



Tabor City Market Is All Set For New Records

Home-Town Men Operate Houses In Tabor City

Local Cast To Play The Leading Roles In The Operation of Tabor City's Warehouses This Year

MARKET IN BELT SO HONORED

The Big Warehouses Will Operate Again This Year, And Everything To Successful Points

ROSCOE COLEMAN will operate the New Farmers again this year.

Garrett will be back at the helm and Buck Peay, who is a local man, will take over the Carolina jointly with the Smiths, formerly of Loris, Danville.

The three local operators all work with their customers here the year-round.

Garrett is also one of the buyers and brokers on the produce markets.

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Harrelson's Administration As Mayor Of Tabor City Has Spelled Continuous Progress

Since He Took Office In 1935, The Population Of The Town Has Jumped From Around 1,200 To 1,700

BORN AND REARED NEAR TABOR CITY

He Was Recently Elected For His Fourth Term Of Office; Many Achievements During His Administration

TABOR CITY, Aug. 7.—The story of Mayor R. C. Harrelson's administration of the government in Tabor City is one of progress. He was elected for his fourth term last June. Each term is for two years. Of course, Mr. Harrelson doesn't claim all the credit for the splendid progress the city has made during his administration but he is justly proud that through the splendid cooperation of the people of Tabor City such an enviable record that is the town's is possible. During the past 10 years Tabor City has grown from a village to a bustling little city and since Mr. Harrelson first took office as mayor in 1935 the population has jumped from approximately 1200 to approximately 1700. New



R. C. HARRELSON

industry has come, including two large lumber manufacturing concerns. The mayor and his board of commissioners have sought all possible improvements to the town through W. P. A. assistance resulting in a new town hall and jail, a 2-story brick structure, modern and fire-proof, was built in 1938 at a cost of about \$10,000. In 1937 a sewerage system costing approximately \$1200 to approximately 1700. New

Big 3 House Increases Its Floor Space

B. A. Garrell, Proprietor Of The Big 3 Warehouse In Tabor City, Increases Floor Space To About 50,000 Square Ft.

GARRELL BUYS FROM FARMERS YEAR ROUND

Experienced Warehouse Force To Assist Mr. Garrell In Sales Of Golden Weed; Good Season Expected

Tabor City's tobacco market rightfully boasts of having local men to operate its three leaf warehouses but no market can lay claim to having such a helpful booster and farmer's friend the year round as Tabor City can in its proprietor and operate of the Big 3 warehouse. The proprietor is B. Alton Garrell, born and reared in Tabor City, who has been associated with his home town market since he was 14 years old. Mr. Garrell is well known as a tobacco warehouseman but he is also equally well known as a produce buyer, who really buys produce. He hardly had time to complete his produce market transactions this year until the tobacco market was almost ready to open. As soon as the tobacco market closes he begins almost immediately buying sweet potatoes, then strawberries, beans, Irish potatoes and any other kind of produce that farmers may bring to buy. Almost 12 months in the year he is carrying on transactions for his farmer customers. Mr. Garrell is the sole operator of the Big 3 warehouse but he has employed some of the best warehouse help in the business. His auctioneer is Harry Nunn, a widely known tobacco man who has auctioned in South Carolina, North Carolina and Virginia. Better known to farmers of this section however is the Bookkeeper for the Big 3, Elroy Bell. Mr. Bell also keeps books for Mr. Garrell on the produce market and comes in contact with thousands of farmers throughout the year. He is the man who writes the checks and does the paying off for the tobacco and produce. The Big 3 warehouse has undergone an enlargement program this summer and the floor space has been increased from some 30,000 square feet to approximately 50,000 square feet. The additional space assures Mr. Garrell much needed floor space to take care of his growing list of customers. The warehouse roof lights have been improved in the older sections of the house, making it one of the best lighted houses in the South Carolina border belt. All in all Mr. Garrell feels that he is better prepared this season to render his customers better service than ever before.

