

# The Foothills View

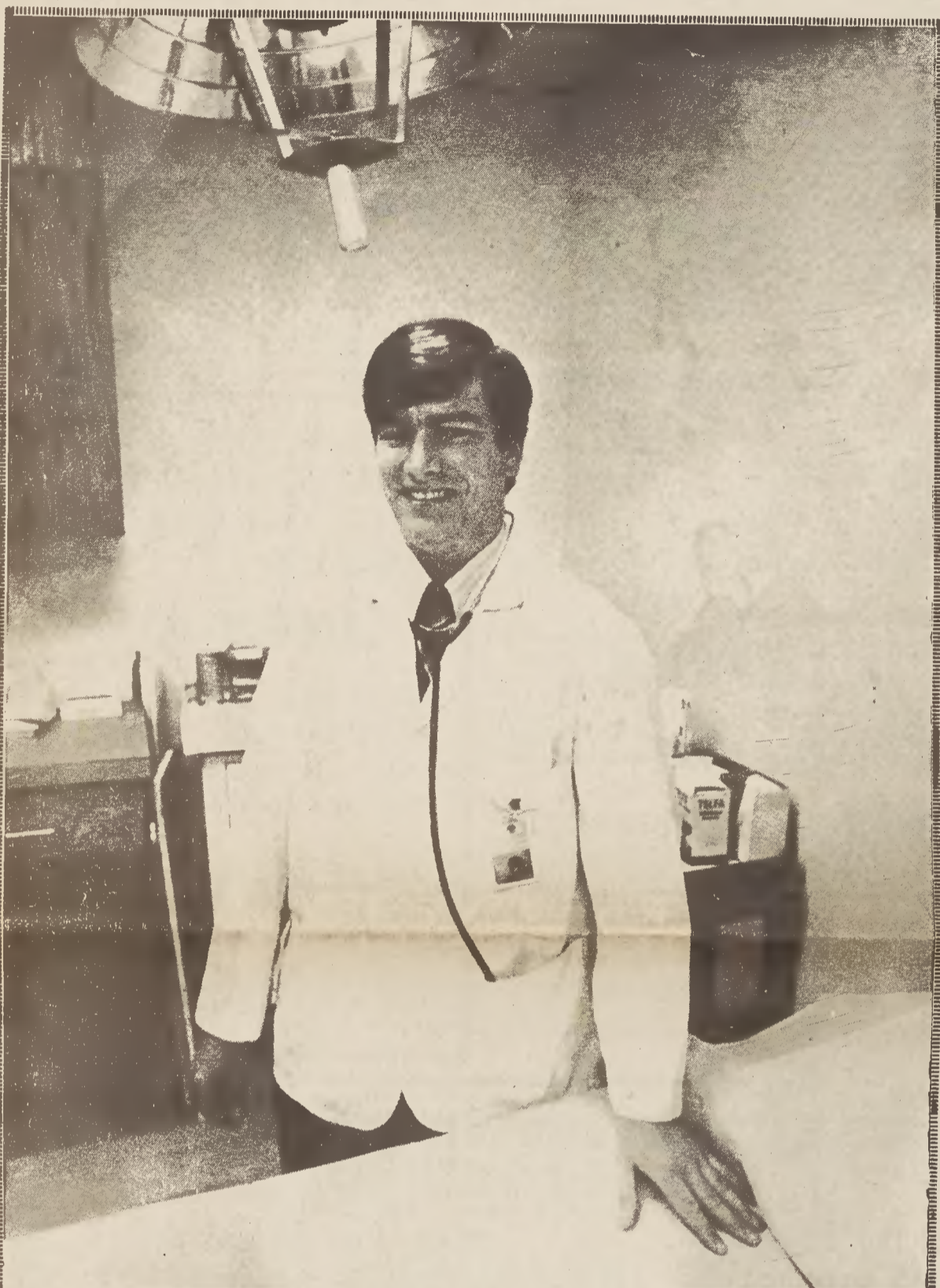


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## Student Decides On Medical Profession Following Four Years At GWC

BOILING SPRINGS, N.C.—Steve Smith was a junior in an Eatontown, New Jersey high school, with no definite plans for the future. Little did he suspect that as summer rolled around, opportunities and doorways would open to lead him into a life's career, a marriage and a home in another part of the country.

