

Take the **Worry** out of buying a used car just look for this sticker

MODERN AUTOMOTIVE NETWORK

CERTIFIED

and buy with confidence

Here's what you get when you buy a Certified Used Car from any of the four dealerships in the Modern Automotive Network:

- 130 Point "No Exception Inspection"
- 30-Day/1,000 Mile Bumper to Bumper Mechanical Warranty
- 3-Day/300 Mile Money Back Guarantee
- Six-Month/6,000 Mile Power Train Service Contract
- Professional Cleaning Inside and Out
- Easy On-Site Financing

THE MODERN NETWORK
A BETTER way to buy and service a vehicle. Check it out!

130
130-Point, No-Exception Inspection

300
3-day/300 mile money back guarantee.

30
30-Day/1,000 Mile Bumper to bumper mechanical warranty

6
6-month/6,000 mile power train service contract at no extra charge

3
3-Professionally Cleaned Inside and Out

5
5-Easy, On-Site Financing

MODERN Geo
722-4191 • 1-800-842-9242

This Week's Featured Vehicle!



1996 CHEVY IMPALA 4 DR SS
#1752A. Black cherry, auto, fog lamps, PDL, leather seats, tilt, rear defroster, PB, AM/FM cass, dual air bags, PW, keyless entry, cruise, A/C, PS, custom wheels

\$24,963

SMARTCARS
MODERN'S USED CAR SUPERSTORE
(910) 785-3100

This Week's Featured Vehicle!




1996 HONDA ACCORD LX 4 DOOR
Automatic, Air Conditioning, Power Windows, Power Door Locks, tilt, AM/FM Stereo Cassette, LOW MILES! 5 TO CHOOSE!

NADA RETAIL \$17,200 \$15,990

MODERN NISSAN
767-8260 • 1-800-722-9386

This Week's Featured Vehicle!



1994 NISSAN MAXIMA GXE V6
Auto, air, AM/FM cass, PW, PDL, cruise, tilt, FM, keyless entry, factory alloy wheels, much more

\$11,950

MODERN TOYOTA
761-0404 • 1-800-642-0808

This Week's Featured Vehicle!



1995 TOYOTA CAMRY LE

\$199 PER MO.

27 month lease based on approved credit. \$200 refundable security deposit. \$1,287 cash down trade equity. Total of payments \$5,373. Purchase price \$15,028. 24,000 miles for a 27 month term.

1993 CHRYSLER LEBARON GTC CONVERTIBLE \$8988
Fully equipped, leather interior.

1995 OLDS CUTLASS CIERA SL \$10,363
#2227A. 4 dr., auto., air, p. locks, much more.

1994 VOLKSWAGEN JETTA 4 DR \$10,394
#1862A. Green, A/C, PS, 5 spd, drivers airbag, PB.

1994 CHEVROLET CAMARO 2 DR \$11,588
#17482A. Red, rear tires, dual airbags, cruise, PS, custom wheels, AM/FM cass, tilt, A/C, PB, spoiler.

1994 PONTIAC TRANSPORT VAN SE \$11,988
Auto, PW, tilt, A/C, PS, custom wheels, driver airbag, PB, CC, rear defroster, PB, 2 Capt's Chairs, AM/FM Cassette.

1995 CHEVROLET CAVALIER 2 DR Z34 \$12,988
#17562A. Black, auto, day running lights, PDL, cruise, rear defroster, custom wheels, AM/FM cass, dual airbags, PW, tilt, A/C, PS, spoiler, factory warranty.

1995 TOYOTA CAMRY XLE 4 DR \$13,963
#1702A. Red, auto, air, AM/FM cass, PW, PDL, tilt, A/C, AM/FM cassette.

1995 CHEV. MONTE CARLO Z34 \$17,988
4 dr., leather, auto, PW, PL, tilt, cruise, cassette with CD, factory warranty.

1994 Z-28 CONVERTIBLE \$17,988
28,000 miles, loaded, black with black top.

1995 CHEVROLET CHEVROLET IMPALA 4 DR \$24,963
#1712A. Black cherry, auto, fog lamps, PDL, leather seats, tilt, rear defroster, PB, AM/FM cass, dual airbags, PW, keyless entry, cruise, A/C, PS, custom wheels.

