Page 4. May 1994 . Winston-Salem Chronicle . Home Buyers Guide

## **10** GOOD REASONS TO CHOOSE PIEDMONT FEDERAL FOR YOUR NEXT HOME LOAN

- 1. **Piedmont Federal keeps** all home loans. We don't sell your mortgage to out-of-state investors.
- 2. Loan Rates are locked in at application for up to 60° days. If rates go down before you close, you will get the lower rate.
- 3. Closing costs are generally less because we close all loans in our offices and since we make the loans we generally have fewer fees.

5. We approve all loans — Only our approval is necessary and no outside parties are involved (excluding those loans that require mortgage insurance).

- 7. You'll get a mortgage loan account book with your Piedmont Federal loan — You'll always know how much you've paid and your loan balance.
- 9. Escrow accounts are not required for home loans (except 90% loans).

- 4. All Piedmont Federal offices are full service. All applications and closing can be handled at the location most convenient to you.
- 6. We have fast service. Our experienced personnel make the process move as smoothly and quickly as possible. In fact, closing are generally within 30 days of application.
- 8. You'll always have ready access to all your account information since we maintain your loan. Plu's you'll be dealing with the same people that made the loan for you.
- 10. **Piedmont Federal's caring staff** is the most important reason of all.

لوالتوفيقين التشتيني والمتحدث والتناوير

Winston-Salem 

Kernersville

Clemmons

N.

Wilkesboro

Boone

Deposits

Federally

Insured

to

\$100,000.