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AARON SAPIRO

What The Little Jew From California Is Doing In Organizing The Farmers Of This Nation

Charlotte Observer

It has been observed by readers of the paper that Mr. Aaron Sapiro, one of the men who has put business into farming, is circulating about the State assisting in the opening of county fairs and attending co-operative meetings. It is understood that Mr. Sapiro will to some extent back the co-operative associations in the undertaking to keep the membership strictly within the bounds of contact. Succeeding in that, he will have rendered a great service to the pocketbook of the contracting farmer. If cooperative marketing is to succeed, all farmers who have signed up with the associations must stand by their bargain, for, in placing their cotton or tobacco on the market independently of the plans of the organization, they are but nullifying to that extent the good that might have been expected to accrue from organized marketing. This system was originated in California, where it has made the fruit growers rich. It could have never succeeded if the fruit growers had not stood as a man to their bargain—and it was Sapiro who formed the fruit growers into the strongest business organization of farmers in the world. What has been done in the case of the fruit growers can be done in the case of the tobacco and cotton growers, and for success to the movement in North Carolina, Sapiro is the main hope. The commercial and industrial world has conceded to the agricultural world that in Sapiro it has "the most inspiring organizer of co-operative farm enterprises and the best-informed man on both their legal powers and their economic possibilities," for Sapiro is a lawyer and a Jew. He has organized 30 associations in various branches of agriculture—and all of his organizations are operating successfully.

It might be noted in passing that the three strongest allies developed for the farmers in recent years are Jews. They are Bernard M. Baruch, Eugene P. Meyer, Jr., and Aaron Sapiro. Perhaps Sapiro would not have been particularly known outside the bounds of California if he had not been "discovered" by Judge Robert Worth Bingham, the distinguished owner and editor of The Louisville Courier Journal, who brought Sapiro to Kentucky and placed a million dollars back of him in the work of organizing the burley tobacco growers into a co-operative selling association. The tobacco growers in Kentucky are now fixing the price their product must go at. They are in control of the market, and only this week the R. J. Reynolds Company, of Winston-Salem, made a bulk purchase of 4,000,000 pounds from the Burley Tobacco Growers' Association, at a price fixed by the association. It was the largest sale of burley tobacco to a single manufacturer in the history of the industry, and it cleaned out the stocks in the hands of the producers within the organization. They have disposed of their crops at from 10 to 15 cents a pound more than they could have got if there had been no co-operative marketing association!

We were starting out, however, to speak in detail of Sapiro, and we are quoting from an intimate story contributed to The World's Work, for October, by John K. Barnes. Sapiro is a graduate of the University Law School of California, class of 1911. When he and his brother started the practice of law in San Francisco, they

decided that they would take no criminal cases for money and no divorce or personal cases or bankruptcies. They sought some field in which they could do constructive law work. Knowing that law follows organization and that all industries are well organized except the farming industry, they took up farming law. Today at the age of 38 Mr. Sapiro is attorney for more than 60 co-operative marketing associations, including practically all the cotton and tobacco co-operatives, many of the wheat organizations, and some of the dairy and fruit and vegetable groups, handling in totals more than \$400,000,000 worth of products annually. While his brother keeps office in San Francisco, he travels about the country serving these various associations and helping other farmers establish or perfect co-operative marketing organizations. He has offices in New York and Dallas, Texas. At present he is assisting the milk producers of the Chicago district, the broom-corn raisers of Oklahoma, cotton growers of Mississippi and Louisiana, rice growers of Texas and Louisiana, tobacco growers of Connecticut and Massachusetts, dark tobacco growers of Tennessee and Kentucky, and wheat growers in the Middle West in organizing co-operative marketing associations. He has been asked by the potato growers of Aroostook county, Maine, the largest potato section in America, to help them improve their organizations, and yet he finds time to go up to Canada to assist Hon. Manning Doherty, Minister of Agriculture for Ontario, spread the gospel of co-operative marketing among the farmers of that Province.