Tabor City, In The Heart Of Perhaps The Richest Trucking Section In The State, Raising Variety Of Products

TABOR CITY SELLS BULK OF PRODUCE

It Is An Old But Highly Progressive Market, Selling Tobacco, Berries, Beans, Potatoes, Vegetables, Fruits And Poultry

TABOR CITY, Aug. 7.—The chant of the auctioneer may come and go with the tobacco season in many sections, but this golden music to the farmer's ears is heard practically the year-round in Tabor City. True, tobacco is the money-crop here right now, just as it is elsewhere over the Border, South Carolina, and Georgia belts. But Tabor City is also in the heart of perhaps the richest trucking section in the State. The farmers hereabouts raise tons and tons of strawberries, beans, Irish potatoes, sweet potatoes, other vegetables and fruits, and poultry. The bulk of these products are sold at auction on the Tabor City Produce Market. So the auctioneer's chant is no tobacco season novelty here, although it is still golden music to everyone's ears at this season. Tabor City is an old but highly progressive market. The total sales of tobacco, produce, fruit, and poultry here have grown by leaps and bounds the last few years. So much so, Tabor City is often referred to as the best little all-around market in the State. And this section is frequently described as North Carolina's Garden of Eden, because the local farmers can raise and sell some crop here almost every month of the year. Anyone who wishes to substantiate Tabor City's rank as a market has only to look at the facts and figures for himself. Tabor City's total tobacco sales increased from 716,000 pounds in 1932 to 5,664,000 in 1940—or almost eight times—and last year the local market led the whole Border Belt in the average price paid farmers per pound. The local strawberry market has grown from 11,000 crates in 1925 to the 1941 record of 80,718 crates, sold at an average of \$2.25 per crate. Although the crop was materially cut by the drought, the bean market this spring sold 64,681 baskets at an average of \$1.25.

Coleman Back At Farmers House

Veteran Tabor City Tobacco Man Has Been Associated With The Industry There For 20 Years

TABOR CITY, Aug. 7.—Roscoe Coleman, who has always lived in Tabor City, and who has been associated with the tobacco industry here for the past twenty years, will again be at the New Farmers Warehouse this season. The house will be completely under his management and he has chosen to work with him an able, experienced force. Not only can Mr. Coleman give to the farmers who sell with him his years of experience as a buyer and warehouseman, but he is also a farmer. He knows from first hand just how many months of labor it takes to make a crop of tobacco and fully realizes his responsibility toward the farmers who sell with him to get them the highest price possible. Mr. Coleman is also well-known to the tobacco trade in the western part of the state on the burley markets. He has recently bought out other interests involuntarily and will this season operate himself the Mountain Burley

Granville Wilt Found In County Past Four Years

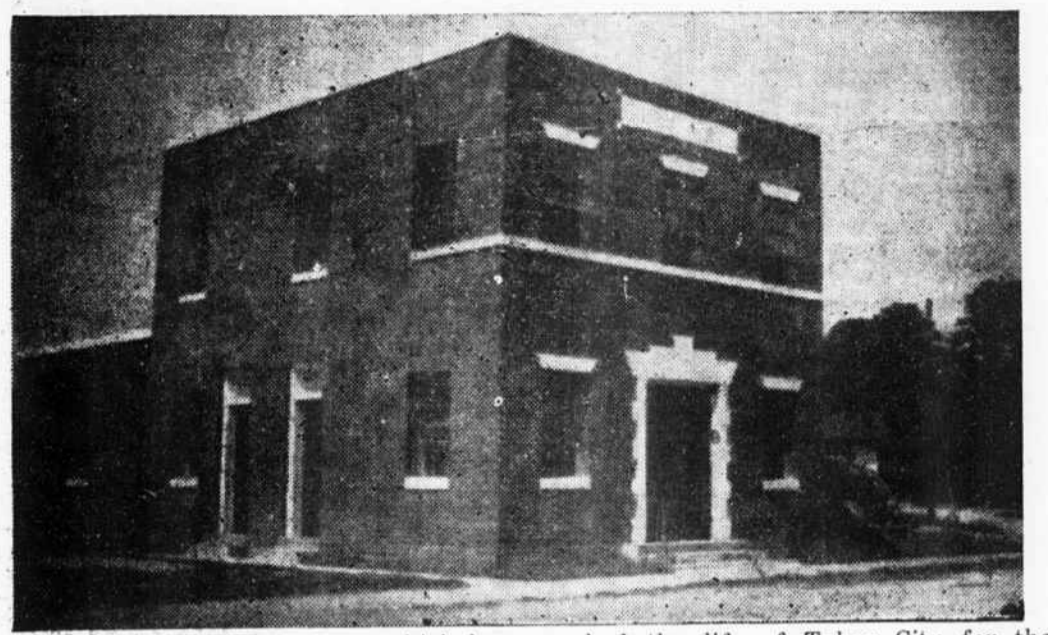
Steady Increase In The Number Of Fields Affected By Disease Noted In Columbus County

RAPER ADVISES OF CONTROL METHODS

Method Of Control Of This Disease Lies In Crop Rotation And Sanitation, Assistant Agent Says

BY C. D. RAPER Assistant Farm Agent

MUNICIPAL BUILDING



Indicative of the progress which has marked the life of Tabor City for the past decade is this modern, fireproof city hall, jail and firehouse. Constructed two years ago, it was built to serve the needs of Tabor City for many years to come.

