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Recording Industry **Embraces Gospel Music**

Previously, almost all gospel music was sold in religious bookstores without much marketing. Now the big record

companies are getting involved.

Gospel music is virtually the only thing "new" in the retail record store, hence its appeal to a public lacking viable choices. Gospel, after all, is fun and uplifting, even if it isn't everyone's cup of tea. With a tremendous jump in sales through the additional outlets, gospel labels have money they've never had before to record new, experimental acts and promote them. Churches are bursting with would-be "stars".

Of all the great frontiers, the Gold Rush, Alaska, space, the entertainment business remains a constant as the en-

trepreneurial dream.

Few other industries have offered, decade after decade, the opportunity to start without a dime (and sometimes without talent) and end up a millionaire. Presuming, of course, that fame and fortune bring happiness.

The same greed is there, typical of any frontier story peopled with cattle rustlers, penny-ante hustlers, daring (and dashing) train robbers, respectable citizens trying to make a

living and honest-to-goodness eccentrics.

Times are tougher in 1982 with record sales down. According to a recent survey by Warner Brothers, almost \$3 billion worth of music is taped at home illegally by consumers. They blame the sale of blank recording tape for some of the decline

Others might point to the lack of new records. In 1982, new product releases are off over 20% from last year, continuing a three-year trend. Understandably, record companies are shy about backing new artists with promotional dollars (some

might sell records, but many will not).

Perhaps new technologies are having an impact, although no one can chart that yet. Are consumers waiting for the dust to settle on new creations like digital recordings, laser discs, compact digital discs, miniature cassettes, satellite programming revolutions, etc.?

It all boils down to one thing: the market is scared. When an industry gets scared, it gets conservative. The only music to be funded and released is going to be tried-and-true,

sounds-like-last-year pedestrian blah.

Enter the gospel explosion. From time to time, this column explores the gospel artists and two are worth examining in the above context.

Richie Furay is not only a stunning gospel lyricist and composer, his sincere country/rock style is crisp, clear and easy to follow without failing to be uptempo. "My Lord and My God" is perhaps the best from his new Myrrh "Seasons of Change" album.

Furay was one of the founders of Buffalo Springfield in 1964, moving from that innovative group to form Poco with Jim Messina (later of Loggins & Messina). Poco ushered in, almost single-handedly, the highly successful fusion of country and rock sounds that later launched such groups as the

Eagles.

"It was a period," Furay told me, "when music began to control my life. Nothing was more important than getting my next hit." Now he has a greater vision. "I don't want to be just a Christian entertainer," he explains, "I want to say

something to those who haven't heard."

Coming at gospel from another direction is evangelist Richard "Mr. Clean" White. His fifth album for Savoy, a powerful Pentecostal rap disc, covers such family favorites as Old Story" with the National Mass Choir of the Highway Churches of Christ. White takes his message seriously and he works everywhere, even prisons. "I've been on the road 23 years, since I was 15," he admits. "People have been nice to me everywhere, I give because they do. They give what they can, even when times are hard." Part of the fun of listening to White is a grandfatherly voice that almost sounds as if he's gargling underwater. The warmth and sincerity make the record, despite Savoy's sloppy engineering on the choir mikes.

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Tuesday Evening

May 4, 1982

	WFMY CH. 2 Cable 11	WPTF CH. 28 Cable 3	WTVD CH. 11 Cable 6	WUNC CH : 4 + Cable 9	WTTG CH. 5 Cable 10	WRAL - CH. 5	WTBS CH. 17 Cable 13	WGHP CH. 8
7 15 30 45	CBS News P. M. Magazine	Family Feud What's Happening	Jeffersons M.A.S.H.	MacNeil/ Lehrer T.Brown's Journal	Welcomeback Kotter M.A.S.H.	Good Times P.M. Magazine	Carul Burnet Atlanta Brains	Joker's Wild - Tic Tac Dough
8 15 30 45	Q.E.D.	Bret Maverick	'Q.E.Q. 	Who Will Protect The Family?	The Waltons	Happy Days Laverne & Shirley	27 27 24 16	Happy Days Laverne & Shirley
9 15 30 45	CBS Movie: "Portrait Of A Showgir!"	Flamingo Road	CBS Movie: "Portrait Of A Showgir!"	American Playhouse	Merv Griffin	Three's Company Too Close For Comfort	0 94 0 94 92 58	Three's Company Too Close For Comfort
10 15 30 45	(1) (1) (4) (4)	Shape Of Things	" "	Creativity w/Moyers	News	Hart To Hart	TBS News	Hart To Hart
11 15 30 45	News Late Movie:	News Tonight	News, M.A.S.H.	Alfred Hithcock Dave Allen At Large	M.A.S.H. Odd Couple	News Nightline	All In The Family TBS Theatre:	News Nightline
12 15 30 45		David Letterman	Rockford Files	477	Perry Mason	Fantasy Island	***	Fantasy Island

Wednesday Evening

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7 15 30 45	CBS News P.M. Magazine	Family Feud What's Happening	Jeffersons M.A.S.H.	MacNeil/ Lehrer Town Meeting	Welcomeback Kotter M.A.S.H.	Good Times P.M. Magazine	C of 1 t t t t t	oker's Wind fic Tac Dough
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9 15 30 45	CBS Movie: ''Return Of The Rebels	Facts Of Life Love Sidney	CBS Movie: "Return Of The Rebels	Kennedy Center Tonight	Merv Griffin	The Fall Guy	•	11.0 F 2
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11 15 30 45	News 2 Alice	News Tonight	News M.A.S.H.	Alfred Hitchcock Dave Allen At Large	M.A.S.H. Odd Couple	News Nightline	All In The Family TBS Theatre	News Nightline
12 15 30 45	WKRP McCloud	David Letterman	Rockford Files		Perry Mason	Love Boat	12 12 14	Love Boa

Thursday Evening

May 6, 1982

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	WFMY CH. 2	WPTF CH. 28	WTVD CH. 11	WUNC CH. 4	CH. 5	WRAL CH. 5	CH. 17	WGHP CH. 8
	Cable 11	Cable 3	Cable 6	Cable 9	Cable 10	Cable 12	Cable 13	
7 15 30 45	CBS News P. M. Magazine	What's Happening	Jeffersons M.A.S.H.	MacNeil/ Lehrer Almanac	Welcomeback Kotter M.A.S.H.	P.M. Magazine	Carol Burnett Sanford & Son	Joker's Wild Tic Tac Dough
8 15 30 45	Magnum,PI	Fame	Magnum.Pl	Paper Chase	Metromedia: "The Boys From Brazil"	No Soap. Radio Mork & Mindy	TBS Movie:	No Soap. Radio Mork & Mindy
9 15 30 45	Johnny Cash's Cowboy Heroes	Diff'rent Strokes Gimme A Break	Johnny Cash's Cowboy Heroes	Sneak Previews Fawlty Towers		Barney Miller Taxi		Barney Miller Taxi
10 15 30 45	Knot's Landing	Hill Street Blues	Knot's Landing	Austin City Limits	News	20/20		20/20
11 15 30 45	News	News Tonight	News. M.A.S.H.	Alfred Hitchcock Dave Allent At Large	M.A.S.H. Odd Gouple	News	All In The Family TBS Theatre:	News Nightline
12 15 30 45	McMillan & Wife	David Letterman	Rockford Files		Perry Mason	Vega\$		Vega\$