It is not supposed that Sapiro is doing all this work at his own expense. While he is showing the farmers how to get rich, slowly but surely, he may be at the same time advancing his private fortune. But Mr. Barnes makes the point that if this were all—the gain he gets out of it—Sapiro could not go before audiences in every part of the world, and by his sincerity, his enthusiasm and his clear, forceful arguments, convince them that the plan he proposes is a way to their economic salvation. If he did not believe, he is performing as great a public service as any man in the United States today, he could not keep on as one inspired and make his enthusiasm contagious among slow-moving sons of the soil. Possessing a fascinating personality that binds to him all with whom he works, he has that common touch that is necessary for an understanding of the farmer's mind. It is not to get more money for the farmer that he is laboring, it is to put shoes on the feet of those boys and girls in the cotton and tobacco fields, to take them out of the fields and put them in good schools—to better living conditions for the farmer everywhere. "Who will say," asks Mr. Barnes, "that he is not doing as constructive a work in the public service as any man in the United States today?"

ADMINISTRATOR'S NOTICE

Having qualified as administrator with the will annexed, of Thomas Fawcett, deceased, all persons indebted to the estate are hereby notified to make payment without delay and save cost, and all persons holding claims against the estate will present them with proper verifications within the time prescribed by law or this notice will be plead in bar of their collection.

This 16th day of October, 1922.
T. G. Fawcett,
Administrator, with the will annexed, of Thomas Fawcett, deceased.

NOTICE

North Carolina, Surry County. In the Superior Court, before the Clerk. Under and by virtue of authority conferred upon me by an order of the Clerk of Superior Court in an action entitled Cynthia Yow, Myrtle Yow McHone, Joe Bright Yow vs Roxie Annie Yow, I will sell to the highest bidder upon the premises on Tuesday, November 14th, 1922, the following described real estate: Being a house and lot on Broad street in the town of Mount Airy, N. C., and described in a deed from W. F. Simmons and wife, Mattie Simmons to J. C. Yow, dated Feb. 6th, 1913 and recorded in the office of the Register of Deeds in Dobson, N. C., in Book 61 of deeds, and on page 453. Sale made for partition among the heirs of J. C. Yow, deceased. This Oct. 10th, 1922.
T. B. McCargo, Jr. Commissioner.

Notice of Application For Pardon
I will on the 21st day of October apply to His Excellency, the Governor of North Carolina, for the pardon of Charles Jessup, serving a fourteen month's term of imprisonment on conviction of involuntary manslaughter, the case having been tried in the Superior Court of Surry County. Any persons minded to oppose the granting of the pardon may present their protest to the Governor on or before said date. This October 3, 1922.
J. H. Folger,
Atty. for Charles Jessup.

ELEPHANT GOES SIGHT-SEEING

City of Wilmington Is Visited By Topsy, Show Elephant

Wilmington, Oct. 11.—Topsy, the big four-ton elephant which made its escape from a circus here early Tuesday morning, is again at large for the third time. This time the stubborn monster is marking time west of the Seaboard Air Line Railway with a small army of trainers and curious citizens trailing along behind.

Just where Topsy or "Mama"—as she is called by some of the circus people—has it in her head to go is a matter of speculation. Some say she is getting lonesome for her companions and is searching for the circus outfit, while others are certain that she has decided to make a tour of the principal cities of the State and after "seeing" (and doing) Wilmington, she has headed for the Queen City.

The elephant left the outfit Tuesday morning and roaming about the city, created much disturbance and damaged property to the extent of several thousand dollars. Eleven suits have been filed seeking damage, one being for \$5,000 by the Eureka Dye Works.

Topsy got away the second time last night shortly after being captured most of today enjoyed the freedom of Cape Fear swamps—a small jungle-like section across the Cape Fear river from Wilmington. Topsy was being tenderly loaded on a flat car last night by her keepers when she decided to abandon the circus for the second time. Stepping off the car, she ran about 300 yards and swam across the Cape Fear river. Tracks found this morning showed that Topsy was in Cape Fear swamps, where alligators are found.

