

# Williamston Agency Equipped To Do Any Automobile Job

## Martin County Plant Started As Service Station In 1938

The Charles H. Jenkins and Company of Williamston is equipped to do almost anything with an automobile except build one, J. B. Peele, manager of the agency said.

That is not a bad record for an agency which started in business 14 years ago with a service station and expanded into a plant with nearly 17,000 feet of floor space and a large volume of business.

The Williamston agency is the district distributor for Cadillac automobiles. The territory served by this distributing point comprises 16 counties in Eastern North Carolina.

The agency is a dealer for Pontiac, Cadillac, Buick and Oldsmobile automobiles and General Motor trucks.

When the agency was started 14 years ago, only three persons were employed. Now there are 19 on the payroll.

In 1939 the present building for the headquarters of the agency was completed and the Charles H. Jenkins and Company of Williamston moved across town to locate on U. S. Highway 17. The agency is located on the road to Washington, N. C.

The building was remodeled in the spring of 1951, and now has all the conveniences of a modern plant.

A showroom for new cars faces the highway. Off to one side are the offices, while the parts department separates the show room from the service department.

An entrance to the service department is beside the show room. Here cars can drive into the "L" shaped department to be repaired or serviced. Cars coming in pass by the service manager's desk, lubrication stall to the repair stalls. At the rear of the building is the wash pit, front end pit, and special tools room.

Constructed at the rear of the building is the paint and body shop. Also at the rear of the building is a parking lot, but the agency keeps its used cars on a lot across the highway from the headquarters.

The Williamston agency has followed the policy which has become well known throughout the Roanoke-Chowan area. That is the company will trade cars on practically everything. In 1941, the agency traded a Buick for a pony cart, and in 1948 traded a Cadillac for a boat, then in use as a fishing party boat in Pamlico Sound.

When the agency was still of service station size, J. B. Peele was appointed manager of the branch. He has been with it ever since and watched its growth. Peele has been with the Charles H. Jenkins and Company for 19 years, having started with them as a salesman.

The agency also employs a number of men who have been with the organization for a long period of years.

H. H. Taylor, the oldest employee in point of service with the Charles H. Jenkins and Company, has been with the organization for 31 years. He is partsman at the agency.

Others with ten or more years of service with the company who are working at the Williamston agency are: C. W. Whitaker, service manager, 15 years; Frank Smith, mechanic, 15 years; C. E. Britton, salesman, 13 years; E. R. Saunders, assistant general manager, 13 years; Andrew Wiggins, service, 12 years; Luther Stallings, service, 10 years; and R. E. Tarkington, Jr., parts manager, 10 years.

Other employees with their years of employment are as follows:

H. C. Mobley, salesman, 7 years; Milton Letchworth, mechanic, 2 years; Chester Nicholson, mechanic, 8 years; Milton Nicholson, body repairman, 6 years; Margaret Nicholson, bookkeeper, 3 years; Evelyn W. Glass, bookkeeper, 4 years; William Chandler, mechanic, 5 years; W. E. DeCato, mechanic, 7 years, and Horace Ray, bookkeeper, 7 years.

## Equipment Co. Joined Jenkins Family In 1941

The franchise of the Jenkins Equipment Company of Williamston was taken on by Charles H. Jenkins as an agency for International trucks, tractors, and implements.

During the first nine years of its operation, the equipment company occupied space in the same building with the Charles H. Jenkins and Company's automobile agency in Williamston. In the summer of 1950, however, the equipment company moved in a building of its own.

The company is located in a cinder block, "L" shaped building on U. S. Highway 17 at South Pearl street in Williamston. The equipment company is across the street from the Jenkins automobile agency.

The general manager of the equipment company is J. B. Peele, who also serves in the same capacity with the automobile agency. E. R. Saunders serves as assistant general manager of both the equipment company and the automobile agency.

Even though both have the same general managers, their operations are completely separate. The equipment company keeps its own set of books, employs its own personnel, and maintains its own sales services and parts departments.

In addition to the trucks, and tractors, the company carries stoves, refrigerators, and farm machinery.

Farm machinery sold last year included mowers, dusters, plows, and stalk cutters. The company also carries small equipment such as plow points.

The parts department is well stocked with parts to repair practically all types of International Harvester implements and vehicles. The skilled mechanics are thoroughly trained to handle any type of service or repair job which is brought to the service department.

Besides the general manager and the assistant general manager there are eight persons on the staff at the Equipment Co. D. D. Bazemore, who has been with the Charles H. Jenkins and Company organization for more than 12 years is the manager of the equipment company.

