## NEMAC

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to work together.

"We see tremendous potential for process improvements for both Locus' enterprise customers and NEMAC's government partners by combining resources and integrating results of climate change and other large-scale monitoring into Locus' enterprise-centered applications," Fox said.

Locus hopes that by combining their strengths with NEM-AC's, they can develop better software for regulatory agencies such as the EPA, businesses who report to the EPA and the general public so anyone can learn more about the state of their air, water or soil.

"We pride ourselves on bringing the right people, technology and systems together to deliver the innovative, integrated software and services our customers require," said Todd Pierce, Locus' director for GIS services, who manages the relationship between the two organizations.

River-Partnering with side Technology, Inc., builds NEMAC's capacity outside of Asheville. Riverside is headquartered in Ft. Collins, Colo., and looking to open up an office in Asheville.

"When the American Meteorological Society hosted a meeting in Asheville last summer, NEMAC hosted an open house at our downtown engagement site in the Grove Arcade," said Fox. "Riverside attended the open house, and we instantly saw that a partnership between the two groups made a lot of sense. We recently co-hosted a booth at the national AMS conference that was held in New Orleans and we are jointly pursuing some opportunities that we encountered at the conference."

Riverside is an international science, engineering and IT consulting company. The company works with federal, state "We see tremendous potential for process improvements for both Locus' enterprise customers and NEMAC's government partners by combining resources and integrating results of climate change and other large-scale monitoring into Locus' enterprise-centered applications."

> Jim Fox NEMAC director

and local government agencies; private sector clients and international organizations to provide services in technology solutions, information and analysis tools.

"Integration of the information on weather and climate change monitoring will enable organizations to easily analyze, optimize and mitigate their energy and emissions," said Fox. "Riverside is known internationally as a quality provider of

tools that really help communities address flood and water resource issues at a variety of scales. They are well respected not only here in the United States, but worldwide. We look forward to providing our expertise that will benefit both of our enterprises."

Riverside employees agree that this partnership will expand each company's reach and client hase.

"Working with NEMAC on

these important capabilities will bring together highlyskilled individuals to drive new innovations and provide clients with unique solutions to address complex environmental issues." said Larry Brazil, president and CEO of Riverside.

The new partnerships are already at work. NEMAC and Riverside jointly submitted a proposal to NOAA's Small Business Innovation Research Program earlier this month to further develop long-range three-month precipitation outlooks. UNCA students will be able to access the Locus software, both the main EIM and the cloud storage system, at NEMAC offices.

Locus software is delivered through cloud computing so there is no hardware to procure, no large up-front license fee and no complex set-ups.

Locus hopes students will find the software useful for their research and are excitedly anticipating feedback on their software.



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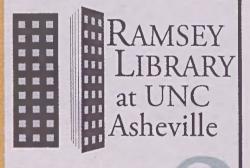
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