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Foreign Advertising Representative
THE AMERICAN PRESS ASSOCIATION

## . Friday, March 17, 1922

The only crime that shocks a rural community is when a fresh young thing waves at a married man.

If fining a county will stop lynching, why not employ this method to end stealing, hootch peddling, speeding, et el?

The Department at Raleigh says that farmers in eastern North Carolina must plant more food crops, and dullest mind has already seen through advice, if heeded, would do much to Republican party, whose sole reason relieve the present situation of low could be free from the produce buying trusts, if a little wholesome advice, such as this, were followed more closely by local farmers.

Once more, the Herald boosts the tremendous value of advertising as er defender. The whole truth of the a means of increasing the business of matter is that the majority does not local merchants during the present want to offend the moneyed class by period of depression. A little conforcing them to come across with a sistent, weel-directed advertising share of their excess profits for the would work wonders for some of the average poor service man. business firms of Ahoskie, as well as in other nearby towns. Perhaps in some future age, the business element of Ahoskie will wake up to the fact that no business can be run success fully without advertising. An ad in the Herald will prove, without an element of doubt, the wonderful pulling chant, to cash in on the value of action of Hertford County Superior merchant gets the jump on you. All jury having a part in it. They have together, it's time to "git-up-and- said, by the greater weight of the git," if you want business.

sist from a passing remark on the jury of twelve peers absolved the in system of road and street repairs dicted citizen from any part in an draw the various drags, harrows, etc., of which was precisely as it should be. would serve the purpose equally as graceful case; the time for argument well or better, at less than one-third has passed. However, through the the cost. A heavy road truck repre- columns of the Herald, I do want to \$3,00, while a tractor suited to the not all the people of Ahoskie are as same purpose is about seven or eight black in deeds as some would have hundred dollars. Where does the them appear. J. ROY PARKER. logic lie, in the county's purchasing these huge trucks, simply to do the work of a cheaper tractor? Wherein lies the economy, or the motive? While in no way trying to cast reflections on the discretion of the county's road forces, or those in charg, we merely cite this as an instance wherein the funds apportioned for road maintenance in Hertford he? county are not used to the best admost good from their disbursement. Believing that all taxpayers like to see the utmost possible good derived ting sun finds no new form of taxafrom the county's road building tion begun funds, we merely call their atten-It is a subject that should interest must be bought. every taxpayer in this county.

### Notice of Administration

having claims against the estate of fore that date.

of Sherman Vann, C. W. Jones, attorney for estate.

# Hertford County Herald THE REPUBLICAN PARTY

By J. Roy Parker
The self-styled "Grand Old Party."
Republican, is sinking rapidly into the hole it has made for itself, in its dealing with bonus legislation, Every pre-election promise to deal honestly and justly with the ex-service mer has been renounced; and, if the Republican Party ever really intended to be fair with the service men, its intentions in that direction have been warped and twisted to such an extent .40 as to create suspicion among the beneficiaries of the proposed bonus leg-islation. Not one single act has been acccomplished by members of the Republican party in Congress that will ever justify the party bidding for the votes of these men who helped Entered as second-class matter to "make the world safe for Democ

Ly. Its pre-electio exomises we vote bidders; and led many votes to the alter of deception in November,

First, Republican lawmakers ac cepted and abided by the mandate of "Chief" Harding, who advised delay in appropriating bonus money. The delay was philosophically accepted by the former wearers of the uniform.

But neither by philsophy, or promises, nor by any deceptive method can the majority members of Congress absolve themselves, nor explain away their lack of definite action in making adequate provision for the returned soldiers and sailors.

Plan after plan has been triumphally brought forward and more swiftly than it came was suddenly discarded as impracticable. Even the less "money crops" this year. This the real purpose and intent of the for a continued and steady stream of prices for farm products, so preva- empty and meaningless promises is lent in this section. Hertford county to keep the former army and navy boys in an expectant attitude, that they may be rounded up as G. O. P. voters in the fall of 1922.

