

# SOUND LOGIC FOR ALL



"The Negro Worker," a small magazine published at Tuskegee Institute, Alabama, by the Booker T. Washington Leadership Association, contained an editorial in its latest issue that embodies some truths that white people as well as negroes might ponder over and not forget. S. J. Phillips is founder of this publication which recently celebrated its first anniversary. Phillips once worked with the Negro Chambers County Training School where he established a reputation for hard work and became a credit to his race.

Under the heading, "Success is earned in Advance," the Negro Worker stated:

"Men don't just succeed; they win their success. You would be surprised if you heard the stories of some men who have made their way from poverty to riches. They had to work hard, suffer long, and endure much before they reached the heights.

"Your foreman didn't just happen to be the foreman. He was in the making years ago when he was working like you are, but at wages much less. He applied himself. He tried to learn. He could be depended upon. He was interested in his work. He always did the best job he could. He earned his success long before he became the foreman of the company.

"The best workman on your job has been learning how to do good work for years. He has made it a habit to do his best at all times. The habit became a part of him. That's why it's so easy for a good workman to do good work.

"You can be a good workman, too. You can be as good a workman as your foreman. All you have to do is become interested in what you are doing, do the best you can each day, and in time you will be a success because that is the way it is earned.

"Whatever heights one may reach in life is the result of what he did and how he lived in the past. What we call success is just the payoff for sacrifices and honest work done in advance . . . ."

The program of The Negro Worker is stated under the masthead, as follows:

"1. To point out to negro workers the opportunities of the present and to emphasize their responsibilities to those who have made these opportunities possible.

"2. To impress the negro worker with the need of doing a full day's work every day.

## Sam Brand says —



I RUN across one of these advertisin' fellers the other day—and I figger he's got a pretty good slant on things.

He says advertisin' is first makin' things as good as you can, an' then tellin' other folks about 'em. He says us fellers here in the plant are really the important advertisin' men. He figgers this way: he can tell folks about our Brand Name, and mebbe get 'em to buy it once or twice. But the only way to keep 'em comin' back for more is to show 'em they can count on its always bein' good. If you let the customers down they'll quit buyin'—and there ain't anything the advertisin' feller can do about it. He says all us advertisin' men got to work together to keep the customers satisfied.

## MEMBERSHIP DRIVE FOR THE CREDIT UNION

"Every member get a new member."

You can join by paying 25c and agreeing to save units of \$5.00. (Any amount can be deposited on any day through collector in your department.) This is an EMPLOYEES MUTUAL ASSOCIATION. The Credit Union now has nearly 300 members. \$6,000.00 in assets and loans totaling about \$500.00 a month.

Your money is safe. All records are supervised by North Carolina State officials. OFFICERS ARE BONDED. When loans are made they are at low rates and are made for the purpose of helping each other.

The more loans made—if repaid by INSTALLMENTS as agreed — the more DIVIDENDS paid to the members at the end of the year.

You can use the Credit Union for loans so that you can pay cash for purchases of all kinds—especially clothing, lots, cars, electrical appliances.

The Credit Union is a good thing and the saving advantage is as great, or greater than Borrowing advantage.

I hereby make application for membership in and agree to conform to the by-laws or any amendments in the Melrose Glenn Credit Union.

Signed \_\_\_\_\_  
 Date \_\_\_\_\_  
 Address \_\_\_\_\_  
 Dept. and Plant \_\_\_\_\_

"3. To encourage habits of industry, thrift, and loyalty as essential in self development and racial advancement and to stress the need of patriotism, education and religion in character building.

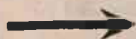
"4 To urge teamwork among negro workers and their employers to the end that the best interest of both may be served.

"Note: For the carrying out of this program, we earnestly seek the full cooperation of the millions of negroes engaged in industry and agriculture and their employers."

The Negro Worker points out to the negro race something that can bring them farther along the road to a better way of life that far exceeds anything we have yet heard or read on the subject. Such publications are deserving of the support they ask for such a worthwhile program.

—An Editorial from the Lafayette (Ala.) Sun.

## COLORED EMPLOYEES AND SUPERVISORS



BACK ROW—Thomas Johnson, Albert Hudson, Will Lytle, Dan Mose, Mose Evans, Tab Burrell, Lawrence Spencer, Tommie Craig, William McGill, Willie Craig, James Hayes, Timothy Bostig, John Bennett, Jeff Clinton.

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FRONT ROW—Supervisors— Pete Wall, Mr. Hill, Bob Smith.

