Research Corp. and the following representatives from the Industrial Relations Departments of Olin Industries' subsidiaries: (Seated, l. to r.) Tom Shuford, East Alton: Nina Vella and Alfred Rice, New Haven; Webber; R. C. Caldwell, Shreveport; (Standing, l. to r.) E. B. Garrett and Don Peters, Ecusta; R. I. Metcalf, New Haven; Arthur E. Giertsen and C. Richard Locke, East Alton.

Right: A class in the proper handling of 22 caliber Winchesters at a New Jersey girls' camp. Similar programs were set up this summer in at least 20 other camps in N. J.