Floor Space At Carolina Doubled For This Year

Market Led The Belt In 1940 Averages, And Is Only Market Which Has Added Space

TABOR CITY, Aug. 7.—An addition to the Carolina Warehouse, which more than doubles its floor space of last year, has just been completed. This warehouse, which was the first to be built in Tabor City, has, through additions and improvements, kept pace with the growth of the Tabor City Tobacco Market. From the original structure, which only had some 15,000 feet it has been enlarged to cover an acre of ground and offers to the farmer between 45,000 and 50,000 feet of floor space. Special attention was given to every detail of construction of the new addition and to improvements in the old building. The finest type of non-glare skylights have been installed and every care taken to assure the farmer of a place to sell his tobacco to the best advantage. Entrance on two streets will facilitate unloading facilities. Office space has also been enlarged. The Carolina will be operated this season by Buck Peay, local man, and Charlie Smith, of Danville, Va.

Sees Need Longer Selling Season

Coleman Says Tabor City Market Needs Longer Selling Season "And We Are Going To Continue To Fight For It"

TABOR CITY, Aug. 7.—"The Tabor City Market definitely needs a longer selling season and we are going to continue to fight for it," says R. C. Coleman, local warehouseman and president of the Tabor City Tobacco Board of Trade. "A too short selling season handicaps the farmer as he does not have enough time to market his tobacco and therefore has to make long, expensive trips to eastern Carolina markets with a large portion of it. We need seven full weeks selling time, and I am going to keep on working toward securing this," says Mr. Coleman. Shortly after the meeting of the Sales Committee held in Virginia Beach, Va., in June to set the date of the various markets opening, and it was seen that the on-sale markets were likely to be in the same position they were last year. Mr. Coleman wrote to W. Wesley Singletary, representative of the local market and president of the S. C. Belt Warehouse Association, pointing out to him the grave in-

Nye Oil Concern Will Distribute Richfield Gas

Lumberton Concern Changes Line Of Petroleum Products; Sells To 110 Stations

Nye Oil Company, one of the leading independent petroleum distributorships in the Carolinas will handle products of the Richfield Oil Company beginning today, it was announced this week by R. Howard Nye, president of the company. Serving some 110 service stations in Robeson, Hoke, Scotland and Columbus counties the company will operate two bulk plants, at Lumberton and Tabor City, from which Richfield gasoline and oils will be distributed. During the past week crews of painters have been painting these stations the rich cream and dark green colors which are a trade mark of the Richfield concern throughout the country, and another crew of mechanics has been installing equipment in preparation for the change over from the Purol products formerly carried by the concern to the Richfield line. The Nye Oil Company was founded by R. H. Nye in 1929

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Peay And Smith At Carolina

Buck Peay, Well Known Local Man And Charlie Smith, Tobaccoist, Of Danville, Va., To Operate Enlarged Carolina Warehouse In Tabor City

TABOR CITY, Aug. 7.—Buck Peay, of Tabor City, together with Charlie Smith, of Danville, Va., will operate the Carolina Warehouse in Tabor City this year. Buck, who has been in business in Tabor City for a number of years, is well-known to farmers and businessmen throughout this section. He has made a study of salesmanship which will prove of great value to the farmers who sell tobacco with him. Charlie, although a newcomer to Tabor City, has been associated in the tobacco business in nearby towns for a number of years. He has had a lifetime of experience in every phase of the warehouse business and reports from the houses he has operated show that these houses have consistently closed their seasons with exceptionally high averages. Working with Buck and Charlie at the Carolina this year will be C. E. Walden, of Scottsburg, Va., as head bookkeeper. Edward has worked in Tabor City for fifteen years or more. He will have as his assistants Harriett L. Sikes and E. H. Cox. H. C. Hunt, of Clarendon, will be the day floor manager at the Carolina, with Gomez Prince, of Tabor City, taking over the same position at night. Other members of the force, including weighmen, packers, handlers etc., have all been chosen with an eye to their ability and efficiency.

Indicative of the progress which has marked the life of Tabor City for the past decade is this modern, fireproof city hall, jail and firehouse. Constructed two years ago, it was built to serve the needs of Tabor City for many years to come.