The attitude of big business concerns the Republican party vastly more than the welfare of their form-

# WE'RE NOT SO BAD, AT THAT

Latter day developments are indicative of a general house-cleaning around this young but staid town-Ahoskie. "Truth crushed to the power of advertising in your local earth will rise again" was never betnewspaper. Its up to you, Mr. mer- ter exemplified than by the recent Herald advertising before some other Court, both the presiding judge and said, by the greater weight of the testimony, that none of Ahoskie's most admired citizens was not guilty This paper has an aversion to any of either assault or a conspiracy. attempt to dictate how certain things The latter charge was taken care of should be done, but simply cannot de- by his Honor, the Judge, while the now being done in and around Ahos- assault. Similar conspiracy charges kie. Reference is made to the use were thrown out, against two other of expensive high-powered trucks to well known citizens of the town, all

sents the outlay of approximately proclaim to the world the fact that

### THE OUTLET

The new Postmaster General i named Works. The question is; will

It would seem that it would revantge, or in such a way as to get the quire a lot of muscle to land the

Blessed is the day whose lowly set-

Life's just one thing after another. tion to the foregoing instance for Before father's pocketbook recovers their deliberation and consideration, from Christmas the Easter bonnet

> Another year of Harding normalcy, and the whole country will be praying for Wilson hard times

A California college professor has Having qualified as administrator predicted that women will rule the of the estate of Sherman Vann, decountry by 1977. There has been a ceased, late of Hertford County, N. general impression that they might Carolina, this is to notify all persons assume charge about fifty years be-

said deceased to exhibit them to the While the small town merchant is idersigned at his home in Ahoskie, "resting on his oars," waiting for N. C., on or before the 22nd day of business to pick up, the merchants in ebruary, 1923, or this notice will be the cities are going after the busileaded in bar of their recovery. All ness in the modern, sane way, by ad sons indebted to the said estate vertising. And they are getting it,

a please make immediate payment. too. Local merchants might take a This 22nd day of February, 1922. tip, and make business come their P. J. Vann, administrator way, if only they had the "git-up-and" git" about them to do a little adver tising, and get the business in , thoroughly business-like manner.

Eliminate Loss and Trouble by **Having Clear Understanding** of All Terms.

# CONFIRM ALL TRANSACTIONS

Quantity, Quality, Time of Shipment and Routing Should Be Made So That There Will Se No Misunderstanding.

(Prepared by the United States Department of Agriculture.) Many of the difficulties and losses that extraord of hay encurred would be estimated if more care were exercised when making sales to see that all terms are clear and practicable and that both seller and buyer have the same understanding of them. This can be accomplished by observing the following suggestions by the bureau of markets and crop estimates, United

States Department of Agriculture: State clearly in all ofters or acceptances all necessary factors, including quality and quantity of hay, together with time of shipment, routing, rates, price and terms of payment.

Confirm all sales and purchases by letter, in which is stated all terms asunderstood by the seller or the buyer,

as the case may be.
Upon receipt of confirmation, correct immediately any items that appear to be incorrect.

#### Make Terms Clear,

Too much emphasis cannot be placed upon the matter of care in stating terms when making sales or purchases. A greater part of such transactions are usually by telephone or telegraph which makes brevity necessary., A few more cents spent in telephone or telegraph charges, however, is better than several dollars lost on an unsatisfactory shipment. On the part of the shipper, therefore, when offering hay for sale, whether the offer is by wire or letter, the following should be stated:

(a) Quantity by bales, tons, or carloads. If by balls, the size should always be given, and if by tons or carloads, it is well also to state the size of bales that will be shipped, as there is a decided preference in certain sections for certain types and sizes of

(b) Quality, either in descriptive terms or in the terms of state or commercial grades. When commercial grades are used it must be made certain that both buyer and seller under stand what standards are being used. It is sometimes advisable to state what inspection agency is to determine the grade.

