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Fieldcrest:



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G. Grubbs, Fieldcrest vice president (center), discusses "Distributor of the award with Jack Cohen (right) and Aaron Cohen, of Cohen Dry Goods Co.

hen Co. Presents Fieldcrest Award

The Cohen Dry Goods Company has resented its first annual Fieldcrest Distributor of the Year" award to 16 dependent retailers. The award was Resented to those Cohen accounts who ave best merchandised a complete line Fieldcrest bed and bath products.

We feel this award will strengthen bonds between the distributor and he retailer," Jack Cohen, president of Cohen Dry Goods Company, stated. he award will be used in store ad-^{/ertisements.}

Attending the award dinner for Field-

crest were O. G. Grubbs, corporate vice president and director of sales; E. J C. Molitor, divisional vice president and sales manager; D. P. Morrissey, Eastern regional sales manager; and J. J. Pendergast, sales representative.

The Cohen Dry Goods Company is the exclusive Fieldcrest distributor to small independent retailers in the Pennsylvania, southern New Jersey, Maryland, and Delaware area. Fieldcrest is the major supplier of the Cohen Dry Goods Company, who is one of our largest distributor accounts.

National Textiles Week Celebrated At Eden

^{The} first National Textiles Week was bserved April 23-29 to direct attention the textile and apparel industry and honor the 3.4 million people who earn living in textiles and apparel.

Dr. L. H. Hance, vice president-rearch and engineering at Fieldcrest ills, was chairman of National Texes Week in the Eden area.

Fieldcrest Mills took the lead in the debration with a special salute to emovees in The Eden News and on the radio as well as activities involving students at Morehead High School.

At the assembly program at Morehead Wednesday, April 26, H. H. Newton, Fieldcrest vice president-industrial relations, made a brief talk on textiles and presented a film showing Fieldcrest fashions.

On the same day some 80 Distributive Education and Industrial Cooperative

Training Students were given guided (Continued on Page Three)

Company Sales And Earnings Increase

Fieldcrest Mills' first quarter sales of \$50,961,000 represented an increase of 11% over the prior year. Net earnings showed corresponding improvement to a level of \$1,056,000, an increase of 20% from the year earlier level.

Earnings per share for the quarter were \$.30 compared to \$.25 last year. Utilization of the investment tax credit contributed approximately \$.02 share in 1972.

All divisions of the Company participated in the record first quarter sales, with carpets and commission finishing being particularly strong. Favorable manufacturing activity levels and reduced interest expenses were important elements in the earnings improvement.

G. W. Moore, chairman, said, "It is important to note that the earnings of our former factoring subsidiary, John P. Maguire & Co., which contributed \$.07 per share in 1971, were more than offset by improved operations in the basic areas of our business.

"Good retail sales, signs of improved consumer attitudes, and strong housing starts indicate to us that sales and earnings will improve during the remainder

RCC To Graduate 1st Textile Class In May

Three Fieldcresters will be among the approximately 12 students in the first graduating class of the Textile Technology and Management program at Rockingham Community College. Graduation exercises for the group will be held May 27.

Those now graduating entered the program approximately two years ago and have earned an associate in applied science degree by completion of the full two-year curriculum.

Graduating Fieldcresters are: Daniel R. Thompson, loom fixer, Karastan Rug Mill Weave Room; Philip E. Haynes, starch mixer, Blanket Finishing Mill Bleachery; and Samuel R. Macy, control tester, Blanket Mill.

Four recipients of Fieldcrest's Rock-(Continued on Page Two)