

SALES HONOR—James A. Hopf, right, formerly of Edenton, accepts President's Roundtable award from Robert K. Wichmann, president, Eastern Division, Pioneer Hi-Bred International, Inc.

Mr. Hopf Is Honored For His Sales Achievements

James A. Hopf of Rensselaer, Ind. has been honored with membership in the Pioneer Hi-Bred International, Inc., President's Roundtable for his 1981-82 sales year achievements. Hopf, who lives at Rt. 2, Rensselaer, moved to Jasper County in September 1982, from Edenton, N.C. He had been a Pioneer representative in eastern North Carolina for seven and a half years and has been with Pioneer a total of ten years. He is a native of Dubois County, Indiana.

The recent honor recognized Hopf's work in North Carolina. He lived in Edenton from April 1975 through September 1982 in Morgan Park. Mr. Hopf was a member of St. Anne's Catholic Church, served on the parish council, and was chairman of the restoration committee.

Hopf was district sales manager for 14 counties in NE North Carolina, Virginia Beach and Chesapeake, Virginia. Robert K. Wichmann, president, Eastern Division, presented the award to Hopf Friday, December 17, at the company's home office in Tip-ton, Indiana.

The position of honor was established for those district sales managers who excelled in professional sales management in various regions of the 22-state area covered by the Pioneer Eastern Division. To be considered for such an honor, each individual must be nominated by his immediate superior in each region based upon personal performance covering a wide criteria of good management techniques in line with div-

sional missions and goals. Hopf is a graduate of Purdue University where he earned a Bachelor of Science degree in agriculture. He is a certified professional agronomist.

His territory includes the Northwest Indiana counties of Jasper, Newton, Lake, Porter, LaPorte, Pulaski, and Starke.

Hopf and wife Terry attend the Saint Augustine Catholic Church in Rensselaer, where Hopf is a minister of the Eucharists. Their daughter Deborah, age 7, is in the second grade at Saint Augustine Elementary School. They also have a son, Andy, age 4.

NCNB Corp.

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NCNB Corp. into Exchange. Holders of Exchange stock are entitled to receive \$31.92 in cash for each share held, payable on or after Jan. 4, 1983. Total purchase price is approximately \$134 million.

Downtown National Bank, a single office bank in Miami, was purchased for \$6.15 million cash. The completion of these two acquisitions gives NCNB, the largest bank holding company in the southeastern United States, bank assets of more than \$2 billion in Florida. Its principal subsidiary, North Carolina National Bank, has assets of more than \$7 billion.

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Guy Toppin, past owner of Clip-N-Stitch

Methodist Topic

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leaders, officers and teachers, will take place on Thursday, January 13, 7:30-9:30 P.M., at First United Methodist Church, Elizabeth City.

A Courteous Beginning

by Walter Noneman
My pastor reminded me the other day, there is something really healthy about a new year. It gives us a chance to start over. We have all had some disappointments, and we have all made some mistakes. But all this has past now. The old is gone. It's a new day. It's a new year - 1983.

The close of a year and the beginning of a new year offers each of us a chance to do two things we really need to do. We can and should look back at the year ending and evaluate our accomplishments and shortcomings and determine why. We should also look ahead at the year coming and determine to minimize our shortcomings and maximize our accomplishments.

I will make an effort to evaluate the accomplishments and highlight the activities of our "Courtesies Is Contagious" project. The courtesy campaign was highlighted in 1982 by the following activities.

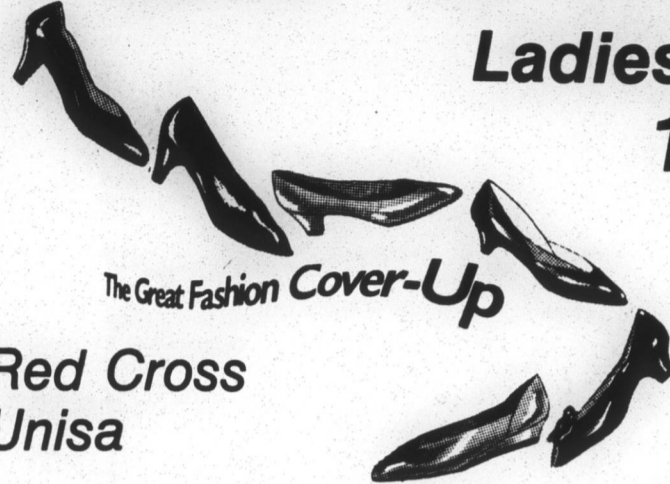
1. Opening Day Breakfast - Aug. 19, 1982 - with remarks by Eugene Causby, Exec. Director of North Carolina School Boards Association.
2. Opening assembly of John A. Holmes High School where dress code skits were featured.
3. The Flag assembly at Chowan Junior High School.
4. The Greatest School on Earth Assembly at Ernest Swain School.
5. Election of King and Queen of Courtesies at D. F. Walker School.

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Pre-inventory Reduction Sale

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Reg.	NOW
\$26.50	\$19.88
\$25.00	\$18.75
\$20.00	\$15.00
\$18.00	\$13.50
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\$145.00	\$108.75
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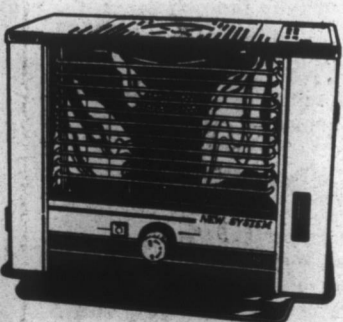


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