



When you drive
approach or putt, a firm and sure grip will help to insure direction. Hard, coarse leather gets slippery, hurts the hands and weakens your game. Rub in a little

Golfix

FOR HANDS AND LEATHER

and in its softening effects you'll find the confidence and comfort that make the game worth while. Prevents blisters, soothes, and heals tender or chapped hands and makes the use of gloves unnecessary. Softens and waterproofs shoes. For sale by Wanamaker, Wright & Ditson, Arthur L. Johnson Co., Marshall Field & Co., and other stores. If your dealer does not carry Golfix we will gladly send a large size tube postpaid for fifty cents. *Address Dept. R.*

North Star Chemical Works, Inc.
LAWRENCE, MASS.

Golf

Instruction by Mail

Any Golfer who wants to improve his game can do so by taking advantage of our method of instruction by mail. There is no reason why he should stay in the "dub" class if he will send for our course of ten illustrated lessons and study them. They show every stroke in golf, and the explanations tell how a player can correct his faults and study his play. The lessons cover—

- | | |
|---------------|--------------------|
| 1—The Grip | 6—The Driving Iron |
| 2—The Stance | 7—The Midiron |
| 3—The Driver | 8—The Mashie |
| 4—The Brassie | 9—The Niblick |
| 5—The Cleek | 10—The Putter |

Ten Complete Illustrated Lessons for \$5.00

or

Three Lessons on Any One Club for \$2.00

If you have difficulty with any department of your game, tell us your troubles and we will send comment and complete instructions with illuminating illustrations, for \$3.00. Makes Golf simple. With the secret of Golf explained you can learn to play a good game in 30 days. These lessons are also suitable for women.

Practical Correspondence School of Golf

58-60 West Washington Street

CHICAGO

BRILLIANT FUTURE FOR PINEHURST and SAND HILLS

BION H. BUTLER

Sometimes it is as diverting to dream of the future as it is to look over the present or recall the past. The development of Pinehurst and the surrounding region of which Pinehurst is the active and influential center has been remarkable, but it is not hard to imagine that the twenty-five years ahead of this territory is to be more striking than the twenty-five years that has elapsed since James W. Tufts commenced the work that is now so vigorously under way.

When Pinehurst started the United States had about 68,000,000 people. The population now is about seventy per cent greater. The new Pinehurst has almost three-fourths more people to draw from in the work it is to carry out in the coming quarter of a century than it had at the beginning of that quarter century that has gone. That in itself is a great thing, but the increased population has much greater increase in wealth, which is one of the factors that go to make a winter resort a success. While the number of people in the United States has increased by seventy per cent the number who have reached the place where they have money enough to winter in a mild climate, or to have a winter home in the warmer parts of the country, has increased vastly more than the total of population. When Pinehurst was started the transportation facilities for reaching this section included one through train daily on the Seaboard, and one mixed train that carried passengers in the caboose. Now travelers come in automobiles in greater numbers than the trains could handle in the early days, and the trains are so many that it is necessary to consult the change in schedule from time to time to know how many bring visitors to Pinehurst in the winter season.

Good roads and multiplying automobiles will bring still greater numbers of people every year as people continue to multiply and as wealth continues to increase and the people come to know more about the Sandhill country of North Carolina. Besides this the attractive industries like peach culture, which is interesting to many visitors, and with such possibilities of profit along with an occupation that is fascinating as well as profitable, furnish further incentive to secure a location in this unique community of excellent neighbors and cosmopolitan texture. The Pinehurst of today is a right creditable achievement, but it is no more the finished article than the Pinehurst of ten years ago or fifteen or five years ago was. Each year shows the plain evidence of this fact for each year pushes ahead farther than its predecessor, and with just as wide a new horizon in its expansion. For instance, the orchard development which centers about Pinehurst finds that this year it has just reached the point from which it is to start on new big things that three or four years it had not conceived possible. It is now so plain that everybody can see it that here on the hills about Pinehurst is to be an orchard region as unique as Pinehurst is unique as a village. The orchard men of

the Sandhills belt, which is that territory surrounding Pinehurst, include some of the strongest names in American activity, and in all lines. Some of the foremost business men of New York, and other northern financial capitals, are conspicuous as peach growers in a few miles of the Carolina. Doctors, lawyers, authors, merchants, priests, have their fingers in the orchards, and find much enjoyment as well as profit in the occupation. They are holding the fruit up to a high standard, and they will keep the Sandhills peach on a plane that means excellence because they are satisfied with nothing that is not of high quality.

The Berkshire hog has arrived on a high plane at Pinehurst, and here is an influence that is calling the attention of Berkshire men from all over the country. This is another lead that is fixing Pinehurst in public mind, for raising high types of live stock is becoming a favored occupation of practical men and of men of means as a diversion. It is a stable work, for the food supply of the world is getting to be a problem, and the hog can be raised and turned into meat without passing through a winter. He is the solution of the meat problem as the call for food grows more pronounced, and Pinehurst is tied up with the development of one of the finest breeds, and on a conspicuous scale. It is the same way with Ayrshire cattle. The milk cow is another of the features of the pressing and increasing food problem. Pinehurst has become an Ayrshire rallying ground and here Ayrshire men with the exhibition and sale stock make their annual pilgrimages, and Pinehurst is becoming one of the Ayrshire distributing and gathering points.

The doctors hold their conventions at Pinehurst and the bankers and the lawyers, and football teams are beginning to head this way, and the tournaments of the golf clubs and the gun clubs and sports of that character are already established, but are getting on a broader footing every season.

So much for some of the influences. Now it is easy to see where they are pointing. Already Knollwood, the Mid-Pines club, the expansion at Southern Pines, the beginning development at the Midlands farms, and things of this character indicate that out from Pinehurst has reached a force that is about to gather in about all the intervening region into a big continuous community extending from Southern Pines and Manly to and beyond Pinehurst on the west, and this stretch of country will be filled with homes of the most delightful character, and orchards and other high-class agricultural development that will be picturesque as well as profitable. It is realized now that Pinehurst is an evolution that grows through its own forces. The increasing number of visitors go away to tell of the attractions they find at Pinehurst and new people come to enjoy and appreciate. They make new homes for themselves, and so the movement expands in geometric ration. Each year runs past the preceding one. As it must be that way in the future, the prediction that this community will in the course of some years be the most pop-

(Continued on Page 12)