Thursday, July 1, 1993 - THE CHARLOTTE POST - Page 9B

Players Sign Up To Bank

Continued From Page 7B

ment program that started last year and includes clients like Charlotte Hornets center Alonzo Mourning. If anything, NationsBank wants to be a partner with representatives

'We've been doing a lot of traveling around the country to convince them we're not in competition with them," he said. "We want to work with them. The competition is more like other banks, not the agents themselves."

Trapp's convinced he did the right thing by going with a bank instead of an individual. As an institution, NationsBank would be more accountable, he said.

"I have a better chance to oversee things than if it was just one person," he said. "I think it's a sound decision."