CHEVY TRUCKS

1995 CHEVROLET ASTRO VAN \$14,588
#1702A. V-6, auto, air, AM/FM cass, PW, PDL, tilt, cruise, #1724A. White, auto, PB, AM/FM radio, gauges, PB, dual rear wheels.

1994 CHEVROLET 1 TON DUMP TRUCK, 12 FT BODY \$18,488

1995 CHEVROLET S10 BLAZER 4WD 4 DR \$18,588
#17162A. Red, auto, PDL, leather seats, cruise, rear defroster, PB, AM/FM cass w/CD, PW, P seats, tilt, A/C, PS, tinted glass.

1995 CHEV. P.U. EXT. CAB 3 WD \$20,588
Auto, air, PW, PL, tilt, cruise, custom wheels, cassette, drivers airbag.

1995 S-10 BLAZER 4 DR. \$23,988
DR. seat, 4x4, V-6, auto, fully equipped!

1993 S-10 PU \$8988
Surgically air cass, custom wheels, PS, PB, and more!

1994 CHEV G30 CONVERSION VAN \$12,988
DR. seat, 4x4, V-6, auto, fully equipped! PS, PB, PW, tilt, cruise #1920P.

1994 SUZUKI SIDENUCK JLX, 4x4 \$12,988
4 Dr., Auto, Air, TR, Cruise, PW, PL, Cassette, Rear Defog.

1995 CHEV. BLAZER 4X4 \$24,988
White, leather, V-6, fully equipped, sharp!

1995 FORD PICKUP 2WD \$15,988
Leather, auto, P. Windows, TR, A/C, P. Locks, Cruise, P. Steering, sliding P. Window, Side Inner, AM/FM Cassette, V-6.

1995 CHEVROLET S10 BLX 4WD 4 DR \$15,988
Black, auto, PDL, P seats, A/C, rear defroster, PB, AM/FM cass, PW, keyless entry, tilt, leather seats, PS, custom wheels.

1995 CHEVROLET S10 BLX 4 DR 4WD \$19,988
Teal/leather, auto, PW, keyless entry, tilt, A/C, PS, tinted glass, drivers airbag, PDL, P seats, cruise, rear defroster, custom wheels, AM/FM cass.

1995 FORD EXPLORER ELT 4WD \$24,988
Red, auto, PW, tilt, A/C, PS, custom wheels, tinted glass, factory warranty, dual airbags, PDL, cruise, rear defroster, PB, 2 capt chairs, AM/FM cass.

