

Yes, We Have No Bananas



WE HAVE THE BEST IN PEERLESS BRICKS

Buildings which endure are invariably erected with brick. While the first cost is slightly more than if lumber is used, there are compensating advantages such as:

- Small expense of upkeep in the saving of painting every couple of years
- Bricks do not rot as is the case with lumber.
- The fire hazard is less and the insurance premium smaller.
- The depreciation is very much less than in the case of frame buildings, and the resale value after many years is much more.
- Brick buildings are warmer in winter and cooler in summer than frame.

We will be glad to estimate for you exactly the difference in cost between building with brick and frame. It is less than you probably imagine.

There is no greater satisfaction in life than owning your own home. Here is how you pay for one that should be your own. Financial arrangements can be made through a number of loan companies:

Rent Per Month	With Interest at 6 Pct. Compounded Annually 10 Years	15 Years	20 Years
\$10.00	\$1,581.68	\$2,798.10	\$4,414.26
11.00	1,730.85	3,072.41	4,855.60
12.00	1,898.02	3,351.71	5,297.11
13.00	2,056.19	3,631.02	5,738.54
14.00	2,214.35	3,910.33	6,179.96
15.00	2,372.52	4,189.64	6,621.39
16.00	2,530.69	4,468.95	7,062.82
17.00	2,688.86	4,748.26	7,504.24
18.00	2,847.03	5,027.57	7,945.67
19.00	3,005.20	5,306.88	8,387.00
20.00	3,163.36	5,586.19	8,828.52
25.00	3,954.20	6,982.73	11,035.65
30.00	4,745.08	8,379.34	13,242.79

PEERLESS BRICK COMPANY, INC.

CONCORD, N. C.

Home-Owning Has Made Concord Steady, Progressive City With Stabilized Population

Large Proportion of Population Are Property Owners. —Most Attractive Types of Residences Are Found.

A stabilized population, independent, thrifty and progressive, is what makes a modern community. One of the essentials to the creation of this class of citizens is the necessity for some tangible connection with the city, and that can come most surely through the owning of homes by individuals. A large proportion of the population of the city own their own homes. In fact, Concord is a home-owning city, and the result is reflected in the fact that its people are thrifty, progressive and independent. There are some exceedingly wealthy

people in Concord and the number who are dependent upon charity has always been at a minimum. There is something in the very atmosphere which seems to breed a spirit which is the biggest asset of a community—the interest which the people take in making it a better city, a more satisfactory place in which to live and rear families. Concord has never had what might be called a boom; it has experienced little of the temporary benefits from periods of inflation, and therefore has not suffered from depression which necessarily follows. It is a stabilized, steady community. Real estate in desirable residential sections has always been on the market at reasonable prices. The banks have always been willing to aid the worthy individual in buying his own home, and no man who has shown a desire to be independent in this respect has ever failed to secure encouragement and support financially and morally. The type of homes in Concord is particularly striking, and many retain the architectural designs of the last century,

while others are modernized and follow the trend of the times as to conveniences and economical construction, with due regard for appearance and attractiveness. No city in this section offers better opportunities for the home-seeker, living costs are moderate, real estate can be had at reasonable prices, and good schools, churches, healthy climate, ideal sanitary conditions and a community which believes in co-operation contribute to make it attractive to all.

Cabarrus Motor Company Distributes Fords

Cabarrus folks have reason to congratulate themselves that H. W. Calloway became associated with the Cabarrus Motor Company. That was all that was required to make the hundreds of Ford owners in this territory as happy as the day is long. Everyone knew him, owing to his long residence of 21 years in Concord, where he was successfully and popularly connected with the hardware trade. The Cabarrus Motor Company is one of the oldest established automobile distributors in this section of the Piedmont district, having been organized by W. W. Flowe, who is now president, and M. L. Marsh, who is now vice president, in 1913. In 1915 the business had grown to an important extent and the services of Mr. Calloway were secured, and he became financially interested in the company, taking the po-

sition of secretary-treasurer and general manager. It is no light or easy job, for Ford cars have been popular in this district, as they are everywhere for many years, and a large organization functioning at a high degree of efficiency, is necessary to give the standard of service which is an integral part of the Ford business policies. In Mr. Calloway the right man was found for the work, and he has built up a reliable, alert organization of skilled salesmen, and mechanics, who are on their toes every minute of the day, and at night also, if necessary, to insure perfect satisfaction to the numerous patrons of Fords. Mr. Calloway has time to attend to numerous public and social duties, being a Knight of Pythias, a Woodman of the World and an Elk. This summer he threw himself heart and soul into the promotion of the Cabarrus county fair and is invariably to be found boosting for any movement for the advancement of Concord and Cabarrus.