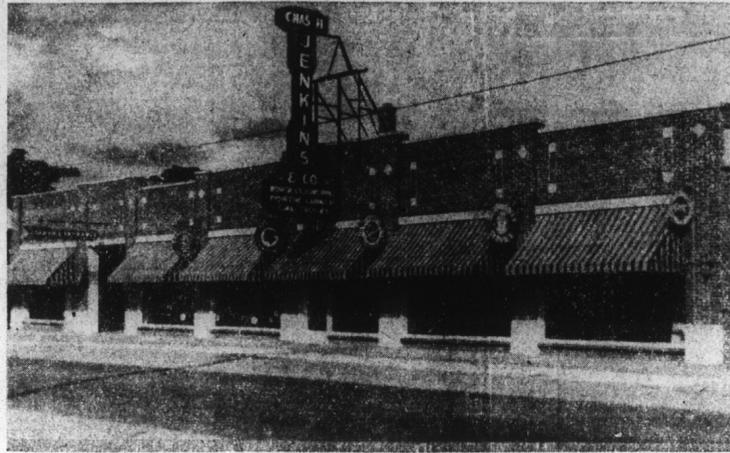
Others with the time of service with the organization are as follows: W. C. Manning, salesman, 4 years; H. Thomas Daniels, mechanic, 6 years; Lovick Modlin, service, 2 years; Cooper Owens, mechanic, 2 months; Willie Williams, service, 1 year; Norma F. Roberts, bookkeeper, five months and Horace Ray, bookkeeper, 7 years.

## Hubbell Bought Car From Jenkins Co.

Charles H. Jenkins and Company once sold a car to Carl Hubbell, former New York Giants pitching great, and now the Giants' farm director.

The sale was made to the athlete in the spring of 1940. Hubbell's auto had been demolished in a wreck near Williamston, and when his team played in Tarboro, the pitcher drove over to Williamston to see the wrecked vehicle.

In Williamston, Hubbell met Charles H. Jenkins and several other members of the firm and was sold on a new car. Since the pitching ace had to return to his team, the Charles H. Jenkins Company delivered the car to New York.



CHARLES H. JENKINS & CO. IN WILLIAMSTON



CHARLES H. JENKINS EMPLOYEES IN WILLIAMSTON

## Jenkins Firm Employs Six Brother Teams

Six sets of brothers are associated with the Charles H. Jenkins and Company.

The best known set of this group is Charles and Wayland Jenkins. Charles is the founder of the organization and Wayland was one of the charter members of the Jenkins firm. Wayland joined Jenkins and Company when it was founded in 1912. Today, he is business manager of the organization.

A nephew of the Jenkins brothers, E. R. Saunders, assistant general manager of the Williamston agency and the Jenkins Equipment Company, has been with the organization for 13 years.

Another set of brothers in the employ of Charles H. Jenkins and Company is C. L. and Harold McCoy. C. L. has been with the organization 19 years, and is now assistant manager for the company. His brother Harold joined the firm four years ago as manager of the agency in Ahsokie.

The company has as its oldest employees in point of service, brothers, H. H. Taylor, who has been with the Charles H. Jenkins and Company for 31 years, is partsman at the Williamston agency, and his brother, B. W. Taylor, who joined a year or so later, as shop foreman at the Aulander agency.

W. H. Slade, a salesman at the Aulander agency, works in the same building with his brother, J. Willis Slade, who is body mechanic and radio repairman.

Chester and Milton Nicholson work for the Williamston agency. Chester has been with the agency eight years and is a mechanic. Milton, a body repairman, has been associated with his brother at the Williamston agency for six years.

A sixth set of brothers is that of Rupert Lee, painter, of Aulander and Francis Lee, maintenance man, of the same agency.

Another family combination of father and son are employed E. A. Smith, manager of the Windsor agency, is the father of Rudolph Smith, service manager at Edenton.

### DEWAR TROPHY

In 1908, Cadillac won the Dewar trophy in London for developing interchangeability of parts. Cadillac had succeeded in so accurately controlling the precision of its manufacturing operations that any two parts of the same type were identical and interchangeable. Unique then, this principle is now part of the regular shop practice of all car manufacturers.

### PAID VACATIONS

Employees of Charles H. Jenkins and Company are given paid vacations after they have been with the organization for a year.

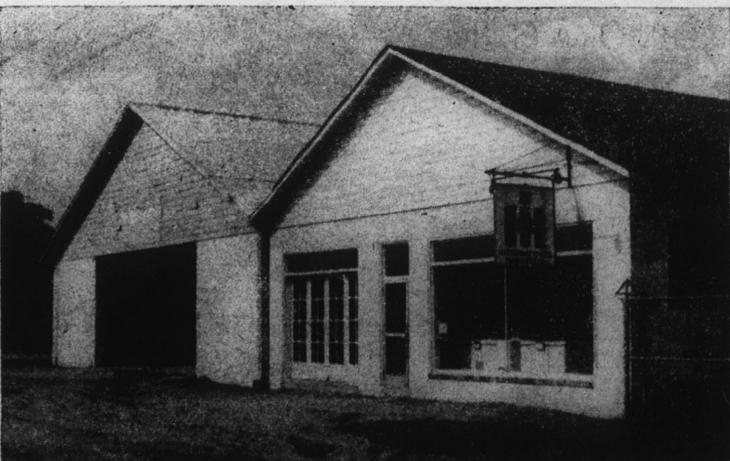
# BEST WISHES

—TO—

# CHAS. H. JENKINS & CO.

—ON ITS—

# 40TH ANNIVERSARY



JENKINS EQUIPMENT CO. IN WILLIAMSTON

# GMC TRUCK & COACH DIVISION

General Motors Corporation