



DR. WASHINGTON

Dr. V. Washington Returns To UNC School Of Education

Dr. Valora Washington resumed her teaching duties last week at UNC's School of Education following a one year leave of absence.

She worked last year in the office of a United States Senator in Washington, D.C. as a Congressional Science Fellow. During her leave, she was promoted to associate professor and received tenure.

A child development specialist, Dr. Washington has been a member of the UNC faculty since 1978. During that time, she has published numerous articles and book reviews and received funding for several research projects.

As a Congressional Science Fellow, Dr. Washington worked on block grants and New Federalism issues, concepts which may alter significantly the shape of governmental bureaucracy. Her fellowship was sponsored by the Society for Research in Child Development and the American Association for the Advancement of Science.

In addition to her work in the United States Senate, Dr. Washington taught at Howard University. In March, Dr. Washington married Darryl G. Smith, an attorney in the Durham District Attorney's office. They live in Durham.

Morehouse Med School Dedicates Facility

ATLANTA The \$2.6 million is a "minimum figure", and that the final amount is expected to be nearer to \$3 million when negotiations are completed.

The Morehouse School of Medicine was established in 1975 initially as a part of Morehouse College.

Mrs. Mable L. Butler has been named manager of the Payroll Division at North Carolina Mutual Life Insurance Company. She has also been appointed to the administrative staff.

During her 28 years with NCM, she has worked in the policy services, bookkeeping and payroll divisions.

Mrs. Butler Named Payroll Manager/NCM

Louis W. Sullivan, M.D., president and dean of the school, said the federal grant, which already has been matched by a \$3 million appropriation from the State of Georgia, will make possible the school's planned transition to a four-year institution. He said the

Business Hints

What Is A 'Small Business'?

By Luanna C. Blagrove
Author and Business Consultant

What is the true definition of a small business? If one would ask a thousand people, legal and otherwise, no one would give the same answer. From research and statistical reports they normally use as a guideline a gross sale figure of \$200,000 and upward or by the number of employees — fifty and upward as a frame of reference. Even they do not know. Thus, it is understandable why such little study and research have been done on both the self-employed individuals and the small business per se. No one knows what he is looking for, nor where to start looking. How can anyone find something that is not in existence? How can one find a business structure that does not exist?

There is no such business structure as a small business. A business must be a proprietor, partnership, or corporation. The word "small" has no bearing on a business at all.

This negative effect of the word "small" has put limits on many people in businesses. They have come to accept this word of limitation and live within its confines, thus lessening the motivation to grow and expand.

This is the type of negative wording that people write and talk about. There is no room for positive thinking. In other words, subconsciously one blocks out growth. From the sages of all times: "As a man thinketh so is he."

The first thing that should be done with all businesses that are at a point of standstill or decline, the owner(s) should bury the word "small." They should detach this word from their association and refuse to have anyone else give them the title as small business. At no time does the self-employed smart businessperson refer to his business as "small." Big businesses show themselves big and keep getting bigger. They place no limitation as to size on their business nor do they give others the privilege to do so.

R.J. Reynolds Awards 30 A&T Students

GREENSBORO — Thirty students from North Carolina Agricultural and Technical State University (A&T) are recipients of \$1,000 R.J. Reynolds Industries scholarships, the company announced here last week.

Fifteen students from the School of Engineering and 15 students from the School of Business received the awards as part of the company's Scholarship Program in Business and Engineering at the Greensboro campus. The \$30,000 award represents the third installment of a \$160,000 commitment announced in 1979, said Marshall B. Bass, vice president of R.J. Reynolds Industries, Inc.

In making the award, Bass said the scholarships are not only "an investment for our company."

Bass noted that R.J. Reynolds Industries employs "more than 30 A&T graduates, many of whom are in managerial, professional and sales positions. These graduates are making a valuable contribution to our company. This fact alone clearly demonstrates that the university is producing a high-quality product," the R.J. Reynolds executive said.

Edward B. Fort, A&T chancellor, said, "The need for scholarships is critical for many students to receive a college education. The R.J. Reynolds program has helped us make significant progress in assisting our high-ability students."

Students from the School of Engineering receiving scholarships include: Timothy V. Drew, Burlington; Darryl A. Durham, Fayetteville; Derrell Dunn, Whitsett; Yolanda Foster, Kirtland; Kevin M. Galloway, Eden; Kenneth Gibson, Hope Mills; Jonathan Hampton, Greensboro; Sherry Lester, Roxboro; Emmy L. Lyons, Battleboro; Robert Martin Jr., Greensboro; Lewis A. Parker, Conetoe; Carmen K. Sidbury, Sneads Ferry; Joy D. Teel, Beaufort; Berdenia P. Walker, Raleigh; and Arnold A. Cole, Goldsboro.

Students from the School of Business receiving scholarships include: Patricia Miller, Lilesville; Cheryl Moore, Blounts Creek; Gregory Whitener, Greenville; Jamette Williams, Winston-Salem; Katrina Williams, Greensboro; Keyto Brown, Warrenton; Wanda Clark, Greensboro; Dale Fisher, Fayetteville; Levette Howell, Greensboro; Sherri L. Penn, Greensboro; Stephanie Proctor, Ruffin; Sharon Richardson, Elizabethtown; and Shuanne Thomas, New Bern.

R.J. Reynolds Industries, with headquarters in Winston-Salem, N.C., is the parent company of R.J. Reynolds Tobacco Co.; Del Monte Corp. (canned and prepared frozen foods, beverages and fresh fruit); R.J. Reynolds Tobacco International, Inc.; Aminoil USA, Inc. (energy exploration and development); Sea-Land Industries Investments, Inc. (containerized shipping); and R.J. Reynolds Development Corp.

© 1982 R.J. REYNOLDS TOBACCO CO.

You've got what it takes.

Salem Spirit

*Share the spirit.
Share the refreshment.
Light, fresh Salem Lights.*



Warning: The Surgeon General Has Determined That Cigarette Smoking Is Dangerous to Your Health.

LIGHTS: 9 mg. "tar", 0.7 mg. nicotine, LIGHTS 100's: 10 mg. "tar", 0.8 mg. nicotine, av. per cigarette by FTC method.