

Last month a sign advertising the lease and sale of office space at Premier Park ared seemingly overnight. The business park has only had one tenant since

Lot from page Al

Lane has only had one tenant. The N.C. Department of Transportation made use of the space for a short stint in 2011 before relocating.

A number of residents told The Chronicle that when the business park was first built, they assumed something that would benefit the community would be put there. One of those residents is Margretta Key, who has lived on the 2000 block of East 14th Street for more than 30 years. She said a few years ago, talks began to surface of a restaurant moving into one of the vacant buildings, but those talks quietly went away.

"It's really disheartening to see the space go to waste," she continued, "especially when this neighborhood is lacking in so many areas."

Lauren Johnson said that she is not surprised that no one has felt the need to invest in the business park or the East Winston community. She said, "For some reason, people just don't feel the need to invest in our community. This is nothing

According to business owners, one issue with acquiring space in Premier Park in the past was the price. In 2012, the property was listed for \$1,100,000, which is equivalent to \$220 per square foot.

During that time, the lot was owned by First Mount Vernon Industrial Association (FMVIA), a mortgage broker company based in Alexandria, Virginia. Court records show the company, which was founded in 1994, has been on the wrong end of a number of accusations, including fraud and exclusion of evidence.

Attempts to contact FMVIA were unsuccessful.

## Looking toward the future

Although all three buildings remain empty today, that all could be changing in coming months. In recent weeks, a new sign advertising the property for sale and lease appeared next to the vacant buildings.

It is believed that a drop in the asking price has future in depth, Ruffin noted that the property is a hidden gem that has all the makings to improve the East Winston community.

"Cleary this property

has potential," he said, "for

not only improving the

property continue to heat

up, residents say they will

have to see it to believe it.

into the buildings, I don't

believe it," Johnson said when she saw the new

While talks about the

"It all sounds good, but until I see something move

"That's what I'm wait-

area but our entire city."

## "It all sounds good, but until I see something move into the buildings, I don't believe it."

-Lauren Johnson

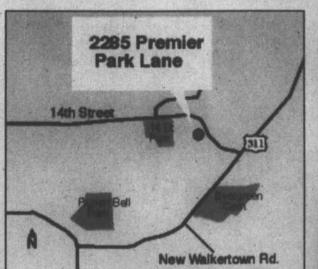
led to more local business owners looking into acquiring space in the business park. Last February, the price of the property was \$485,000; another price drop in September put the property at \$425,000. The fact that the property is in a Historically Underutilized Business Zone (HUBZone) may be part of the growth in interest as well.

**HUBZone** was enacted into law as part of the Small Business Reauthorization Act of 1997. The program is an effort by both the U.S. Small Business Administration Congress to promote economic development and employment growth in distressed areas, by providing access to more federal con-

tracting opportunities. According Meridian Realty Group, a local commercial real estate brokerage company, they have received a number of calls and emails from people in the community interested in the prop-

tus, I am not able to comment until the first of

John Ruffin, a certified commercial investment member (CCIM) at Meridian, noted that because the property is currently under contract, his company is unable now to discuss any of the deals that have been presented. "Given its current sta-June," Ruffin said. Without discussing the

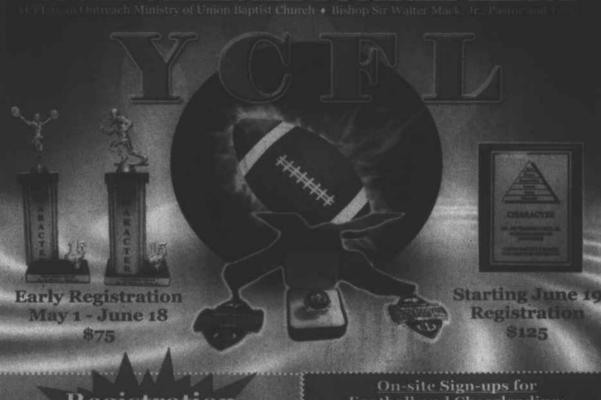


Chronicle map



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ing to see. We've been waiting a long time."

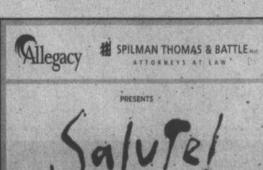


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