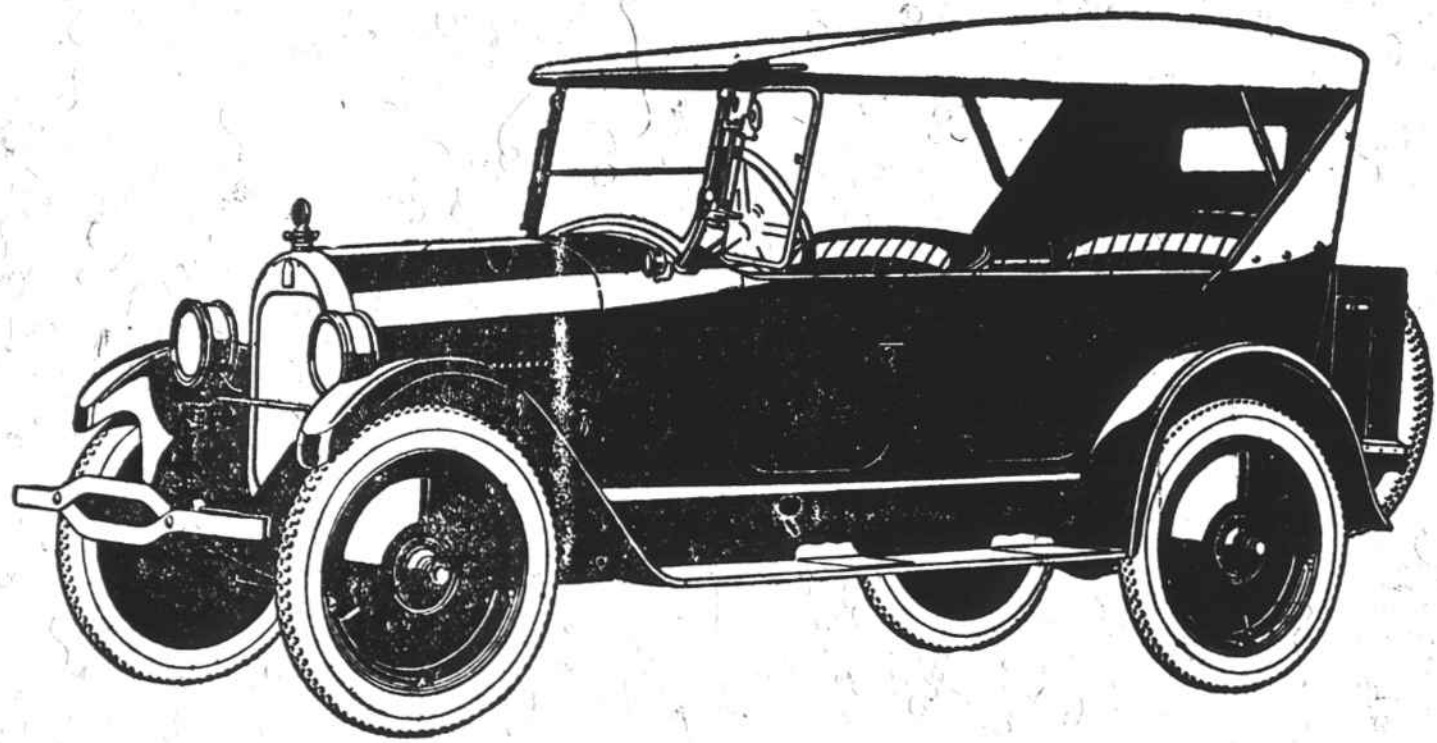


# YOU Can Turn Your Spare Time Into Profits WAKE UP!

GET BUSY AND YOU CAN WIN

## Grand Capital Prize



**SPORT MODEL 5 PASSENGER  
DURANT---VALUE \$1,250.00**

Purchased from and on display at **M. BUCHANAN'S GARAGE**

### Schedule of Credits and Subscription Price of the Jackson County Journal

| FIRST CREDIT PERIOD     |               | SECOND CREDIT PERIOD       |               | THIRD CREDIT PERIOD            |               |
|-------------------------|---------------|----------------------------|---------------|--------------------------------|---------------|
| Up to Wednesday Aug. 25 |               | From Aug. 27 to Sept. 9th. |               | From Sept. 10th to Sept. 15th. |               |
|                         | Price Credits |                            | Price Credits |                                | Price Credits |
| 6 Months                | \$ 1.00 5,000 | 6 Months                   | \$ 1.00 4,000 | 6 Months                       | \$ 1.00 2,500 |
| 1 Year                  | 1.50 12,000   | 1 Year                     | 1.50 9,000    | 1 Year                         | 1.50 6,000    |
| 2 Years                 | 3.00 30,000   | 2 Years                    | 3.00 22,500   | 2 Years                        | 3.00 15,000   |
| 3 Years                 | 4.50 60,000   | 3 Years                    | 4.50 45,000   | 3 Years                        | 4.50 30,000   |
| 4 Years                 | 6.00 120,000  | 4 Years                    | 6.00 90,000   | 4 Years                        | 6.00 60,000   |
| 5 Years                 | 7.50 240,000  | 5 Years                    | 7.50 180,000  | 5 Years                        | 7.50 120,000  |
| 6 Years                 | 9.00 360,000  | 6 Years                    | 9.00 270,000  | 6 Years                        | 9.00 180,000  |
| 10 Years                | 15.00 480,000 | 10 Years                   | 15.00 360,000 | 10 Years                       | 15.00 240,000 |

The above declining schedule of credits will positively not be changed during the campaign. A special credit ballot good for 100,000 extra credits will be issued on every "CLUB" of \$15 turned in. This special offer will remain in effect during the entire campaign and will be considered part of the regular schedule.