Topsy became infuriated Monday night at dogs barking at her as she was being led into a circus car. She made a lunge at the dogs, who tucked their tails between their legs and headed for the back yard of a nearby home. The elephant in her mad race to catch the dogs tore down fences turned over automobiles and damaged other property to the extent of several thousand dollars. Her keepers searched for her all day yesterday and she was captured last night on the outskirts of the city. Many amusing incidents have been reported as the result of Topsy's tour of the outskirts of the city. An old negro woman, humming a lullaby as she bent over a washtub, heard the breaking of sticks and walking in some bushes nearby. "Who dat?" she asked. Receiving no reply, she investigated. Seeing the elephant, she promptly left for another section of the city, but did not fail to let everyone know that she was on her way.

Fayetteville, Oct. 11.—Bond in the amount of \$6,500 was put up by the Hagenbeck-Wallace circus here last night following the service of attachment papers taken out by Wilmington residents to cover damages caused by Topsy, the big elephant which escaped from his keepers in that city while the circus was en-training for Fayetteville Monday night.

The Long Christmas Gift


There are many good gifts that one can choose at Christmas, but for lingering satisfaction, long-drawn-out, what is there, after all, that can be named in the same breath with The Youth's Companion? The fun is only begun with the first Christmas number. Thereafter through the 52 weeks of the long, long year, it is constantly supplying fresh sources of amusement and information. Now it is the beginning of a new serial, then it is a contribution of vital interest to the youth interested in sport or science, next it is a brand-new story by C. A. Stephens or A. S. Pier, or a tale of wild adventure in the old Indian days, by men who have actually lived among and powwowed with the Redskins. But why say more? No other Christmas gift is welcomed with so much pleasure. Try it and see.

The 52 issues of 1923 will be crowded with serial stories, short stories, editorials, poetry, facts and fun. Subscribe now and receive:

1. The Youth's Companion—52 issues in 1923.
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HAVE you ever wondered why quick fortunes are never made by funeral directors and why you never hear of millionaire undertakers?

Public need for broader service and improved facilities have resulted in large investments in motor cars, scientific equipment, funeral homes and chapels. These bring about a heavy and continuous operating expense.

Another reason is that the funeral director has taken over all the tasks formerly looked after by neighbors and friends. He also performs scores of additional services which modern conditions and modern sensibilities demand.

In the funeral director's bill, the cost of this service and overhead (often a large proportion of the total cost) usually is included in the charge for better understood items. Such charges should be judged with this fact in mind.

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Hannah & Moody

French Restitutions Order. Symbol of Fidelity taken from Omar Khayyam — "Turn Down the Empty Glass." Marriage number 4200. Copyright 1912 C. C. Co.

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YOU SHOULD NAME THE SURRY COUNTY LOAN & TRUST CO. AS YOUR EXECUTOR FOR THE FOLLOWING REASONS:

The Trust Company will see that your will is drawn correctly and, when named as Executor, makes no charges for properly drawing up the will or keeping it under seal in its vault.

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Nervous Break-Down

MRS. ANNIE LANGE, of R. F. D. 1, Burlington, Tex., writes as follows regarding her experience with Cardui: "Some time ago I had a nervous breakdown of some kind. . . I was very weak and so nervous. I had fainting spells and suffered a great deal, but more from the weak, trembly, no-account feeling than anything else. I knew I needed a tonic, and needed it badly. I began the use of Cardui to see if I couldn't get some strength, as I knew of other cases that had been helped by its use. I soon saw a great improvement, so I kept it up. I used seven bottles of Cardui, and can say the money was well spent, for I grew well and strong. Am now able to do all my housework and a great deal of work besides."

If you are weak, run-down, nervous and suffer from the ailments peculiar to women, it is very likely that Cardui will help you, in the way it helped Mrs. Lange and has helped thousands of others, during the past 40 years. Ask for, and insist on, Cardui.

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