

Fair Bluff Operating Four Big Warehouses

Experienced Sales Force, With The Maximum In Service And Efficiency Is To Be Found This Year

EVERYTHING READY FOR MART OPENING

Sales Supervisor Expresses Belief That The Market This Year Is In For One Of Its Most Successful Seasons

August the 12th marks the opening of the famous Fair Bluff tobacco market, the oldest market in the border belt. Preparations for the largest opening in the town's history have been completed and the buzz of constant activity heralds the approach of the great event.

Merchants are stocking their windows to accommodate the hundreds of tobacco farmers and visitors who will swamp the thriving city. Warehousemen are scurrying here and there, making last minute arrangements for the grand opening. An entire host of busy workmen and warehouse personnel are placing everything in order to receive the golden weed. Foreign licenses mark the arrival of expert tobacco buyers and the many visitors who are roving the streets of the "oldest tobacco town" in Columbus County to see the wonders of the harvesting and marketing of tobacco.

Giant Opening.

The sales supervisor of the Fair Bluff market, C. B. Townsend, announced his expectancy of the greatest opening of the inhabitants of Fair Bluff have ever witnessed. One of the largest advertising campaigns ever launched in Columbus county swept the countryside, this past season. This campaign, under the careful guidance of Mr. Townsend, was produced by the gigantic efforts put forth by the cooperative spirit that exists between the warehousemen and businessmen of Fair Bluff.

Mr. Townsend expressed his belief that such a wave of publicity for Fair Bluff would boost the market considerably and that the tobaccoists of the city could expect the most successful season yet experienced.

A host of advantages offered this year affirms the boast that the Fair Bluff market will be better than ever. The best of Warehouses manned by the best of experts guarantees a better selling program for the Fair Bluff market.

This year, four mammoth warehouses swing wide their doors and stand ready to serve the farmers from far and near. These warehouses afford the most modern housing arrangements to comfortably accommodate the weed grower and his tobacco. These warehouses are also operated by the most experienced veterans in the tobacco business.

Commencing the '41 marketing year, Grainger Warehouse and Dixie Darehouse combine forces under the steady leadership of one of the South's greatest tobaccoists, R. C. Grainger. Another combination on the Fair Bluff market brings together the old and the new. Powell Warehouse, the oldest warehouse in the border belt, joins hands with the newest, New Planters Warehouse, which was built last summer in time to launch its first successful season. These two warehouses will be operated by Fred W. Brown, C. H. McDaniel, Norman Love, A. H. Powell, and J. M. Guthrie.

FARMERS FACE PROBLEMS IN COMBINING SMALL GRAIN

Harvesting small grain with combines has become a definite practice in rural North Carolina. Hundreds of baby combines have been bought by farmers within the past few years.

D. S. Weaver, head of the State College Department of Agricultural Engineering, says three major problems have been encountered by users of the improved machines for harvesting grain. They find it hard to properly harvest grain with a high moisture content; they have discovered that the machines have to be operated at the proper speed; and they have learned that the machinery must be adjusted in accordance with the type of grain being harvested.

First, he says, grain which has a moisture content of more than 14 per cent cannot be safely combined. As a general rule, the combine should be put in the

Father & Son At Myers Warehouse

George A. Myers, Sr., And George A. Myers, Jr., Are Again Operating Their Tobacco Warehouse At Chadbourn

Myers Warehouse, operated by George A. Myers and Son, in Chadbourn offers one of the best known father and son business arrangements in the entire tobacco business.

George A. Myers, Sr., is one of the outstanding tobaccoists of the Border Belt. He has been in the tobacco warehouse business continuously at Danville for half a century, and he has already completed a quarter century of service at Myers Warehouse in Chadbourn. Not only have his efforts been successful in a material way, his efforts in the interest of the farmers have made him one of the most highly respected and honored men in the business.

It is a rare privilege for a young man to be able to be associated with his father in a successful business, but this privilege belongs to young George A. Myers, who has worked with his father both at Danville and at Chadbourn for several years. A good tobaccoist in his own right, he is a great help to his father, and a combination of their efforts just about insures a satisfactory sale for any farmer who leaves his tobacco in their hands.

grain about ten days after the grain would normally be cut with a binder. Very little wheat is lost by shattering if the grain is to ripe.

