



Theresa Elder (c), member of the Chi Eta Phi Nursing Sorority, was recently honored by her soror sisters for dedicated work as Boule chairperson. Bernice Fulson (l) and Cleo Yongue aid Mrs. Elder in

unwrapping the gift in honor of the outstanding leadership. The sorors presented Mrs. Elder with an inscribed silver platters. (Photo By Teresa Simmons)



RALSTON PURINA GIVES SCHOLARSHIP - Sharon Smoak (center), a junior from St. Matthews majoring in food and nutrition, was recently presented with a scholarship award of \$750 and a certificate by Gene Odum (right), Ralston Purina District Sales Manager

of Charlotte, N.C. Dr. Lewie C. Roache, dean of the School of Arts and Sciences and coordinating chairperson for the college scholarship program, looks on.

Estimators To Conduct Seminar Here

By Lary Crews

There's another building boom on the Gulf Coast and dozens of projects are underway, but -- in the construction industry -- nothing happens until the bids are in and a firm is chosen to do the work. Contractors stay in business only if they can produce timely, accurate estimates of construction costs and put together attractive bids.

That's why three experts in the estimating field formed a non-profit organization a year ago to teach contractors, sub-contractors and estimators to bid more efficiently.

Based in Sarasota, the American Estimating Institute. (AEI) is the only organization of its kind in the nation, and its three founders presented more than 150 seminars all over America last year. In the next four months the Institute will take its traveling seminars to 16 states, from Arizona to West Virginia. They'll be back in Florida for a couple seminars the second week of April.

Essay And Poster Contest Will Be Held October 6

Get out the paper and colored pencils and prepare for the essay and poster contest to be held Saturday, October 6.

The contest is a part of the annual M.L.K. (Martin Luther King) Torch Run and walkathon sponsored by the Southern Christian Leadership Conference of Charlotte-Mecklenburg.

The contest is open to all students in grades 4-12. The rules for the essay emphasize it must be 1,000 words or less and it must be printed neatly or typed. The theme for the essay contest is "The November Election: It's Importance to the Black Family."

If you prefer entering the poster contest, you must show scenes depicting the struggle involved in obtaining the right to vote. The topic is "Defenders of the Right to Vote."

Essays will be judged on neatness, grammar, punctuation, content, creativity and originality. Posters will be judged on neatness, creativity, originality and content.

The deadline for submitting projects to either contest is October 1, 9 p.m. Essays should be mailed to Essay Contest-SCLC, P. O. Box 669511, Charlotte, N.C. 28266. Posters should be delivered to SCLC Headquarters, 1534 West Blvd (Westover Shopping Center), Charlotte. The hours for delivery are 5:30-7 p.m., Monday through Friday.

The SCLC torch run and walkathon will be held in Revolution Park. A voter registration drive will also be held. SCLC officials remind nonregistered people, October 8 is the last day to register for the November presidential election.

For additional information about any of the events, telephone SCLC representatives at 372-0780; 374-0537; or 392-8740. Dr. Martin Luther King Jr. founded SCLC in 1957.

Candidates Forum

All 18 Mecklenburg County candidates for North Carolina House and Senate seats have confirmed plans to attend the "Candidates' Forum" September 25, from 4:30-7 p.m. at the Christ Episcopal Church, 1412 Providence Rd. The Forum is sponsored by the Council for Children, a child advocacy agency.

The candidates will answer questions prepared by the Council's Public Policy Committee from 5:15 to 6:30 on such issues as child care, education, corporal punishment, and more. Time will be allocated for informal discussion as well. Candidates will receive background information on the questions in advance, but will not know ahead of time which they will be asked.

The Forum, which is free, should serve as an informative session for parents and non-parents alike.

According to Executive Director Daniel Rooks, he and two fellow estimators, Richard J. Langedyk and Lynn R. Silcott, identified a nationwide need among estimators in the residential, commercial, industrial, civil and institutional construction industry for professional expertise in project costing and bidding. "The ability to more efficiently prepare cost appraisals is crucial when you're trying to bid successfully for contracts in today's highly competitive market," says Rooks.

The three men did a nationwide telephone survey of contractors of all types and listed the most common errors or problems estimators were encountering in costing and bidding construction projects. From their research, they designed a course called Estimating and Bidding Techniques That Work. They tried it out early last year in Jacksonville, and spent the next several months fine-tuning the content, based on feedback from their students across the country.

The American Estimating Institute is a non-profit company, which gives them increased credibility in the industry, according to Rooks. "When we go to the American General Contractors Association and offer a seminar for one of their chapters, we are better received," he says. "Most contractors are secretive about how they do their estimating," adds Rooks, "but we feel being non-profit gives us a certain objectivity with respect to the people taking our course."

