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A. S. NEWCOMB & COMPANY

Offer for Sale or Rent

ATTRACTIVE RESIDENCES IN PINEHURST

DESIRABLE COUNTRY PROPERTIES

HOUSES AND BUILDING LOTS AT KNOLLWOOD

SEE CHARLES P. MASON
Manager Real Estate Dept.

MR. W. L. HODGKINS, of Chicago, Ill., has kindly presented to the Charities of Moore County a beautiful seven-passenger Alco car to be sold for \$500; the money to be distributed by Miss May Chapin of Pinehurst, N. C. The car may be seen at the Community Garage, Pinehurst, N. C.

This is a wonderful opportunity, not only to get one of the best made cars that the United States has ever produced, but in doing so to be a benefit to the people of the county also.

W. W. WINDLE COMPANY

Millbury, Massachusetts

THE choicest American and Foreign Virgin Wool Fabrics for sport wear. Virgin wool blankets in wonderful colorings. Steamer rugs made of the finest wools. Fabrics selected by experts, months in advance of the seasons. Mr. Charton L. Becker is our Pinehurst representative, and will show you samples on request.

For Sale or Rent

COUNTRY PLACE NEAR PINEHURST

TWO miles west of Carolina Hotel. House has living room, dining room, two bedrooms with bath between; kitchen and storeroom. Open fireplaces in both living and dining rooms. Flues in bedrooms. Two porches. House is unfurnished.

Fifty acres land adjoining, suitable for peaches or truck garden. Purchaser may buy house and lot alone or undeveloped land only, or both together.

For particulars see

C. P. MASON, *Manager Real Estate Department*
A. S. NEWCOMB & CO.

Activity Among the Growers

(By BION H. BUTLER)

I WAS over at the Pinehurst warehouse a few days ago talking with Mr. Stutts, the manager, and he remarked that he had just bought twenty car loads of farm tractors. Five tractors the factory loads on a car, and the twenty car loads means 100 machines. I intimated that a hundred tractors would serve all this country around here and to the bounds of Dan and Beershaeba, but he say nay. And he further enlightened me with the information that already five or six times that many tractors are already at work in the territory of which the Pinehurst warehouse is the agricultural supply center, and that the field is broad for a lot more. "The expansion of orchards is still going on," he said, "and orchards find that they want machines that can handle their work fast. When it is time to plow or spray the orchard man wants something that can get over the ground in a hurry and cover a lot of it. So they call for tractors. One orchard telephoned in a day or two ago for two tractors to be sent out at once, about as you would send for a couple of loaves of bread."

When Mr. Stutts was talking to me he said the first shipment had not then arrived, but that he was looking for it any day, and when it came the first three or four cars would be unloaded for the buyers who had already ordered enough to take that many. And he further predicted that more would be engaged by that time, making a busy day around the warehouse when the train came in. He also informed me that he has been importing French pruning tools, placing his orders direct with the makers in France, and buying in large quantities to make the shipment profitable enough to pay the costs of the long distance. A thousand dollars worth of French pruning shears looks like a big lot, but that quantity fades away before the Pinehurst demand like snow in spring. Incidentally he spoke of sprayer repair parts and noted that the warehouse handles two or three thousand dollars' worth of those things in a season.

I speak of this because it is one of the best ways to understand what the peach orchard signifies in the Pinehurst area. We drift about among the orchards and it is apparent that a lot of peaches are made here. But the job is more apparent when we discover that a hundred new tractors are to be distributed in the belt by one concern alone, for the Pinehurst warehouse will not be the only tractor distributor in a region that can take twenty car loads from one concern. The rest of the makers will be represented, and they will see that they get a share of the business. The call for pruning shears, and for sprayer material is another illuminating bit of evidence.

Analyzed this evidence tells two things. Pruning and spraying outfits indicate orchards already established. Tractors tell of the creation of new orchards. They say that the peach industry, which has already surrounded Pinehurst, is becoming more dense and more extensive, and that the multiplication of orchards all around the community is the course of the immediate future. A drive out any of the roads in any direction will show the correctness of this assumption. No matter where you turn the same work of clearing and planting is going on. The peach crop this season, if the weather does not interfere, will be by far the biggest ever grown in this section, and each year the new orchards already planted will be coming along with their increasing crop. But with the steady increase in the crop is also the same increase in the new crop of trees going into the ground. No matter what may be the opinion as to the future of the Pinehurst area as an orchard region the call for tractors tells that the intention is to plant many more trees.

The interesting thing about tractors is that they sell more readily now when so many are already in the field than they did when there were but few. Some orchards have two or three, and the owner comes to order the second or third one instead of waiting for the seller to hunt him up and argue with him. He has discovered that