"Gardner-Webb College was sending summer missionaries to the church (in New Jersey). Once, Dr. Eugene Poston (president of the College in 1973) lead a week of family conferences. He invited me to come down and attend Gardner-Webb, so I did. Another member of the church, an adult member, came down to work as physical plant director, so I knew someone."

Smith was majoring in General Science with a concentration in Chemistry, with a 3.96 quality point ratio, when he met the girl of his dreams, Carol White. "She took some summer school courses at Gardner-Webb, but I met her at Boiling Springs Baptist Church. It was kind of funny. She was studying to be a nurse and I had not made up my mind to be a doctor yet. It was only during my senior year that I applied to seven schools. I was accepted at the New Jersey Medical School in Newark, New Jersey."

Smith departed for New Jersey, leaving behind his engaged love. Later, the two married, and he again left behind his married love to allow her to complete requirements for a nursing degree.

"I graduated May 29th," Smith stated, shaking his head with a broad smile and letting out a sigh of relief, "still have to pass the licensing exam though."

To complete some elective courses for his fourth year in medical school, Smith worked with Dr. Gene Washburn in Boiling Springs for several weeks. Now together, the couple is moving to Spartanburg, S.C., where Steve will begin the first of three more years as a resident in Family Practice at Spartanburg General Hospital.

Why Family Practice? "Family Practice is a re-

cognized speciality now. It is growing rapidly. I guess I chose it because of my lifestyle. I don't like city living. You can't be a heart specialist in the mountains. You may see two heart patients a week. To be a rural physician, I need to know something about everything."

Smith finds the field of neurology as one very fascinating. "The only thing about neurology is that you can say what the problem is but many times there is nothing you can do about it." The OB (obstetrics) ward kept him the busiest. "During two weeks on the OB, I delivered eleven babies. Babies pretty well deliver themselves. They are slippery little things."

"The emergency room was the toughest thing to handle. It is also the most exciting place, but when the first gun shot wound comes in, it's hard to know how to handle it. Here comes a person with a hole in him. Working in a hospital and a doctor's office is totally different. It's easy to lose your perspective. When someone is in the hospital, they are really sick. At the doctor's office, people come in with a little sniffle."

When remembering Gardner-Webb, Steve commented, "Gardner-Webb has a pleasant atmosphere. The quality of education is very good. They care if you learn. In medical school, you have to get it on your own or get out. I really have fond memories about Gardner-Webb. Letters of recommendation from Dr. Mosely and Mr. Parrish really helped in getting me into medical school."

Smith doesn't look at the next three years as three more years of school. He looks at it as a chance to strengthen the areas of medicine in which he feels he needs additional study. Steve has a positive attitude and a true love for the medical field, a love that was stemmed at Gardner-Webb College.

Gardner-Webb College is a four-year, liberal arts institution affiliated with the Baptist State Convention of N.C. The College is noted for its independence of federal funding and promotion of the free enterprise system and offers Associate Arts, Bachelor of Arts and Master of Arts degrees.

## High School Students Learn Of Free Economics System

BOILING SPRINGS, N.C./LINCOLN, N.C.—"The tire business is flat right now. That means there will be little growth. Growth in the tire company will be in truck tires," told Ann Gaither.

Fifty-four high school seniors listened intently to the tremendous success story of Heafner Tire Company. Ann Gaither, senior vice-president of the Lincoln based firm, spoke to the students, emphasizing the company's small beginning, the growth based on economic forecasts, and the importance of business management.

Heafner Tire Company began in a small building in Lincoln, N.C., until increased business forced the company to expand into a new 10,000 square-foot building in 1949. "With 10,000 square-feet, we thought we had more than enough space. Today, we have 122,000 square feet in our Lincoln office and 300,000 square-feet in our branches...How do we expand? When we get a certain number of customers in a location, we start a branch," told Gaither. Heafner now has a number of branches in North Carolina, South Carolina, Virginia, Tennessee, Georgia and Alabama.

