



An Introduction

It is the sole boast which we can make of our store—"ALTSCHUL'S". It is the policy of this store always to do its best process—to appeal to the woman who likes fine things—in service to your home and to dress herself and her family in an attractive way, at an economical price. All our processes are so that she will not would like to introduce any new type of food material or practice which may be found elsewhere more.

The Department Store That Combines Excellence and Variety With Low Prices

It is impossible, of course, to run you or discuss everything in this store. "ALTSCHUL'S" is a modern department store—ranging right through the block from Church to Commercial Streets. You will find the modern service, the ever-changing variety of merchandise, the special low prices, and the uniform excellence of quality all blending in your idea of a pleasure shopping trip.

"ALTSCHUL'S" is just a short distance from Main Street—not far beyond St. Paul's church—and we cordially invite you to visit us whenever you are in Norfolk.

"ALTSCHUL'S" Mail Order Department

For the benefit of our out-of-town patrons we maintain a modern mail-order department. Our merchandise is always kept up-to-date so that a catalogue is practically impossible. We will be glad to answer your inquiries and to fill your orders immediately.

"Lowest-In-The-City-Prices"

Chas. M. Stieff

(INCORPORATED)

PIANO MANUFACTURERS
ESTABLISHED 1842

Since 1842, Chas. M. Stieff, Inc., has been manufacturing and selling, direct to the people of the South, instruments which enjoy an established reputation for excellence of construction and exceptional sweetness of tone.

For over eighty years the "Stieff" has been a favorite in homes where a love of music has demanded the best in tone and quality.

CHAS. M. STIEFF, Inc.
436 Granby St.,
Norfolk, Va.

Please send catalog and
prices of pianos

Name _____
Address _____

CHAS. M.
STIEFF
Incorporated
436 Granby St.,
NORFOLK, VA.

When in Norfolk during Fair Week or for a social visit you are missing a rare treat if you fail to visit

LOUIS LICHTENSTEIN

Norfolk's Only Exclusive

Manufacturing and Retail

FURRIER

Care—The largest stock in the city

FURS REPAIRED—REMODELED

417 GRANBY STREET

Near Granby Theatre

Norfolk, Virginia

STORE AND BANK REMODELING

Inquiries solicited from out-of-town. We endeavor to work amicably. Estimates and designs furnished on request.

We can refer you to former patrons for evidence of our competency and fair prices.

E. M. FORBES

417 West 20th Street

VIRGINIA

"Paper Day" at the Village Postoffice

By WILLIAM G. BROGAN

Vice President, The American Press Association

You also want to know the news, you also want to know the latest news. And here comes the village post office, right opposite, with its little red door and its letter boxes, to furnish the latest news to the public.

To you comes the postman, his face brightened by the exciting news of the latest issue of "ALT SCHUL'S". It is almost 2000 words of print. You cannot help but be pleased by the number of pages and by the variety of subjects. It is surely a large issue for the local paper.

Remember, however, that the paper is not the only publication for news interests. There are other papers, too, that are just as good, if not better.

Look at the news columns. They are just as good as those in the local paper. And they are just as good as those in the "ALT SCHUL'S". The news columns are just as good as those in the local paper. And they are just as good as those in the local paper.

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