1996 CHEVY TAMOE LT \$30,460
4 dr., Loaded, Leather, NADA \$32,700

1996 HONDA ACCORD LX 4 DR \$15,990
PW, PL, Cruise, TR, Cassette, Low Miles 7 To Choose

1995 FORD ESCORT \$7990
Auto, A/C, stereo, NADA \$8200

1996 DODGE 3500 15 PASS. VAN \$19,870
V6, auto, air, PW, PL, NADA \$12,270

1995 OLDS CIERA \$9970
V6, auto, air, PW, PL, NADA \$11,280

1995 MERCURY GRAND MARQUIS \$15,780
Full size luxury, V6 power, NADA \$18,975

1995 NISSAN ALTIMA GXE \$13,880
Loaded, 3 to choose NADA \$16,600

1994 CHRYSLER TOWN & COUNTRY \$18,970
V6, auto, all power, leather, NADA \$20,870

1995 CHEVY LUMINA \$12,880
4 dr., like new NADA \$14,625

1995 CHEVY C1500 SILVERADO \$15,800
Cruise, tilt NADA \$17,400

1995 CHEVY CORSICA \$9990
V6, auto, PW, PL, NADA \$12,275

1995 FORD TAURUS \$15,490
V6, AT, A/C, PW, PL, Cruise, cruise, NADA \$18,875

1992 BUICK ROADMASTER \$11,480
V6, all power, perfect for car pool, NADA \$13,780

1995 CHEVY CAMARO \$14,900
V6, T-tops, cloth, A/C, AT, PW, PL, NADA \$18,975

1995 TOYOTA TERCEL DX \$8990
Auto, air, 3 to choose, NADA \$10,250

1995 MAZDA 626 \$13,490
Auto, air, 3 to choose, Your choice NADA \$14,660

1995 TOYOTA AVALON XLS \$22,880
Sunroof, loaded NADA \$28,790

1995 GMC Z71 4X4 \$20,450
SLE, loaded NADA \$21,280

1995 ACURA LEGEND \$26,880
Leather, sunroof, low miles NADA \$27,800

1995 NISSAN PATHFINDER 4X4 \$18,990
A/C, AT, PW, PL, cass, cruise, tilt, NADA \$25,775

1995 NISSAN QUEST XE \$18,960
Olympic Edition, low miles, NADA \$19,875

1995 MERCURY MYSTIQUE GS \$11,880
PW, PL, cruise, tilt, cass, NADA \$14,900

1995 NISSAN MAXIMA GXE \$17,990
Low miles, loaded NADA \$18,790

1994 SATURN S/W \$8960
Local trade, auto, air, AM/FM cass, low miles, 38K, must see

1994 MAZDA MX6 \$11,860
Auto, air, AM/FM stereo pass, PW, PDL, cruise, tilt, roof, low miles

1994 MERCURY VILLAGER GS \$13,460
Auto, air, AM/FM cass, PW, PDL, cruise, tilt, rear air, low miles, local trade

1997 PLYMOUTH VOYAGER SE \$8850
7 passenger, auto, air, AM/FM cass, PW, PDL, cruise, tilt, very low miles, 28K, must see

1995 NISSAN KING CAB V6 4X4 \$15,650
5 spd, air, cass, chrome pkg, rear sliding window, low miles, much more

1995 HONDA CIVIC LX \$12,650
Auto, air, cass stereo, air bag, PW, PDL, cruise, tilt, low miles

1995 HYUNDAI SONATA \$10,860
Auto, air, AM/FM stereo, dual airbag, low miles

1992 NISSAN PATHFINDER SE V6 \$15,650
Auto, 4x4, air, AM/FM cass, PW, PDL, cruise, tilt, PM, roof, loaded, low miles

1995 NISSAN MAXIMA RED \$17,650
Auto, air, AM/FM cass, PW, PDL, cruise, tilt, power mirror, rear spoiler, gold pkg, low miles

1995 NISSAN MAXIMA GXE (3646P) \$16,950
V6, auto, air, dual air bag, PW, PDL, cruise, tilt, PM, low miles

1995 NISSAN 200SX SE (3664P) \$12,650
5 spd, air, AM/FM cass, PW, PDL, cruise, tilt, PM, sunroof, rear spoiler, loaded

1995 HONDA CIVIC (3642B) \$11,860
5 spd, AM/FM cass, PW, PDL, cruise, tilt, sunroof, alloy wheels, much more.

1995 FORD ESCORT LX \$7850
5 spd, air, AM/FM cass, stereo, alloy wheels, rear spoiler, low miles

1994 PONTIAC GRAND AM GT \$9850
4 dr., air, AM/FM cass, PW, PDL, cruise, tilt, loaded

1995 NISSAN ALTIMA SE \$12,950
Auto, air, AM/FM stereo cass, dual airbags, PW, PDL, cruise, tilt, PM, rear spoiler, alloy wheels, much more.

