

# First Union offers seminars for first-time home buyers

Recently, a Home Buyers Seminar was held at the Black-Phillips-Smith Neighborhood Government Services office at 2301 Patterson Avenue. Attending the seminar were many people, all interested in learning more about becoming homeowners. One of those attending was Nieasa Brooks of Winston-Salem, an employee of the Winston-Salem/Forsyth County School system and

a mother of four boys. She had been renting for over four years at her previous address. After the seminar, Brooks made an appointment to come in for pre-qualifying. At that time, we determined her purchasing power, or affordability range, and she began her house hunt. It didn't take long for her to find a very nice brick three bedroom house for her and her family. The loan application was processed



Nieasa Brooks begins her quest to become a homeowner by attending a Home Buyers Seminar



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