

Think  
of  
It!

# Removal Sale

Think  
of  
It!

We've Got to Move Next Week and Our New Store Room is Not Ready, therefore, we are Obligated to do Something With the Goods. They Must Go! Think of It! ONE-THIRD OFF and TERMS, too, IF YOU LIKE. That is what we are giving straight through on every single article in our immense stock of Furniture, Ranges and Stoves—Just for This Week

Now we are talking sense—it will pay you to look ahead and anticipate your wants in our line and buy even before you're ready. We will be only too glad to let any reliable person have what they may want on terms of 10 per cent cash and 5 per cent a week or 20 per cent a month. Think of it 1-3 off and on terms. No furniture house has ever done such a thing in Charlotte before.

EVERYTHING MARKED IN PLAIN FIGURES

COME IN A HURRY!

## Lawling - Robbins Furniture Co.

After Moving Will be at No. 24 South College St.

22-24 N. College St.

### DURHAM WAS PLEASED WITH SEC. CORWITH

Of Secretary Corwith's recent visit to Durham to make an address before the Commonwealth Club of that city the Durham Sun has the following which is interesting reading for Charlotte as well as Durham:

"In spite of the weeping elements, the rooms of the Commonwealth Club were crowded to overflowing Friday evening with Durham's best citizenry to hear the address of Secretary Corwith of the Greater Charlotte Club on methods of city boosting.

"In beginning his address, Secretary Corwith declared that it was the object of the Greater Charlotte Club to develop the whole state of North Carolina as well as Charlotte, and for that reason he was much interested in seeing a live commercial organization in Durham. He declared that potentially no section offered greater opportunity for development than North Carolina.

"When a private business concern," said Mr. Corwith, "decides to increase its business, it plans a well directed campaign of advertising. When a city desires to increase its population and industry, the only way to bring about the desired results is to plan a campaign of municipal advertising.

"And what is municipal advertising? It consists in getting the business men of a city to do those things which excite comment in newspapers and trade journals everywhere. The best place for a city to advertise is at home—in the city itself. A city that is well advertised at home will soon be well advertised away from home. You have got to get things right internally, and you will have very little reason for advertising abroad. If you get your city right internally, you will attract people from the outside. The best advertisement for a city is a live commercial organization, a well organized body of business men working together for the best interests of the city. The activities of such an organization will excite constant comment from the newspapers and trade journals.

"In perfecting a plan of organization there are several things that you must remember. The first is that you must have a definite object. The secret of success is to have a centralized purpose around which all of the activities revolve and toward the accomplishment of which all of the energies are directed. The organization should be a sort of clearing house where all

plans for new industries should be discussed. In these discussions absolute harmony must prevail. Factional differences and selfish purposes must not be allowed to intrude.

"A live business organization is one of the best assets that a city can have if the business men will put behind it brain power, plus soul power, plus financial backing. There will be a number of difficulties to overcome. The first obstruction that you will encounter is the carping critic who carries a hammer and is ready to knock everything that is started. The next is the doubter, who spreads distrust and business depression everywhere. Another obstruction that you will have to overcome is the man who wants to stay in the same old rut and wants everybody else to do the same. He don't want to see any changes. He wants to die of dry rot himself and wants everybody else to do the same thing. And then there is the selfish man; that leech on society that wants to profit by every effort that others make toward progress, but who will give nothing toward this progress. Indifference is another obstacle. Indifference has always been the enemy if progress.

"One primary object for which a commercial organization should strive is to induce the people of the city to invest their money at home in new enterprises. The organization should constantly preach the doctrine of spending money at home. Another object should be to generate public spirit. It is not how much money you have to spend, but how much work you can get the members of your organization to do.

"In conclusion, I want to impress upon you the necessity for getting together. Boost together, work together, plan together, and study together."

Mr. Corwith was listened to with the closest attention by the representative crowd of business men at the meeting, and his speech was an inspiring one to the members of the club.

**Club Members are Electrified.**  
Mr. Corwith read the following telegram:  
W. T. Corwith,  
Care Commercial Club, Trust Bldg., Durham, N. C.  
Charlotte through the G. C. C. sends greetings to city of Durham with congratulations for her latest acquisition a booster club. Our sympathy and support is extended toward this and any movement looking toward the upbuilding of the old North State. With every wish for a successful issue of the new project.  
Yours,  
C. O. KUESTER,  
President G. C. C.

