

# The PINEHURST OUTLOOK

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## Judge Way and Knollwood

(By BION H. BUTLER)



ONE OF JUDGE WAY'S SEVERAL COTTAGES AT KNOLLWOOD.  
This cottage is occupied this season by Mrs. George M. Reid, of Greenwich, Conn.

**A** FEW days ago Judge W. A. Way, of Pittsburgh, made an additional purchase of a dozen building locations at Knollwood Village, and also an unplotted tract of about twenty-five acres close by the lots. As Judge Way had already bought several lots and nearly twenty acres of acreage at Knollwood Village, and built two fine houses and rebuilt another, a further purchase of magnitude led me to hunt up the Judge and ask him howcome?

Judge Way is a right compactly-packed box of tricks. He was brought up in a highly practical school, the business atmosphere of Pittsburgh. There as a banker, where a banker comes in contact with big things, as a president judge of a county of a million population, where a judge sees all sides of life, as a developer of big business projects, where business projects are full grown, Judge Way learned a lot of things that come handy to a man when he gets to a new country. In his business experience he planned and built a home section of Sewickley, which is the abiding place of a large number of Pittsburgh's most prosperous people, and is therefore a highly desirable part of the Pittsburgh community. Having arrived at an age where he felt inclined to turn from some of the activities of business, and having established friendly relations with a somewhat substantial bank account the Judge in dropping his judicial mantle after years of work on the bench could not close his judicial eye. So when he arrived in Pinehurst he kept seeing things. That is howcome he got a finger in Knollwood.

"It looked good to me," he said, "when I saw this climate and this development of golf, hotels, conveniences for winter life, and particularly the short run from the North. There is one of the most essential features of the whole business. I have some irons in the fire yet in Pittsburgh, and frequently I want to telephone or run up there, or get letters back and forth expeditiously, and I can do that here. Florida is twice as far away, and therefore twice as difficult to reach quickly. This is the most accessible place for the men of the East. California is too far away, and you might as well burn the bridges and arrange to stay out there if you pick California. I saw that right here is the place, and with the half dozen fine golf courses I could see very readily that here is a center that people are going to find and in which they are going to locate.

"This climate," continued the Judge, "is genuine. It is all it purports to be, and perhaps a little more, for you can also count this as a big feature. Florida has certain advantages of climate in the middle of winter, but those advantages are also disadvantages, at least for business men. Suppose you happen to be in Florida in the early days of February, the sun warm, and the weather soft and enervating, and the whole system relaxed. You get a telegram that an important meeting requires that you are in New York or Pittsburgh on the first train that will get you there. You land perhaps in a blizzard, and maybe go from the meeting to the hospital

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