Mr. Calloway was born at Albemarle and attends the Baptist church. The Cabarrus Motor Company employs twelve people, three being salesmen, and six mechanics. They handle a complete line of Ford automobiles, Fords and Ford trucks, and in addition distribute the famous Lincoln car, claimed to be the most perfectly built automobile on the North American continent, and built for the purpose of inviting comparison with the most expensive types of European automobiles, such as the Rolls Royce, the Mercedes and the Fiat. Tires

and tubes and accessories for all makes of cars are handled in addition to gasoline and oil. The Cabarrus Motor Company owns its own building of two stories 62x166 feet and remains open to give service day and night.

Barrier Company Has Large Trade

With a general line of groceries and fresh meats and country produce, C. H. Barrier and Company, is known far and wide as an up-to-date store patronized by a large number of satisfied customers. They are agents for the Catawba Creamery Company and buy and sell about 2,000 pounds of butter each month. A full line of crockery is also handled, and patent medicines; poultry and stock feeds. In addition the firm makes about 40 barrels of sauer kraut a year and buys and sells many chickens and eggs, vegetables and fruit, being known as the largest produce firm in Concord. A stock of about \$10,000 is carried with a gross business of about \$75,000 a year. The firm has eight employees, and two delivery trucks. C. H. Barrier, the manager, was born in Cabarrus county and has been in the general merchandise business all his life up till 1921 when he formed the present company. He is chairman of the Board of Stewards and the Board of Trustees of the Epworth worth Methodist Church; is active in the Kiwanis club, being a team captain; is a Knight of Pythias and served on the board of aldermen of Concord for four

years. E. E. Barrier, a brother, is also active in the business, having been brought up in general merchandising. He is also active in the Epworth Methodist Church, being on the Board of Stewards. He is a K. P. and a Woodman of the World; is married with one child and a member of the American Legion, with services overseas to his credit. Mrs. C. T. Barrier, is also a member of the firm.

Correll Jewelry Noted for Quality.

The W. C. Correll Jewelry Company was established in 1875 and has been owned and managed by E. A. Moss since 1907. With a stock of \$15,000 at No. 5 South Union street, in a handsome brick building 20x160 feet, the Correll Jewelry Company has a reputation far and wide as a reliable firm whose jewelry and silverware can be thoroughly depended upon. Mr. Moss was born and reared in Cabarrus county. He is married, is an Elk and a Woodman of the World and popular and respected in a large circle of friends and business acquaintances.

Pearl Drug Company Long Established

The Pearl Drug Company is one of the old established businesses in Concord having been founded in the 70's. The president and manager and active owner is J. W. Pike, who came here originally from High Point. He has been in the

drug business for 24 years and a resident of North Carolina for 31 years, having been born in Wayne county, Va. He is a member of the Kiwanis club and an attendant of the Central Methodist Church. He is married with four children and employs eight persons in his store. A stock of \$20,000 is carried including a full line of drugs, toilet articles, and such merchandise as is usual to an up-to-date and well equipped drug store, including Hancock fountain pens, school supplies, cut glass, pocket knives. The company is agent for Klim dry milk and handles the well known Nyall line of patent medicines. In addition garden seed and imported bulbs are also carried.

Propst Company Making Good Progress

Established two months ago, The Propst Company, retail grocers and feed dealers is composed of W. M. Propst, president, and his son, H. B. Propst, the secretary-treasurer. Premises are at 24 Barbriek street, Concord. Both members of the firm were with the A. F. Hartsell Company, wholesale grocers, for several years, and W. M. Propst has been connected with the grocery trade for 25 years. A stock of \$25,000 is carried, including all kinds of feed and farm produce. Mr. W. M. Propst is a Knight of Pythias and attends the McGill street Baptist Church, as does his son. The firm has a nice store 20x60 feet, one delivery truck and does both a cash and credit business.

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