The AEI staff includes senior instructor Richard J. Langedyk, who combines over 20 years of 'hands-on' construction experience with a background in college-level instruction in cost estimating and Project scheduling.

Lynn R. Silcott, coordinator of Instructional Services, served as chief estimator for two major construction corporations before becoming associated with the Institute. He was also a former director of facilities construction for a large international corporation.

Executive Director Daniel J. Rooks has spent 15 years working directly with construction estimators, both as an estimator for

subcontractors and in equipment-material supply. He also directs AEI's research facility to keep abreast of the latest in materials, techniques and trends in the construction industry.

A survey of the first 1,000 people to attend the seminars last year showed that 93 percent rated the American Estimating Institute course excellent to good, which is a relief for Rooks, Langedyk and Silcott, because the course is offered with a money-back guarantee. As their brochure reads, "If you don't agree that this seminar was worth the price...we will immediately refund you full registration fee."

Has anyone ever asked for a refund? "As a matter of fact," laughed Rooks, "one man did ask for his money back. He knew it all, already."

County Is Concerned About Threat Of Rabies

Special To The Post
Mecklenburg County health officials are concerned about the potential threat of rabies in the community. "Rabies is all around us and should be considered a serious public health problem," says Dr. Basil G. Delta, Mecklenburg County Health Director.

During the month of August, 1984, two rabid bats were collected in Mecklenburg County by Animal Control Officers. Recently there was a skunk confirmed as having rabies in Madison County. Though the last domesticated animal in North Carolina found to be infected with rabies was in 1979, diseased wild animals continue to be found each year in our state.

South Carolina reported 28 cases of rabies--mostly raccoons--through

July 21 of this year. Several weeks ago, in the Charleston area, a child was bitten by a pet dog later diagnosed as having rabies.

Rabies is a disease of all warm blooded animals. Meat eating animals are the most susceptible to rabies and pose the greatest threat. In particular, raccoons, foxes, and skunks are important reservoirs, with unvaccinated dogs and cats at high risk. Large plant eating animals such as goats, cows, and sheep are the next most susceptible. Bats are common in North Carolina and bat bites have been known to transmit rabies to humans.

The vaccines that are currently

used for dogs and cats are very effective in rabies prevention. There is, however, no effective vaccination available for wild animals--this is one of the several hazards of making pets of wild-exotic animals.

In the United States, wild and domestic animal rabies has been on the increase. This increase is of great concern to public health officials. The largest number of rabies isolations have recently been made in the Midwest. "But closer to home we are concerned with raccoon rabies found primarily in the South-eastern states which has already spread north into Virginia, Maryland, and Pennsylvania," says Dr. Delta.

INVITATIONS FOR BIDS

The City of Charlotte will receive sealed Bids for SPIRIT SQUARE ELEVATOR INSTALLATION, until 3:00 p.m. on the 18th day of October, 1984, in the fourth floor conference room of the Cameron-Brown Building, 301 South McDowell Street, Charlotte, North Carolina 28204, at which time and place all Bids will be publicly opened and read aloud.

One Lump Sum Bid will be received for the work.

Proposals must be on standard forms furnished by the Architect and must be submitted in a sealed envelope identifying the Contractor submitting the proposal. The envelope must be clearly marked as containing a proposal for a particular contract.

Proposal forms, plans and specifications may be obtained at the office of:

- .. Middleton, McMillan Architects
- .. 6230 Fairview Road
- .. Charlotte, North Carolina 28210

A deposit of \$25.00 will be required for the plans and specifications. The deposit will be refunded upon the return of plans and specifications in good condition within 10 days from date the Bids are received.

Subcontractors, sub-bidders, and material suppliers who wish to submit bids to the Prime Contractors may obtain prints of the drawings sheets and specifications pages from the Architect for the following charges:

Drawings: \$1.00
Specifications: \$1.10

Charges for subcontractor, sub-bidders, and material suppliers are non-refundable and drawings and specifications need not be returned.

Plans and specifications will be on file at the offices of:

- .. 1. The Architect
- .. 2. City Engineering Dept. (301 South McDowell Street, Suite 400)
- .. The Local A.G.C.
- .. 4. Dodge Plan Room

All contractors are hereby notified that they must have proper licenses under the State laws governing their respective trades at the time of submittal of bids.

A certified check or bank draft, payable to the order of the City of Charlotte, negotiable U.S. Government bonds (at par value), or satisfactory Bid Bond executed by the Bidder and an acceptable surety, in an amount equal to five percent (5 percent) of the Bid shall be submitted with each bid. Bid bond shall be retained if successful bidder fails to execute the contract within ten (10) days after award.

