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THE MOUNT AIRY NEWS, MARCH 21st, 1918

BEASLEY & TESH. The of the biggest and most impor-tant factories in the industrial life of a town, or community, is the mann-facturer and dealer in lumber, for no making a success of it. He will agregate inter where special mill work and all grades of humber and building mater in latest improved machinery, skilled withing allowing money, nothing is equal to it under the National Banking law. There is no better motto than, "Own a Benaley & Tesh, successors to T. house that this enterprise cannot supply. The firm is thoroughly reliable and gives the service you natural-ly expect at the hands of men with whom you are dealing. On account of the large and varied stock, the acmodating business methods employed and the close prices on lumber and material, the firm is forging shead in the most gratifying manner and is rated second to none in this section in importance and reliability. Every facility is employed to get out orders in the shortest time, and when promised. Many of the handsome mes in and around Mount Airy were built of material furnished by Mr Tesh, who has been identified with the building industry for years. If you contemplating building, you should consult him and get his estimate on the lumber and material needed. You can save money by patronizing this home concern; at the same time you will be lending your support to an enterprise that pays out thousands of dollars annually for material and wages which directly benefit every citizen of the town and community.

A. E. STEELE SHOE CO.

A fact not known to many men and women is that the average shoe has over sixty-two different parts to it, any one of which can be cheapened to make a price, and none judged except by the highest experts in shoe making. Now the question is, if you are starting out to buy a pair of shoes where would you go? The answer is simple enough: if you are not a judge of leather you should know the merchant' with whom you are dealing. The way to judge goods is by the man who sells them. Among the dependable stores of Mount Airy is that of the A. E. Steele Shoe Co., the home of "better shoes." This house deals in shoes that will give service; shoes that will enable you to put your best foot foremost in business, society and elsewhere. No man or woman should abuse the feet; they are the mainspring of the body. If you would folw your feet there is little conjecture but that they would lead you straight to Steele's Shoe Store where will be found one of the largest, best assorted and most varied lines of shoes in Western North Carolina; shoes for n, women and children; shoes for the farmer, business man, society man or woman. There is the home of the famous Forbush shoes for men, La-France shoes for women and the "Bill ikin" shoes for children. A large and beautiful line of men's hats also handled in connection. The stock is reasonably priced, too. And like his goods, Mr. Steele is dependable in all their transactions and representations. If you wear shoes this score should claim your attention and get your trade.

d the home-builder than is the firm of Beasley& Tesh, successors to T. B. McCargo & Son. The active man-agement of the affairs is in the hands of Mr. J. A. Tesh, who is one of the most experienced men in the lumber business in Western North Carolina. He has given upwards of 30 years to D. April 3rd, at 2 p, m, he will of-On April Srd. at 2 p. m. he will of- has received the highest praise and arrange with Mr. Moore for a sitting; it; he has made it a study, and his fer for sale at public auction the S. most favorable comment from his stablishment is in position to serve H. Hale farm, located near Round has received the highest prints and numerous patrons, and those who have the test as good as you can get anywhere. the trade in the most acceptable man-ner, as there is nothing in this line that can be used in the erection of a that the enternise and running water is the premises, and running water is the very best results from an artist's Day or night engagements.

There is not a more modernly equipped on Public In studio in the State than this one. Mr. Government.

ed in France for and improved apparatus ces, including the most ex-neras and lenses, and a ectric light machine with 400 words sup the Co on Public Info ation to the French

The War Department Commission

tute in Victory bread has been extend-His prices have a wide range, accord- ed to March 31, as in some sections of