CARS

1995 TOYOTA TERCEL 2 DR DX \$9400
5 spd, A/C, cass, red, 23K miles

1994 CHRYSLER LEBARON CONVERTIBLE \$9900
White, AT, loaded, 45K

1995 PONTIAC GRAN PRIX SE \$12,900
White, loaded, 35K miles

1994 TOYOTA CAMRY LE \$13,800
White, keyless entry

1995 NISSAN MAXIMA SE \$13,900
Auto, loaded, leather, 58K miles, local trade

1995 TOYOTA CAMRY XLE V6 \$15,900
Black, loaded, leather, CD, woodgrain dash, sunroof, 55K miles, sharp.

1995 TOYOTA RAV 4 DR \$17,900
Black, 4x4, 5 spd, A/C, loaded, PW, PDL, 14K miles

1995 TOYOTA RAV 4 DR \$19,900
White, 4x4, 5 spd, A/C, loaded, PW, PDL, 14K miles

1995 TOYOTA AVALON XLS \$25,900
Beige, leather, loaded, alloy, gold pkg, 6 disc CD

TRUCKS

1995 FORD BRONCO \$11,900
Eddie Bauer Pkg, loaded, must see, all options, 61K miles

1992 CHEVROLET S-10 BLAZER \$13,900
Sports pkg, auto, loaded, 4.2 V6, alloy, sharp

1995 TOYOTA 4X4 \$15,500
V6, 5 spd, A/C, alloy, brush guard, 11K miles, like new

1995 TOYOTA TACOMA X-CAB 4X2 \$15,900
Red, AT, A/C, cass, 2K miles, like new

1995 Nissan King cab 4x4 \$15,900
REAL 5 SPD, a/c, CASS, 31K MILES

1994 CHEVROLET Z71 X-CAB 4X4 \$22,900
Blue, loaded, power seat, 18K, like new

1995 JEEP GRAND CHEROKEE LIMITED \$23,900
Stc, loaded, champagne, 1-owner

1995 TOYOTA 4 RUNNER SR5 LIMITED \$25,900
Loaded, leather, CD, 5 spd, sunroof, 38K miles, like new

1995 TOYOTA 4RUNNER SR5 4X4 DESERT DUNE \$29,900
5 spd, Loaded, Leather, sunroof, Running Boards, CD Player, alloy, Like New.

1995 TOYOTA LANDCRUISER \$39,900
Navy blue, gray leather, loaded, like new, 18K miles, all options.

\$200 CASH BACK PAL

When you lease a used car through PAL. Offer expires 10 days from date of advertisement. No photocopies of facsimiles accepted. Only one (1) coupon accepted per car. Coupon to be submitted with documentation package by dealer. Check mailed to Customer.

An Interview with Don Hauser Modern Chevrolet's No. 1 Salesman for 1996

Q. First of all let's deal with the question of When to buy a car — what's the best time?

A. My advice is, whatever you do, don't wait to buy a new or used car till you need it. You won't have time to shop around and get the best price on the car you really want. Try to anticipate when you're going to need a new car and start to shop in advance. If you take your time, and do your homework, you're far more likely to get a car that will serve you well and that you'll be happy with.

Q. What do you feel are some of the advantages of shopping at Modern?

A. I think the most important is reputation. Modern has been in business in Winston-Salem for 64 years! Every car we sell has to reflect all those years of service to the community, so you know we're going to stand behind it.

Q. What other benefits does Modern offer its customers?

A. We offer several substantial benefits to our customers: every used car has a 6-month/6,000 mile warranty; we also have one of the largest inventories of used cars in the Triad; and you know that every used car has gone through Modern's 21-Point Mechanical Check before it ever goes on sale. We even have a whole department to help you get your car financed, even if you've had credit problems in the past! And after you've bought the car, you can rely on Modern's GM-trained and certified Service Technicians to expertly maintain and service your car to make sure it stays in great shape.



I'd say Modern offers the convenience of One-Stop Shopping — we can supply your every Automotive Need!