"Probably the greatest losses," Weaver said, are caused by having too little clearance between the concaves and the cylinder of the combine. This has a tendency to grind the straw so fine that it is impossible to separate the grain from this finely chopped straw. It is much better to have an occasional grain of wheat left in the heads than it is to set up such conditions that further separation of the grain and the finely chopped straw are impossible.

Finally, the State College man declared, the combine should be operated at the speed recommended by the manufacturer. Slight variations from the adjusted rate may be justified by differences in the condition of the crop and by the height of cutting.

New Men Will Run 2 Houses

Rogers Brothers Will Be Associated With J. L. Pinnix In Operating Two Houses At Chadbourn This Season

Two of the three tobacco warehouses in Chadbourn will be operated this year under the management of one new firm.

The newcomers are W. F. Rogers, who will be associated with J. L. Pinnix in the operation of both the New Brick and Carter's Warehouses. (Carter's was formerly known as the New Graham.)

W. F. Rogers is owner and operator of the Central Warehouse in Fuquay Springs and has been in the tobacco warehouse business for 20 years. For three years he was on the Lumberton tobacco market at the Farmers Warehouse, and thus is well-known to many farmers in this section. In his home town of Fuquay Springs he not only is a leader in the tobacco business but plays a leading role in the civic and political life of his community and is a former member of the Wake County Board of Education.

A. J. Rogers is associated with Mangum's Warehouse in Durham and is a tobaccoist of 28 years experience. He is one of the outstanding auctioneers in the tobacco business and one year set a world's record of selling 9,200,000 pounds—more than any other man ever auctioned off in one season. He is well known to many farmers in this section, having been associated with the management of Liberty Warehouse in Lumberton for four years, and prior to this year having been located at Kingstree, S. C.

J. L. Pinnix needs no introduction to tobacco farmers who have been patronizing the Chadbourn market. This is his tenth year there, and during that time he has established a reputation for being a competent judge of tobacco and a man capable of helping the farmer on sale.

Although A. J. Rogers plans to work much of the time as auctioneer, he will be assisted at both the New Brick and Carter's warehouses by Garland Griffin,

No chain is stronger than its weakest link, and knowing this the Myers have spared no expense and no trouble to again assemble a competent sales force.

who has an enviable reputation on the Chadbourn market in this role. Other members of the sales force, which will work at both houses, includes F. S. Royster of Henderson, Elroy Nanny and Robert Phinnix, the latter to serve as floor manager.

"Bragson talks a great deal about his family tree." "Yes, a family tree is much like other trees—the smallest twigs do the most rustling."

Magician: "Before I use this boy for my act I would like to ask him a question. Little boy, have you ever seen me before?" Little Boy: "No, Daddy!"

"I don't like to say it, dear, but Fred doesn't seem to be as well dressed as when you married him three years ago." "That's strange. I'm positive it's the same suit."

Teacher: "An anonymous person is one who does not wish to be known." A few moments later: "Who's that laughing in the class?" Voice: "An anonymous person."

AT TUGGLE'S



DIAL GRAY—who, with Jack Neal, of Danville, Va., operates Tuggle's Warehouse on the Whiteville market.

Gray And Neal Operating Tuggle Warehouse Again

Vast Store Of Experience Behind The Personnel Of Tuggle's Warehouse Again This Year

SMITH AND BLAIR WILL BE ON FLOOR

Frank W. Jackson Will Replace Charlie Burton As Bookkeeper; Burton Out Because Of Ill Health

The same outstanding service that heralds the opening of Tuggle's Warehouse each year, again greets the thousands of tobacco farmers and the staccato-like chant of the tobacco auctioneer on August 12th will mark the official beginning of the current season for this famous warehouse.

Dial Gray and Jack Neal, famous throughout the tobacco world, will be prepared to launch another successful season on the Whiteville market. As the operators of Tuggle's Warehouse, these two tobaccoists have already won top favor among tobacco farmers throughout this section and, armed with practically the same staff of competent workers, which they had last year will be able to duplicate the serviceable accomplishments that Tuggle has performed for nearly a quarter of a century on the local market.

Mr. Gray is well-acquainted with the farmer's point of view since he owns and operates a large farm in Pittsylvania County, Virginia. There, as one could imagine, the primary crop is tobacco and here originates one of the many sources from which Gray received his vast store of knowledge and experience in tobacco.

"Is a ton of coal a great lot Daddy?" inquired a juvenile. "It depends, my boy," replied the father, "whether you are shoveling it or burning it!"

Marketing of livestock and total meat production so far in 1941 have been about as large as in the corresponding months of last year, reports the U. S. Bureau of Agriculture Economics.