alicate child

I. W. WEST DRUG CO.

Good News For Tobacco Growers! WE are now able to offer the trade in unlimited quantities the old, reliable and popular brands, Bonanza Tobacco Guano 8-3-3 Orinoco Tobacco Guano 8-22-3 Farmer's Bone 8-2-2 No crop is more dependent upon POTASH than tobacco, and those who have been reducing or cutting out POTASH will find it to their interest to return to their old standards. NEBRASKA POTASH has been thoroughly tested by State Agricultural Department and other experts and pronounced equal to, or, if anything, superior to the German Potash. We have an ample supply of this Potash to give any desired analysis to users of - Contrastanting and the second " alto Du deste Binds TRADE MARK ROYSTER'S -FSR: FERTILIZERS Please remember! WE HAVE THE POTASH, but it will do you no good if you wait so late that the overworked, congested railroads cannot haul it to you. A ton of fertilizer on your farm is worth two in our factory. Order now. F. S. ROYSTER GUANO COMPANY, NORFOLK, VA. Read the following interesting letters from Royster users: EDGECOMBE COUNTY. Whitakers, N. C., Sept. 3, 1917. F. S. Royster Guano Co., Norfolk, Va. COLUMBUS COUNTY. FRANKLIN COUNTY. EDGECOMBE COUNTY. Mapleville .N. C., Sept. 21, 1917. Narfolk, Va. cky Mount, N. C., Sept. 4, 1917. Royster Guano Co., Norfolk, Va. R. F. D. No. 1. Tabor, N. C., Sept. 4, 1917. Gentlement' I have the best grop of tobases I ever grew. Unless prices ... line I shall get never 1260 pe racre. I used ROYSTIGR'S F. S. Royster Guano Co., Norfolk, Va. Dear Sira: I have been uni r Sirs: gives me pleasure to say a word of ise for Royster's fertilizers. I have load very carefully this year where arent fertilis : I ve been used, and ecially tobacco. d I seems to me Norfolk, Va. Gentlemen: I used no other goods but Royster's bacaune I gut the best results from M. I had three acres of tobacco which I got 5718-56. I have six acres of cottom, which I will get aix bales or 3,000 hs. ef-sotton. My corn is as good as I expect. I want Royster's next year. Yours very truly, W. FIFPS. better results from it than any other brand that we have ever used. It seems to be peculiarly adapted f e hes. tobacco, f have seen is where Royster fertilizers were used. Except for the damage b the July rains i have never a own a better crop and I used itoyster's fertilizers. H. D. BAKER. ent soil, and especially for tobacos. W take great pleasure in recommendin same to farmers of Eastern Carolina. Yours vs - truly, ... RICKS. PITT COUNTY. Greenville, N. C., Aug. 26, 1917. Royster Guano Co., Norfolk, Ve. F. S. R. Norfolk, Va. Dear Sirs: You will doubless be interested in knowing how we are getting on with our Mill Brook farm, and our opinion of your fertilizers, which we have used ex-clusively on this farm for all crops for two years. VANCE COUNTY. CASWELL COUNTY. Henderson, N. C., R. F. D. No. ., Sept. 17, 1917. F. 5. Royster Guano Co., Norfolk, Va. LUNENBURG COUNTY. Pelham, N. C., Sept. 1, 1917. F. S. Royster Guano Co., Norfolk, Va. Fort Mitchell, Va., Sept. 22, 1917. . S. Royster Guano Co., Norfolk, Va. Norfolk, Va. Gentlemen: I used two tons and a half of Farm-ers' gone, and I received better results from this brand than any I have ever used. I think my crop will turn out about 9,000 hs. Will use the same brand neat year. I remain, Yours respectfully, THOMAS BLACKWELL. Norfolk, Va. Dear Sira: Will say i have seen using your goods for the past fifteen years and it is a very easy matter for me to say that k is better especially the Bonanza, which i have not seen able to find for the past two years, which techs in y th i I have ever cultivated, it grew tobacco faster, and I had better esuits from that than y I have ever used. J. A. YOUNG. Norfelk, Va. Gentlemen: I used six tons of Royster 5-3-3 to-bacc fertilizer. I am proud to say I get twelve barn off twelve acres, I will av-ersge a thousand pounds to the barn. I am expessing 54,000 around for my whole erop, I don't wast anything but Royster 5-3-3. Your friend. W. E. WELDON. clusively on this farm for all crops for two years. With an average application of 1,000 H-3-2, we produced inst year 850 pounds per acre, this year our crop will easily pield 1,100 pounds per acre. Consider-ing that the two seasons have been the worst ever known in this section, on ac-count of excessive rains and that the sol on this farm is in a very poor state of fartility, owing to neglect of former ewners, we are more than pleased with the results obtained. With Rindest personal regards and best thes for the continued uccess of your valuable for zers, we are gorman & JENKINS, Props. PITTSYLVANIA COUNTY. FORSYTH COUNTY. F. S. Royster Guano Co., Norfolk, Va. F. S. Royster Guane Co., Norfolk, Va. Norfolk, Va. Dear Sire: I used see pounds of ROYSTER'S HIGH GRADIS fertilizer this year, and find it to be the best I have ever used. I mever fail in my grop of tobacce ar wheat when I use Royster's I Lave net seid my tobacco set, but it is the best I have ever failed, and aspect a good grice for K. I can't peak tee highly of the F. S. M. fertilizer. Your struly. W. P. STRUPPA. PITT COUNTY. Auforde, the Gentlement I bought DELTA TOBACCO GUANO frem Mr. J. J. Patterson, your represen-tive here, last spring for my tobacco erop. It made me a splendid crop: my entire anles so far have sveraged from SSI to \$40 per hundred. I hav sold some grades as high as \$15 per hundred. This was the highest price paid on the Darytile market up to this sale. I have some os hand that will bring for the sis per hundred if the prices re-main the same. I trust yos will