Gaither explained selling by private brand to the teenage group, using Remington Tires as an example. Heafner is approaching the 6 millionth tire mark with Remington Tires and B.F. Goodrich, who manufactures the majority of the Regal Tires, is approaching the 4 millionth mark.

"Heafner sells Remington tires and several others, but when we get to somewhere like Georgia, Remington might say that we can't sell tires in a certain area because another company already has that territory." This was the basis for developing a line of tires that would be for their exclusive use, Regal tires.

During a tour of the corporate offices and warehouses, a guide lead the students down aisles of tires, custom wheels, Regal batteries, oil and tubes. "Heafner Tires is rapidly becoming and already is one of the largest

privately-owned tire companies in the world," he told.

The business-oriented students were amazed at the versatility of the company. "The people that will stay in business today are those that can do things cheaper and better," said Gaither. This statement lead into an explanation for establishing Lincoln Business Forms. The company used such an enormous amount of business forms that Heafner Tires established their own business forms company. It also sells to the general public as does Metrolina Data Processing, another arm of Heafner Tire Company. Their own trucking firm carries their freight.

The Broyhill Academy group also became aware of what Bob Moser, vice-president for sales looks for when hiring employees. "I like for our employees to be enthusiastic, even at the retail stores," he said.

Moser also astonished the group with an explanation of sales procedures. "We sell oil back to the Middle East. We buy oil from them, but we put it in a can and sell it back."

Computers, invoicing, retailing, wholesaling, private branding, and much more were part of the educational experiences felt by 54 students during their day with Heafner Tire Company. The students from Lincoln, Gaston, Cleveland, Rutherford and other counties, are attending a "Learn About Business Week" at Gardner-Webb College. Other field trips to Broyhill Furniture, Lowe's Builders, Hamrick Farms and Spindale Mills have been made.

The workshop is sponsored by Gardner-Webb College's Broyhill Academy, which stresses independence, individualism, and the strength and vitality of a free economic system and the private sector.

The Broyhill Academy is also involved in teacher workshops, farmer workshops and other types of business workshops.



Mrs. Ann Heafner Gaither talks to high school students during "Learn About Business Week" at Gardner-Webb College.

**IT'S A FACT!** By Miller

**40 FEET IN 5 YEARS**

Growing up fast are some trees from "down under!" The trees are eucalyptus—most commonly found in Australia. Seedlings planted in Florida are more than eight-feet tall after only one year. Some five-year-old trees are now 40 feet tall.

**SIGNIFICANCE TO PUBLIC**

These fast-growing trees, planted at Georgia-Pacific's 10,000-acre experimental plantation in Southwest Florida, are good news for consumers because they cut the price of growing the raw material for pulpwood, fuelwood, fence posts and pilings, and this can help reduce the cost of paper and other products made from wood.

The first athlete to win a gold medal in the modern day Olympics was James B. Connolly who won the hop, skip and jump events in Athens in 1896.

## THE AMAZING MANGO

Did you know that the mango is one of the world's most popular fruits? In India, it has been cultivated for 6,000 years and even plays an important part in Hindu religion!



Mangoes are available from June through September, imported from sunny Mexico where the climate is ideal for growing this luscious tropical treat!

The most delicious mangoes have a reddish or purplish tint, and are slightly soft to the touch when ripe. Firmer ones ripen in a few days at room temperature.



Mangoes are an excellent source of vitamins and minerals, including "A" and "C". Most people love mangoes for their sweet, juicy flavor, but the fruit is also a favorite of dieters, who enjoy it peeled for "anytime" snacks or with cottage cheese for a "local" lunch!

A peach/pineapple cross best describes the mango's flavor, but it truly has a taste all its own. Try topping your breakfast cereal with mangoes for a change, or substitute them in your favorite peach recipe. Find out why this fruit is the favorite of millions around the world! Meet a mango... and make a friend!