

Chamber Announces 93 Small Business Award Winners

Five outstanding small-business owners who have contributed to the economy through their business accomplishments during the past year have been selected to receive the Greater Winston-Salem Chamber of Commerce's 1993 Small Business Awards.

Presentation of the awards will be made during Small Business Week, May 9-15. The 1993 winners and their awards are: Gail E. Withers, Owner of Options Temporary Services, Inc./Withers Construction Company, Small Business Person of the Year; Hal Brown, President, Adele Knits, Inc./Twin City Warehouses, Inc., Small Business Advocate of the Year; Brad Romine, Representative, State Farm Insurance, West Area Council Business of the Year; Eva Foltz Hanes, President, Moravian Sugarcrisp Company, (Mrs. Hanes Moravian Cookies), Entrepreneurial Success Award; David C. Hinton, President, David C. Hinton, C.P.A. Winston-Salem Business & Technology Center Business of the Year. In addition, the East Area Council will announce the recipient of its Minority Business of the Year Award at the council's Third Annual Awards Banquet and Gala Saturday from 7 to 11:30 p.m. at the Stouffer Winston-Plaza Hotel.

All six awards will be presented on May 11 during a special Small Business Award Breakfast & Forum, which will be held from 7:30 to 9:30 a.m. at the Hawthorne Inn & Conference Center, 420 High St. The speaker for the event will be Brooke Saladin, who is associate professor of business management at the Babcock Graduate School of Management of Wake Forest University. Saladin will discuss Total Quality Management for Small Business: an Overview. The presentation will look at what TQM is and what it means to small businesses as well as how to implement TQM



Brad Romine

inexpensively. The cost is \$3 for members and \$5 for non members. Members of the 14-member Executive Committee of the Chamber's Small Business council served as judges.

Mayor Martha Wood will sign a proclamation declaring May 9 - 15 as Small Business Week at 2 p.m. May 4 at City Hall.

Other events sponsored by the Chamber during Small Business Week include a special business-to-business trade show, Business Expo '93, on May 13 from noon to 7:30 p.m. at the Benton Convention Center. A Business After Hours will be held during Business Expo '93 from 5:30 to 7:30 p.m. The Chamber will hold an open house at its new quarters at 601 W. Fourth St. on May 14 from 8:30 a.m. to 5 p.m.

The Greater Winston-Salem Chamber of Commerce is a leading business organization in Winston-Salem and Forsyth County, representing more than 1,600 area businesses which are committed to increased economic development in the region. It works to promote a better business environment and offers services to strengthen existing businesses, to encourage small business creation and growth, and to promote the area as a destination for conventions and visitors.



Hal Brown

Business Center Of the Year

David Hinton moved to Winston-Salem in 1981 to join the CPA firm of Garrett, Sullivan & Co. in Greensboro as a senior accountant. Three years later when the firm changed its name to Garrett, Sullivan, Davenport, Bowie and Grant, CPAs PA, Hinton was named manager.

Hinton's relationship with the Business & Technology Center began in 1987 when his firm opened a satellite office at the BTC for which he was named manager. The following year, the firm dissolved its association, and Hinton began working full time for Oliver W. Bowie. In late 1988, he became the chief financial officer of TV Ventures, Inc./Great American Dream Corporation, two telemarketing companies with common ownership. At the same time, he purchased the furniture in the Winston-Salem office and took over the lease in the BTC so that he could maintain a part-time practice. A year later, he turned to his practice full time.

In addition to clients across the state, Hinton provides his services to clients in Washington, D.C., Los Angeles, New York, Detroit, and Atlanta. His areas of concentration include auditing, bookkeeping, tax return preparation, tax planning, computer consultation, management advisory services and IRS tax audit.



Eva Hanes



David Hinton

Business Person of the Year

Gail Withers established Options Temporary Employment Agency, which specializes in placing construction laborers, in February 1990. Envisioning the agency as a way to help displaced workers, she uses the services of Experiment In Self-Reliance and the Bethesda Center for the Homeless to find good workers in need of jobs and a second chance at life. But she does more than hire workers. She teaches them interviewing skills and how to fill out applications properly; talks to them about the importance of being reliable; provides transportation when needed; and above all, works to instill in each of them a sense of pride and accomplishment.

Six months after starting her agency, Withers branched out and added a subsidiary, Withers Construction Company. Initially, she bided primarily on the construction of silt fence (erosion control). Recently she expanded into providing hauling services, painting services, seeding and mulching.

Withers operates both companies by herself. In her first year, the average number of people she employed at any given time was 47. In 1992, that figure more than doubled to 110.

Withers is also very active in the community. She volunteers with the Bethesda Center for the Homeless, has been actively involved with Common Vision, and is a member of the Piedmont Contractors' Association and the Chamber's Small Business Council. Currently she is chairing the Chamber's East Area Council's Gala Committee. The gala, which will be held Saturday from 7 to 11:30 p.m. at the Stouffer Winston-Plaza Hotel, is being held to raise money for Prince Ibrahim Elementary



Gail Withers



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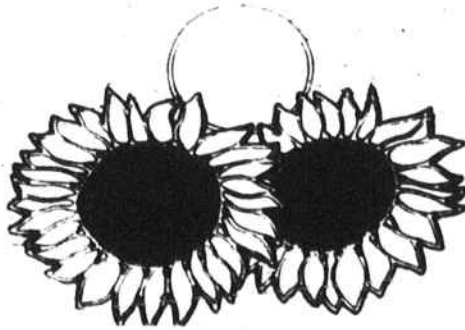

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Community EVENTS CALENDAR April

How to Schedule Your Events: Send your information, concisely and neatly printed or typed, to the Chronicle Calendar, 617 N. Liberty St., Winston-Salem, N.C. 27102, before 5:00 p.m., the Monday preceding the week in which your event will occur. Our FAX number is (919) 723-9173.