Mr. and Mrs. J. Fred Smith are visiting relatives in Sumerton, S. C.

For nine years, Dial Gray associated with the late Tuggle and upon his death took over the management of the warehouse last year. For this son he is quite familiar with the friendly manner in which Tuggle's Warehouse has carried on business in preceding years. This kind of business that has brought thousands of pounds of tobacco to their door each year.

Other warehouse experience boasted by Mr. Gray since he operates the Acres Warehouse in Danville along with Mr. Neal. Other than the few months he spends in Danville at this warehouse, Mr. Gray lives in Whiteville.

Like Mr. Gray, Jack Neal, backed by many years of able experience in the warehouse business and was associated with Tuggle's Warehouse for 15 years up until he took over the last year.

Chanting out the bids of dollars will be that auctioneer Martin Motley, who boasts over 20 years experience in the "babbling business." Mr. Motley has obtained far recognition from Georgia and for many years has been a familiar face on the Whiteville market.

The responsibilities of the managers fall into the hands of George Blair and J. Fred Smith, two seasoned veterans. Both men have been associated with Tuggles for a number of years and are thoroughly prepared to give the farmer the best possible service.

Due to Charlie Burton's health he will not be back to his familiar position as bookkeeper. Nevertheless, the place is not to be without an experienced veteran for Frank W. Jackson, ready to step in and take over this line of work and is a familiar figure on the Whiteville Market. Fred Easterly and Fred Mosely will again serve as clerks.

Topping the force will be Homer Register, who again serves as assistant floor manager, Bruce Davis, who will be on the floor behind the sales, J. Fred Smith and Buck Garrett will weigh the golden leaf.

Farmer Friends:

We Are Just Back From The Georgia Tobacco Markets.

PRICES ARE GOOD IN GEORGIA

—BUT—

PRICES WILL BE BETTER AT

Robeson County Warehouse

Fairmont, N. C.

We Lead — — Others Follow !!

Bring Us Your First Load And Be Convinced. . . Watch Our Sales ! !

Your friends,

- A. E. GARRETT, Sales Mgr.
- LEO H. LOFTIS, Auctioneer
- JACK GARRETT, Asst. Sales, Mgr.
- LEE KINLAW, Floor Mgr.

TUGGLE'S WAREHOUSE

OFFERS "SERVICE AND PRICES THAT SATISFY"

DIAL GRAY & JACK NEAL And The Entire Force Of Tuggle's Warehouse Appreciates Your Patronage In Past Years, And Welcome You For The 1941 Season.

OUR SALES SCHEDULE

AUGUST	SEPTEMBER
Tues. 12th—2nd Sale	Mon. 1st—2nd Sale
WED. 13th—1st Sale	TUES. 2nd—1st Sale
Thurs. 14th—2nd Sale	Wed. 3rd—2nd Sale
FRI. 15th—1st Sale	THURS. 4th—1st Sale
	Fri. 5th—2nd Sale
Mon. 18th—2nd Sale	MON. 8th—1st Sale
TUES. 19th—1st Sale	Tues. 9th—2nd Sale
Wed. 20th—2nd Sale	WED. 10th—1st Sale
THURS. 21st—1st Sale	Thurs. 11th—2nd Sale
Fri. 22nd—2nd Sale	FRI. 12th—1st Sale
MON. 25th—1st Sale	
Tues. 26th—2nd Sale	
WED. 27th—1st Sale	
Thurs. 28th—2nd Sale	
FRI. 29th—1st Sale	

"Service That Satisfies"

OUR ORGANIZATION

MARTIN MOTLEY	Auctioneer
FRANK JACKSON	Bookkeeper
JAMES SMITH	Asst. Bookkeeper
FRED EASTERLY	Clerk
WILL MOSELY	Clerk
THURMAN HICKS	Ticket Marker
JAMES GARRET	Weightman
CLARENCE BULLARD	Weightman
AL SMITH	Floor Manager
GEORGE BLAIR	Floor Manager
HOMER REGISTER	Asst. Floor Manager
BRUCE DAVIS	Floor Man
NAT SHIELDS	Floor Man
COVAL BRANCH	Floor Man
MONTEITH POWELL	Floor Man
LACY WARD	Checker

OUR WORK PROVES OUR WORTH

These Men Are Your Friends, Always Ready To Help You, and Give The Service You Have Been Getting At TUGGLE'S For Years