Attention is called to the fact that not less than the minimum salaries and wages as set forth in the contract documents must be paid on this project, and that the contractor must ensure that employees and applicants for employment are not discriminated against because of their race, color, religion, sex, or national origin.

Attention is also called to the fact that federal and-or state funds are partially funding this project. Only bidders who are eligible to do work for these agencies shall be eligible to bid on this project.

Bids may be held by the City of Charlotte for a period not to exceed sixty (60) days from the date of the opening of Bids for the purpose of reviewing the Bids and investigating the qualifications of Bidders, prior to awarding of the Contract.

The City of Charlotte reserves the right to reject any or all Bids and to waive any informalities in the bidding.

Bidders are advised that this contract contains provisions requiring the Contractor to document that sufficient good faith efforts have been made to provide equal opportunity for Minority and Women Business Enterprises to participate in the subcontracting and material supplier opportunities available under this contract.

A pre-Bid conference will be held on October 11, 1984, at 10:00 a.m. at Spirit Square, 110 E. Seventh Street, Charlotte, North Carolina 28204 for the purpose of discussion of questions pertaining to the project. Bidders, prospective bidders, and other interested parties are encouraged to attend. An Addendum will be issued subsequent to this meeting for clarification or revision of bid documents as required.

City of Charlotte
O. Wendell White
City Manager

INVITATION FOR BIDS

The City of Charlotte will receive sealed Bids for DISCOVERY PLACE ADDITION until 2:00 p.m. on the 18th day of October, 1984, in the fourth floor conference room of the Cameron-Brown Building, 301 South McDowell Street, Charlotte, North Carolina 28204, at which time and place all Bids will be publicly opened and read aloud.

Separate Bids will be received for the following work:

- .. 1. General Construction Work
- .. 2. Plumbing Work
- .. 3. Electrical Work
- .. 4. Mechanical Work

Proposals must be on standard forms furnished by the Architect and must be submitted in a sealed envelope identifying the Contractor submitting the proposal. The envelope must be clearly marked as containing a proposal for a particular contract.

Proposal forms, plans and specifications may be obtained at the office of:

- .. Clark, Tribble, Harris & Li
- .. 121 W. Seventh Street
- .. Charlotte, North Carolina 28204

A deposit of \$200.00 will be required for the plans and specifications. The deposit will be refunded upon the return of plans and specifications in good condition within 10 days from date the Bids are received.

Subcontractors, sub-bidders, and material suppliers who wish to submit bids to the Prime Contractor may obtain prints of the drawings sheets and specification pages from the Architect for the following charges:

Drawings: \$2.00 per sheet
Specifications: \$.25 per page

Charges for subcontractor, sub-bidders, and material suppliers are non-refundable and drawings and specifications need not be returned.

Plans and specifications will be on file at the office of:

- .. 1. The Architect
- .. 2. City Engineering Dept. (301 South McDowell St., Suite 400)
- .. 3. The local A.G.C.
- .. 4. Dodge Plan Room

All contractors are hereby notified that they must have proper licenses under the State laws governing their respective trades at the time of submittal of bids.

A certified check or bank draft, payable to the order of the City of Charlotte, negotiable U.S. Government bonds (at par value), or satisfactory Bid Bond executed by the Bidder and an acceptable surety, in an amount equal to five percent (5 percent) of the Bid shall be submitted with each bid. Bid bond shall be retained if successful bidder fails to execute the contract within ten (10) days after award.

Attention is called to the fact that not less than the minimum salaries and wages as set forth in the contract documents must be paid on this project, and that the contractor must ensure that employees and applicants for employment are not discriminated against because of their race, color, religion, sex, or national origin.

Attention is also called to the fact that federal and-or state funds are partially funding this project. Only bidders who are eligible to do work for these agencies shall be eligible to bid on this project.

Bids may be held by the City of Charlotte for a period not to exceed sixty (60) days from the date of the opening of Bids for the purpose of reviewing the Bids and investigating the qualifications of Bidders, prior to awarding of the Contract.

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A pre-Bid conference will be held on October 10, 1984, at 2:00 p.m. in the fourth floor conference room of the Cameron-Brown Building, 301 South McDowell Street, Charlotte, North Carolina, for the purpose of discussion of questions pertaining to the project. Bidders, prospective bidders, and other interested parties are encouraged to attend. An Addendum will be issued subsequent to this meeting for clarification or revision of bid documents as required.

City of Charlotte
O. Wendell White
City Manager

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