MS. NEGLETHA JONES



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## RJR To Help Promote Developing Administrative Grads

GREENSBORO-The oil and gas industry is overlooking a valuable source of prospective professionals when it recruits solely fro schools, specializing in petroleum studies, the chief executive of Aminoil USA, Inc. told North Carolina A&T University educators

recently. Discussing petroleum career opportunities with A&T officials, George E. Trimble, who heads the energy unit of R.J. Reynolds Industries, Inc., said the meeting represented the begining of an expanded Aminoil program to seek and assist developing administrative and techinical. graduates from schools that do not specialize in

petroleum studies. "This visit is particularly significant to me sisce it represents Ainoil's initial step in an intensifies effort to seek out prospective professionals predominantly black schools which do not offer

disciplines," Trimble said. "I believe that the petroleum industry is overlooking a valuable source of potential administrative and technical alent when it recruits solely from those tradi-

tional

institutions that

degrees in the petroleum

focus on petroleum studies," he aded. A&T State University offers several degrees in engineering and business administration. although petroleum engineering is not among the university's areas of specialization, Trimble said his company's development program would enable nonpetroleum technical degree graduates to "convert" to petroleum engineers. Trimble added that graduates holding finance business or degrees provide almost immediate value to a company sisce little additional formal training is re-

quired. Trimble said that the current levels of oil and gas exploration and pro-

placed a heavy burden on the pool of professionals available for careers in the oil industry.

He said minorities-blacks and women-currently represent a very small persntage of the industry's profes-sional, particularly in the specialized fields of geology, geophysics and petroleum engineering.

Trimble said that his company's new program will make it possible to take a person graduating a mechanical engineering degree-such as that offered at A&T—and provide extensive training to prepare that person for a career in petroleum operations.

Aminoil, which is the nation's third largest independent oil company, is headquarted if Houston, Texas, and engages primarily in domestic exploration and production, although it also has foreign operations. In addition, Aminoil also processes and sells natural gas liquids; markets crude oil, natural gas ans petroleum products; and develops and supplies geothermal steam.

Trimble said that the company's wide-ranging operations offer careers in an industry that has a relatively low potential for unemployment in the long

He said that Aminoil's ongoing affirmative action program has increased the company's utilization of minorities in job categories ranging from blue 'colfar asignments at exploration and produc-; tion sites to managerial positions at Aminoil facilities throughout the country.

Trimble said that in addition to the intensified recruiting

Aminoil is providing minorities and women more opportunities to be exposed to the company's operations before graduating from college. Under a summer intern program, an individual may have the opportunity to wok at onshore sites or

offshore platforms, possibly becoming an engineering aide, performing calculations and taking on an indiviidual assignment. The intern program also provides opportunities for career development in financial and other business ad-

ministration positions. "This type training provides early exposure to the nature of our business and

enables him or her to more smoothly plot a career path," Trimble said. R.J.

Reynolds Industries, with headquarters in WinstonSalem, is the parent com-pany o. R. J. Reynolds Tobacco Co.; Del Monte Corp. (processed foods, beverages and fresh fruit); R.J. Reynolds Tobacco International, Aminoil USA, Inc. (energy); Sea-Land Industries Investments.



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