The telegram evoked much applause, and Mr. Corwith was commissioned to convey to the Greater Charlotte Club the thanks of the Durham organization.  
The meeting was by far the best attended and most enthusiastic that has been held.

FOR RENT—One or two furnished rooms, all modern. P. M. Pearson, Phone 100, 19-21-eod.

### A Friendly Rivalry In Baracca

The Baraccas of Charlotte are going to work together in union. This does not mean that any class will give up its individuality, but that each will be strengthened by the efforts of all.

First it is said that in union there is strength, because in union meetings each class derives benefit from the ideas that are original with any one class, thereby securing the strength that a small class might need to make it enlarge. The pastors are not against, and are rather for, a union of the Baraccas, as they realize that the friendly rivalry when each class reports its attendance at the union meetings will mean a much greater individual effort than can possibly be otherwise cultivated. In the union meetings they bring out the brotherly love that is intended in Baracca, and every member is working for "Baracca," regardless of what denomination, thereby strengthening his own class in most unconscious but practical way.

There are in Charlotte 16 Baracca classes, none of them developed as fully as is even convenient. If these 16 get together in a great union it is easy to see the possibilities existent.

There are already strong Baracca unions in Aspsville, Winston-Salem, Greensboro and Salisbury, and Charlotte Baracca can not afford to wait as she ranks among our best towns, especially as the Philatheas here have already taken the initiative and organized a union.

The officers of the Baracca here are asked to communicate their pleasure in this matter to either Miss Flossie A. Byrd, general secretary, at Greensboro, N. C., or Sam M. Burritt, Y. M. C. A. building, city and inside of the next three weeks there will be a Baracca Union in Charlotte equal to any in the state, as any information desired will be immediately forthcoming.

The slogan of Baracca is to help others. The best way to help others is to find them when in need. Would it be considered a foolish dream to imagine a great class of Baraccas with a Baracca central meeting office, then a building for homeless men, not for men who could afford to pay, but those wanderers who could not, in Charlotte, the Queen City of the Old North State.

**MISS CARR GOES HOME.**  
Miss Mena Carr, of the department of music of the Presbyterian college left this morning for Rose Hill where she will spend the Christmas holidays with relatives.

### Rev. David Skilling And His Church

There are many who by family connection or old acquaintance are interested in the career of Rev. David M. Skilling, D. D., pastor of Webster Groves Presbyterian church, St. Louis, Mo. Dr. Skilling married Miss Virginia Sinclair, of this city, a grand daughter of the late Brevard Davidson, and a niece of Miss Sallie Davidson. A recent issue of the Herald and Presbyterian published in Cincinnati has this in regard to Dr. Skilling's church and work: "The Webster Groves church, St. Louis, located in one of the city's attractive suburbs, is one of the important churches in the synod of Missouri. In its membership is some of the most prominent business men in the city, who give of their prayers, and time, and means to the work of the kingdom. The offerings to missions and benevolences have in the past nine years increased over 600 per cent, and the membership has grown from two hundred and seventy-five to five hundred and thirteen. Through its various organizations, the Woman's Prayer Meeting and Ladies' Aid Society, the Woman's Missionary Society, the Young People Missionary Society, the Brotherhood Club, the Boy Scouts and the Sabbath schools, it is touching the lives of many people and gringing them under the influence of the gospel of Christ. The large number of men in attendance upon the Sabbath and mid-week services in this church is a fact often commented on by visitors. It has had for its pastors some of the most prominent ministers in our denomination, among them being Rev. Drs. Raphael Kessler, P. H. K. McComb, J. Howard Nixon, William L. McEwan, Hamilton Hymes, and W. H. Bates.

The present pastor is Rev. David M. Skilling, D. D., who was installed in February 1902, after a pastorate of seven years in the Central church of Allegheny, Pa.

Many ills come from impure blood. Can't have pure blood with faulty digestion, lazy liver and sluggish bowels. Burdock Blood Bitters strengthens stomach, bowels and liver, and purifies the blood.

Itching, torturing skin eruptions, disfigure, annoy, drive one wild. Doan's Ointment brings quick relief and lasting cures. Fifty cents at any drug store.