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***THURSDAY, APRIL 22**

6 p.m. — Judge Loretta C. Biggs of Forsyth County District Court, Atty. Debra R. Jessup, and Ellen R. Gelbin of Elliot, Pishko, Gelbin & Morgan, P.A., will discuss family law as part of the North Carolina Academy of Trial Lawyer's (NCATL) series of sessions for local lawyers to educate Forsyth County citizens, free of charge, regarding their basic legal rights, obligations and remedies throughout the next two months. Sessions will be held at the Mt. Zion Baptist Church File-Goodwin Center. For information call 724-2828.

FRIDAY, APRIL 23

10 a.m. — The Knollwood Hall Nursing Facility and Family Council will hold a yard sale April 23-24 until 4 p.m. in the park area at 5755 Shattalon Drive. A pool table and other specialty items will be auctioned on Friday. Rain date if April 30-May 1. The public is invited.

SATURDAY, APRIL 24

7 p.m. — Salem Lodge #139 will hold its annual homecoming banquet in the File-Goodwin Center at Mt. Zion Baptist Church. Ben Ruffin will be the speaker. For information call Gentry Palmer at 723-1330 or Howard Ward at 727-0813.

7 p.m. — The Shepherd's Center of Kernersville presents the "Shepherd's Center Follies" in the Glenn High School auditorium. The presentation is an entertainment review featuring singing, dancing and comedy, ranging from traditional country to selections from Broadway hit musicals. For ticket information call Ty Moser at 996-6301 or Joan Hope at 996-3940. All proceeds will go to the Shepherd's Center.

SUNDAY, APRIL 25

1 p.m. — Temple Emmanuel Preschool, 201 Oakwood Drive, will hold a rummage sale until 3:30 p.m. Items include a large selection of children's clothing and equipment, sporting goods, household items, small appliances and furniture. Temple Emmanuel is a non-profit pre-school. Proceeds will go toward its programs.

TUESDAY, APRIL 27

12:30 p.m. — The Twin City Business and Professional Women's Organization will hold a luncheon meeting at the Best Western Regency Inn, 128 N. Cherry St. For reservations call Pat McGalliard at 760-0500 by April 23.

7 p.m. — The Grief Counseling Center of Hospice of Winston-Salem/Forsyth County will present the workshop, "Adults Coping with the Loss of a Parent or Child" in the Hospice conference room, 1100-C S. Stratford Road. Admission is free but registration is requested. Call 768-3972 to register or for more information.

7 p.m. — The North Carolina Central University Alumni will meet at the East Winston Library. The program will include guest speakers and reports from the Nominating Committee and the Scholarship Committee. Inactive Eagles are encouraged to attend. For information call Mary Jenkins at 924-1543.

WEDNESDAY, APRIL 28

12 p.m. — The Forsyth County Juvenile Justice Council will sponsor the workshop "Discipline Scenarios or Can You Pass the Test?" at the Exchange/SCAN building, 500 Northwest Blvd. Ravonda Dalton-Rann will facilitate an exercise dealing with discipline scenarios as a self-analysis to assist professionals and volunteers in seeing how we sometimes deal with children and their families by our own limited perception. For information call 724-2831.

ONGOING

• Diggs Gallery at Winston-Salem State University features the exhibit "Reflections: Our Journey through Time" through May 15. Gallery hours are Tuesday through Saturday, 11 a.m. to 5 p.m. The exhibit is free and open to the public. For information call 750-2458.

• The North Carolina Chapter of the National Committee for the Prevention of Child Abuse is seeking Prevention Advocates to represent the agency as prevention spokespersons and child abuse prevention advocates. A NC/NCPA Prevention Advocate provides information to their community on child abuse and prevention efforts and serves as the community's link with the state-wide prevention network. Advocates are asked to commit 6-10 hours per month for one year. For more information call 919-829-8009 or 800-354-KIDS.

UPCOMING

• The 36th Annual Rummage Sale will be held April 23-24 at the Benton Convention Center. Hours are Friday, 5:30-9 p.m. and Saturday, 9:30 a.m. to 12:30 p.m. and 1-2:30 p.m. Proceeds will fund the community projects of the Junior League of Winston-Salem Inc.

• The Winston-Salem Tiny Rams Football Organization will sponsor a golf tournament May 8 at the Winston Lake Golf Course. All golfers are welcome to participate. Registration is required. Prizes will be awarded. All proceeds will benefit the football organization to help children who will play this summer. For information call Lewis Green at 922-3922 or 744-7518.

• All Blantons and kin are urged to attend the annual Worldwide Blanton Convention to be held Sept. 17-19 at Days Inn in Cave City, Ky. Genealogy workshops will be held. For hotel reservations call 502-773-2151 and mention the Blanton Convention to receive a reduced rate. For information contact Col. Rudolph D. Blanton, 111 Magnolia St., Upton, Ky. 42784. (502) 369-7763.

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