keep Dette up to the present is anderd. Town very truly. W. H. OWIM. . S. Royster Guano Co., Norfolk, Va. Dear Sirs. Dear Sirs: Having used your fertilizers for the past two seasons and having obtained such highly satisfactory results. I feel that you might be interested to know how I feel about 'am. I grew thirty-nine acres of tubacco this year. adar-very adverse conditions that will sell for over \$10.000. I also find your goods even \$10.000. I also find your goods over the sate withen 1 am. B. E. ALBRITTON. MECKLENBU 1 COUNTY. F. S. Royster Guane Co., Norfolk, Va. P. S. Royster truch to the Norfolk, Va. Gentleman: As I have used your guano for two years, I take pleasure in writing you in the second second second to to bacco I had turned out for cow pasture, But could "get a man to take one in get a man to take one in get a man to take one in get a second the second second second second to the second ROCKINGHAM COUNTY. Rockingham County. R. F. B. Ne. 5, Sept. B. 1007. F. S. Royster Omanse Ca. Norfolk. Va. Gentlemän: I wisk to tell you that I used your 5-3-1 fartilizer for tomacos this year and have the best foro for some years, bath fn celor and body, and shall cominue Ra use H I eas get it. MR. W. J. JARRELL MECKLENBURG COUNTY. PITT COUNTY. Greenville, N. C., Sept. 2. 1917. P. S. Roynier Guane Co., Norfolk, Va. Finneywood, Va., int. 17, 1917. S. Reyster Gua . Co., Norfolk, Va. Nortolk, Va. Genilemen: Thave been using your guano for ev-eril years and I can my chat it is all 0. K. for all crops. I expect it ouse it again. I used it beside some other grades and fied that my tobacco whe where better snat ris. ed up ten dir our from your guane than it did from the other grade. Very truly. J. B. BURNS. Automatic the part four years i have used for the part four years i have used for tobacoo fertiliser, and this year meet for an analytic for the second about the best in my neighborhood, this year with unkrorable seasons, seld my crop i the rough, ungraded, ar 88,000, which is at the rate of 5500 or are 1 castler Reynte's abso-utely the best WAKE COUNTY. Sebulon, N. C., Oct. 27, 1917. F. S. Royster Guano Co., Norfolk, Va. SURRY COUNTY. 1.16 Roskford, M. C., Sept. 38, 1917 F. S. Royster Guano Co., Morfolk, Va. Norfolk, Va. Dear Sirs: Your goods gave entire satisfaction this year. I made the best jobacco i have ever made with your goods. I shall recommend Royster's goods hereafter. Yours truly, C. W. HOCUTT. Merfolk, Va. Dear Sirs. I have been using your farilliners for is or 30 years, and think R is the best there is. I have used other guannes in the name fields under my tobacco, and the part where F. S. R. was used was better from the first. I could get better curos op it than I could on the tobacco where I used ether brands, and when beld, the tobacco grown on F. S. R. av-oraged me more is the hundred. I releas to barns exyself this year and I have yood curse on al lof it. My temants used it this year, and they say they are going to use F. S. R. argain west year. I expect to use your brand as bong at roan get B. J. H. BREWER GREENE COUNTY. Beokerton, N. C., Sept. 14, 1917. F. & Royster Guase Co., Norfolk, Va. PRUNSWICK COUNTY. Rawlings, Va., Aug. 25, 1917. . S. Royster Guano Ca. Norfolk, Va. FRANKLIN COUNTY. Norfolk, 'A Gentlaman: I purchansed some of war guans this year from Measur. Edwards & Palmor and used it under my tobases. My to-bases fire off bottler from the shar bases fire off bottler from the shar base any erup i have ever had before. I is genty vay all that I occid and for. that use rour fully the group waits and use rour fully a sail. Norroll, Va lenilemen: I mad your guano thin yoar for the rt ''ma. ad compared it with other mano on inree different pieces of land, . find that yours in fr ahead. I used 154-2. I can bearily recommand this want to anyone is 't tobacco on the and your I shall thrays get in hereaft ., if he peenfile I can do so. Tours most internet ... Y. B. "Brrchter" Henderson, N. C. R. F. D., Sept. 4, 1917. F. S. Reyster Guano Co., Norfolk, Va. Nortons, va Gentiemen: Tye had better success using your cools than any fertilizar. Tye ever used; did not have any disease in my inhaceo this year. Your sincerely, GPORGE W .MACON. Respectfully Pours DINKING

C. C. HUTCHENS

There is not a better county in the State in which to live than Surry. Every advantage possible is offeredhigh altitude, healthful climate, pure water, fertile lands and unlimited natural resources from which to draw. The Southern railway traverses it, thus affording excellent railroad facilities, connecting with the main lines at Winston-Salem. There was never a better time to buy real estate than now. And there is no better agent to buy it from than Mr. C. C. Hutchens. Mr. Hutchens possesses experience, sound judgement and reliability. He is a product of the county, having been born and reared on a farm in Surry county. He has naturally "grown up with the community." He knows the value of farm lands, and he knows which section is preferable and safer as an investment. He has made a phenominal success of the real estate business in the last few years, being the medium by which thousands of dollars have changed hands. There are few men in the business who have the faculty of effecting sales and giving absolute satisfaction to both parties-the purchaser and seller. It is an art-a gift -coupled with fair and straight forrd dealings. Not alone does Mr. Hutchens deal in Surry county property, but he has made many success-ful sales in adjoining counties, as well.

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