(c) The time of shipment should be specified either by naming the ex-act date on or before which shipment



Hauling Hay to Railroad Station.

will be made, or by using the trade terms of "immediate," "quick," or "prompt," which are given the following interpretation: "Immediate" or "rush" is shipment within three calendar days, "quick" five calendar days, and "prompt" ten calendar days, Sundays and holidays excluded in each

(d) The routing which can be made by the shipper, or that which is de-sired by the buyer, should be made in the first bid or offer, as it is an important item and, together with the rates applying, may be the determining factor in the transaction. Instead of stating the rate, the point at which the price applies may be given, such as "f. o, b. shipper's track" or "deliv-

ered buyer's station." (e) The price should be stated clear-ly and it should also be made clear for what length of time the bid or offer holds good and whether or not the acceptance of either is subject to confirmation by the maker.

Sand Confirmation Promptly. When a bid or offer has been accepted and a sale consummated, whether by letter or wire, a confirmation by letter, setting forth in detail all the terms and conditions of the transaction, should be mailed by each party to the other. If, upon receipt of these confirmations, either party notes any item that is contrary to his under standing of the terms he should notify the other immediately by telegraph, ac that all errors may be corrected be fore a shipment is made. If the ha was ready for shipment when the sal-was made, however, it may not be possible for the shipper to wait for written confirmation of the acceptan-by the buyer, but he should forward terms of his original offer and his ur derstanding of the acceptance.

CHRISTIAN HARBOR NEWS

Mrs. R. H. Holloman was a visitor in Colerain last Monday.

Miss Thelma Forehand spent the week-end with her parents at Cole-

Rev. R. B. Limeberry filled his regular appointment at Christian Harbor Saturday and Sunday.

. The barbecue and coon orchestra, which was given last Wednesday night was quite a success. The sum of \$65.10 was realized. Many thanks

to those who came out to help us. Mr T. E. Coleson and Mr. Carraway from near Ahoskie, spent a few days with Mr. J. T. Coleson last week.

Mr. and Mrs. R. H. Holloman and Mr. and Mrs. W. J. Holloman dined at the home of J. W. Holloman Sun-

Mrs. George Hoggard, who has have failing health for some time, s still very feeble.

Mr. Coggins from Weldon, N. C., was a caller in our neighborhood Saturday and Sunday.

The Missionary Society will meet at the home of Mrs. Baker Thursday afternoon.

Misses Ethel Burch and Hazel Joyner gave a surprise party Saturday evening in honor of their cousin Miss Maggie Burch. Fruits and home made candy were served and the evening was thoroughly enjoyed by the twenty guests present.

Miss Montie Newsome spent Saturday night at the home of Mr. and Mrs. Billie Burch.

# THE GREENSBORO DAILY

is recognized as the State's best newspaper. It gives a news service unexcelled and its editorial page is always clean, broad and interesting. Independent in politics, it presents the news and

views from EVERY angle.

On its rapidly growing subscription lists are the names of the state's best and most forward-looking citizens. Can you afford to be without this news-paper? Forward your trial subscription.

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Six months, Daily without the Sunday, for \$3.50 GREENSBORO DAILY NEWS Greensboro, N. C.

666 cures Malarial Fever.



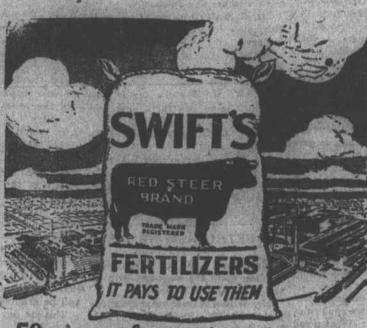
WHERE can you spend \$355 in motor transportation where your dollar will go as far as in the purchase of a Ford Touring car?

The initial outlay and the after expense are so small that your Ford Touring car will pay for itself many times over whether used as a family car for pleasure, for business purposes or both.

The sooner you place your order, the sooner you will be enjoying your Ford car. Terms can be arranged.

GEO. J. NEWBERN & CO.

AHOSKIE, N. C.



50 years of experience behind SWIFT'S RED STEER FERTILIZERS

ess to all the blood, bone and ta Swift packing plants. Other re-

A large supply of this fertilizer is now on hand at my warehouse.

Our Prices Will Please You.

S. E. Vaughn, AHOSKIE, N. C.

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