After a heavy meal, take a couple of Doan's Regulets, and give your stomach, liver and bowels the help they will need. Regulets bring easy, regular passages of the bowels.

Everybody's friend—Dr. Thomas' Eclectic Oil. Cures toothache, earache, sore throat. Heals cuts, bruises, scalds. Stops any pain.

### Want More Sporting Events For Charlotte

It is reported that definite steps have been taken by a few of Charlotte's "finest" to provide some means for encouraging college teams to hold their annual games and contests here. Briefly, it is suggested that a local association be formed which shall contract for these annual contests, guaranteeing ample financial assistance to visiting teams in the event conditions warrant such. This plan seems a feasible one, and should be supported by all, including the Charlotte "boosting" organizations. Not only will a much felt want for permitting Charlotte people to see wholesome, clean-blooded contests be realized, but it will serve in great measure to advertise the town. It is reasonably certain that many people who have never been attracted to this point by intercollegiate games of more or less state-wide interest.

We hope that all of Charlotte's "boosters" will get behind this movement and make its establishment permanent.

### THE FOOL THAT DROPS THE MATCH.

It has been said, that anywhere,  
The biggest fool afloat,  
Is he who makes a rocking chair  
Of some one else's boat;  
But equal with him in the race,  
The eggs of woe to hatch,  
Is, in unknown or known disgrace,  
The fool that drops the match.

What is it to him, if, in his haste  
A fragrant weed to try,  
The folds of woman's pride and taste  
Hang dangerously high?  
What if a precious life recede  
With flame-enhanced despatch?  
He did not do the shameful deed:  
He only dropped a match.

What is it to him, if stores of wealth  
In flame may disappear,  
Or friends that walked in joy and health,  
May nevermore come near?  
What if explosions upward spring,  
A hundred lives to snatch?  
He didn't do much of anything:  
He only dropped a match.

Incendiary—guilty one  
(As yet not doing time)  
You'll learn the lesson, ere you're done,  
That carelessness is crime.  
But when your future home you view,  
And lift its red-hot latch,  
No matter then how often you  
May drop the lighted match!

—Will Carleton, in Harper's Weekly.

Malaria Causes Loss of Appetite. The Old Standard GROVE'S TASTELESS CHILL TONIC, drives out malaria and builds up the system. For grown people and children, 50c.



### A Romance of the Royal Mounted Police of Canada Philip Steele

By JAMES OLIVER CURWOOD  
Author of *The Danger Trail*

The young hero, son of a Chicago millionaire, tired of the close life of the cities, joins the Royal Mounted Police, and earns the name of always bringing in his man.  
Philip Steele easily contains Mr. Curwood's best work. The style is vivid, the action spirited, the scene picturesque, the characters spontaneous and human.  
Illustrated by Gayle Hoskins. At all Booksellers. Price \$1.25 net  
NEW YORK THE BOBBS-MERRILL COMPANY INDIANAPOLIS

### AMUSEMENTS

"The Isle of Smiles."

"The Isle of Smiles" the big New York musical comedy success has been booked as the special Christmas attraction at the Academy of Music next Monday afternoon and night.  
The show comes here highly recommended, and the press and public in all the towns visited by this company have been loud in their praise of the show, company and production.

"Over Night", Coming.  
At the Academy of Music Thursday

(Ltd.) will present the greatest comedy of last season in New York, "Over Night" which was seen at the Hackett Theatre for nine solid months.  
There are said to be more good hearty laughs in "Over Night" than in a dozen musical comedies.  
"Over Night" will be presented here under the management of William A. Brady, which is a guarantee that the cast will be composed of distinguished players.

—Mr. C. B. Fetner arrived in the city last night from Lexington, Va., where he has been in college at Washington and Lee for the past two years.

## ELIXIR ALIMENTAIRE DUCRO

A TONIC  
That Builds up the Entire System

BRINGS NEW LIFE TO THE BODY IN ALL  
FEVER CASES

QUICKLY RESTORES THE APPETITE TO  
Weakened Constitutions

ALL DRUGGISTS, OR E. FOUGERA & CO., New York

# COME RIGHT ALONG

# IT'S HERE

# BOWEN'S BOWEN'S