# LET THE BUILDERS GET TO WORK 



## JNO.R. QUERY

General Contractor
Brick and Wood Work, Cement, Plastering and Painting a Specialty
I Carry a Full Line of High Grade Paints
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## CONSIDER THIS:

In building, the first cost is the last cost for many years to come, if the building has first class materials put together by first class workmen. Poor workmanship will spoil good materials and repair bills will quickly add to the initial cost. The low bid is not always the cheapest bid.

In letting Building Contracts think of the future as well as the actual bids. Ask yourself if the bidde- has a reputation for fair dealing, reliability, and honesty

If he is known to have such a reputation, his bid is actually cheaper in the long run, than the bid which in dollars and cents appears to be smaller from a firm which has not yet made a reputation. It will pay you to think these statements over.

## JOHN R. QUERY <br> CONCORD, N. C.

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