Floor Space About Doubled

Town To Give Away Auto To Some Farmer At Close Of Tobacco Season

ALL SET FOR OPENING TUESDAY

Warehousemen Prepared To Handle Increased Quantity Of Tobacco And Look Forward To Establishing New Record

TABOR CITY, Aug. 7.—The only tobacco market on the Border to add to its floor space this year, Tabor City, which led the whole Belt in price averages last year, is planning and preparing for another banner season opening Tuesday, August 12. The additions to the Carolina and Big 3, which almost double the capacity of those two warehouses, were completed today except for a few finishing touches. The New Farmers likewise had its doors open and the welcome sign out to its customers just as soon as their tobacco is ready, and all three operators joined in predicting a good season with fair-to-good prices.

The tobacco on the upper part of the stalk is curing up some better than was first expected, according to the general opinion among local warehousemen and planters today. Contrary to the opinion in some quarters, there is still much good tobacco along with the mixed, and the general view here was that the planters with a good smoking crop may expect a fairly good price.

Tabor City will have an all-local, all-veteran force of warehouse operators, which is generally regarded as making for a strong, high-price market. Roscoe Coleman will operate the New Farmers again, while Alton Garrell will be back at the Big 3. Buck Peay, who is likewise a local man, will take over the Carolina jointly with Charlie Smith, formerly of Loris and Danville. Sam Walden, who formerly ran the Carolina, has retired due to his age and health, but his son, Ed, will stay on with the same house as bookkeeper. Elroy Bell will keep the books for the third house.

The addition to the Carolina and the Big 3 give the local market 155,000 feet of floor space with a capacity of around 750,000 pounds of tobacco and with more and better facilities to serve the growers than ever before. Tabor City is said to be the only market on the Border to add to its floor space this year, but the additions were necessitated by the last two banner seasons. The local market jumped up to almost seven million pounds in 1939, and last year it led the whole Border Belt in price average.

The enlargements to the Big 3 and Carolina will make these houses approximately the same size as the New Farmers. All three are expected to have the same selling time, according to present plans, so that growers who come here can tell within a few minutes the exact time they can get a sale. Tabor City is known as the "fastest growing market in the Border Belt". From the sale of a little more than a million pounds in 1935, it more than doubled in 1938. And it continued to grow by leaps and bounds, reaching a peak of almost seven million pounds on the last big crop.

The local warehouses have kept pace with the increasing demands. New floor space and improvements have been added each year, and the current program of expansion gives Tabor City the best facilities it has yet had. Along with this physical improvement, the all local warehouse firms have done everything possible to improve their sales and a service by engaging large staffs who know their business and are anxious to serve. Supplementing the efforts of warehousemen, the Tabor City Chamber of Commerce is pushing plans and preparations on a series of services and features for local visitors, which will be announced later. The local merchants are also doing their part by increasing their stocks and arranging a number of special events, so that farmers in this section may make Tabor City their buying as well as their selling center.

Tabor City Often Called Best All-Round N. C. Mart

Tabor City To Have Half Day Sales System

Big 3 Warehouse Gets First Sale On Opening Day And Will Sell Until Noon—New Farmers House Sells In Afternoon

CAROLINA SELLS ON WEDNESDAY MORNING

Popular Half Day System Of Selling Allows Farmers To Know Exactly When A Sale Will Come To Warehouse

TABOR CITY, Aug. 7.—The annual "draw for sales", always a big event with tobacco market towns, came off here Monday with Alton Garrell picking the first out of the hat for the Big 3 Warehouse. Under the popular new half-day system of selling which is being put in this season, the Big 3 will sell all morning on Tuesday, August 12, the opening day. Roscoe Coleman drew the afternoon sale on opening day for the New Farmers, while Charlie Smith and Buck Peay received the morning sale on Wednesday for the Carolina Warehouse. The draw was presided over by M. R. Alexander, of Durham, the new Sales Supervisor for the Tabor City market. Charlie Smith won the match, but his drawing was not so good as his matching, and he pulled the third ticket out of the hat. Alton Garrell won the second draw and promptly pulled out the "lucky number one," leaving number two for the New Farmers floor. Under the popular new half-day system, the Big 3 will sell all Tuesday morning, the New Farmers all Tuesday afternoon, and the Carolina all Wednesday morning. The Big 3 will sell again Wednesday afternoon, and the round-sales robin will start all over again. Each warehouse can thus tell its customers exactly when they will get a sale, and by figuring what row he is on and how fast they can sell, they can tell him within 10 or 15 minutes when he will be sold. "Are you going to take the car out in this rain storm?" "Certainly, it's a driving rain, isn't it?"

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