Subscription price of the Jackson County Journal to points other than Whittier, Cherokee, Sapphire and Highlands, outside of Jackson is \$2.00 the year.

### COUPON

THIS COUPON WHEN NEATLY CLIPPED AND RETURNED TO THE SALESMANSHIP CLUB DEPARTMENT OF THE JACKSON COUNTY JOURNAL WILL COUNT FOR

**100 FREE CREDITS**

CAST FOR .....

TOWN OR CITY .....

No Coupon will be transferred from one Club member to another after being received at the office of The Salesmanship Club.

Must be deposited or in the mails by 6 P. M. on or before date of expiration.

VOID AFTER AUGUST 23 1923  
JACKSON COUNTY JOURNAL

### COMPLETE PRIZE LIST

|   |                  |
|---|------------------|
| Sport Model Durant 5 Passenger Car                                      | Value \$1,250.00 |
| Purchased from and on display at Buchanan's Garage.                     |                  |
| One New Model Columbia Grafonola  | Value \$160.00   |
| Purchased from and on display at Medford Furniture Co.                  |                  |
| \$100.00 in Gold  | \$100.00         |
| 1 Standard Make New Model Phonograph                                    | Value \$90.00    |
| Purchased from and on display at Roane and Varner's, Whittier, N. C.    |                  |
| \$50.00 In Gold   | \$50.00          |
| One Cole's Patented High Oven Range                                     | Value \$50.00    |
| Purchased from and on display at Sylva Supply Co.                       |                  |
| One Laries' Traveling Case Fully equipped                               | Value \$35.00    |
| Purchased from and on display at A. F. Clouse and Co.                   |                  |
| One Ladies' Wrist Watch   | Value \$26.50    |
| Purchased from and on display at The Sylva Pharmacy.                    |                  |
| One Ladies' Coat Suit   | Value \$25.00    |
| Purchased from and on display at Cannon Brothers, Dillsboro.            |                  |
| One \$25.00 Merchandise Order   | Value \$25.00    |
| Purchased from and on display at The Paris.                             |                  |
| One Kodak   | Value \$25.00    |
| Purchased from and on display at Hooper's Drug Store.                   |                  |
| \$10.00 in Gold   | \$10.00          |
| \$10.00 in Gold   | \$10.00          |
| One \$10.00 Merchandise Order   | Value \$10.00    |
| \$2,500.00 (Estimated) in Prizes and Cash Commissions to be distributed |                  |

### IMPORTANT

All Club Members are respectfully requested NOT to hold their subscriptions but to make a report twice a week—and under no circumstances do not fail to make a report once a week. YOU gain absolutely nothing by holding them back. POSITIVELY! no information is divulged as to how many subscriptions so and so has turned in. Any reports to the contrary are merely groundless rumors. SEND IN YOUR REPORTS REGULAR. USE THE ENVELOPE FURNISHED FOR THAT PURPOSE.



Does the Journal's Salesmanship Club Big Prize Gift Distribution appeal to you as being a wonderful meritorious business proposition for your spare moments? If so, have you entered your name as a participant, or are you still debating—undecided? More live members are wanted in the club. There are plenty of prizes and cash commissions for all. It has been said that OPPORTUNITY "knocks at every man's door once." NOW, it is knocking at your door with a sledge hammer and using both fists to awaken you to a realization of what is in store for you in this extraordinary generous \$2,500 prize and commission distribution.

IT  
CAN  
BE  
DONE



A PHILOSOPHER  
ONCE SAID:

"The great secret of success in life is to be ready when the opportunity comes."

**YOUR OPPORTUNITY  
IS THE OPPORTUNITY  
COUPON IN THIS PAPER**

### ATTENTION CLUB MEMBERS

Ridiculous and silly rumors have been started for damaging effects. Not one word of truth in them. Pay absolutely no attention to them.

### NOMINATION BLANK IN THE JACKSON COUNTY JOURNAL "SALESMANSHIP CLUB" CAMPAIGN

I hereby nominate and cast 10,000 Credits for Miss (Mr. or Mrs.) .....

Address .....

as a candidate in the Jackson County Journal "Salesmanship Club". Only one nomination Coupon Counts.

### OPPORTUNITY COUPON GOOD FOR 20,000 CREDITS

Name of Subscriber .....

Candidate's Name .....

Amount Enclosed \$.....

This coupon will count 20,000 free credits when returned to the Salesmanship Club Manager, together with the first subscription you obtain. It must be accompanied by the cash, and the subscription must be for a period of one year or longer. The 20,000 free credits are in addition to the number given on the subscription as per schedule. Only one opportunity coupon counts.