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AN EVIL PRACTICE.

There are many things in this good town which we can heartily ascribe to, but there is one which we would like to see abolished, and that is the custom of personally carrying around bills the first of the month—not especially because we get tired of seeing them come in at our front door, but because it is a nuisance to have to spend the first week of every month in chasing around with bills. Nearly every merchant in this town will tell you that it generally takes just about all of the first week to collect their previous month's time business. This is useless and unnecessary, as has been proven by two of the concerns here. These two concerns send out statements the first of the month and if the bill is not paid by the tenth, then there is no more credit at those establishments.

It has long been a custom to collect on the first of the month, but this is much abused and if you succeed in collecting fifty per cent of your monthly bills on the first you are a lucky man. In fact it has gotten to be the rule when you present a statement they say, "all right, I will hand you this," but that is generally the last of it until the first of the next month.

Just imagine the good shoe leather, to say nothing of the time and patience, lost by such a method. Let's get together and change it, mail statements and if no reply is received by the tenth, then no more credit until satisfactory explanation is made. But, there is little inducement offered to pay cash, for the man who buys on credit is given the same price as the one who pays cash. If the price is as low as the article can be sold for cash, then the credit man should pay more, and if the price is right for the credit man then the cash purchaser should have a discount.

In any event, this method of having to waste a fourth of your time in trying to collect what is rightfully yours is wrong and should be righted in some way.

And here is where a merchants association, or something of the kind, would come in well.

Listening in via radio on the Democratic Convention, one often hears "North Carolina, repeat that again please". Which leads us to believe that the official announcer of the North Carolina delegation is not our gentle governor, whose stentorian tones may usually be heard from Dan to Beersheba.

All America, regardless of party, sympathizes with the President and Mrs. Coolidge in the death of their young son. He was a bright and most promising youth, and his sudden death brings sorrow into every household in this good land of ours.

Those Smith bullies had better go slow, for they know not what they are going up against when they tackle our Cam. Even Hoss Watts found out he had made a mistake and duly apologized.

The primaries being over now let's forget politics and talk business for awhile. Let's boost, not knock, it's not as bad as some would have you think.

We have recently traveled from East to West in North Carolina and crop prospects are just as good, if not a little better, in this section than any we saw.

It looks like the Democrats will yet have to nominate Andrew Gump.

A Kilkenny cat fight is tame compared to the fight which has been going on in New York for the past ten days between Smith and McAdoo. Neither of them will have even any tails left after it is all over.

The Grist which the legion boys sent to Shipman's mill last Saturday was too much for Shipman to handle.

SEMI-MONTHLY FARM NOTES, JUNE 15-30, 1924.

WEATHER. Reports from all parts of the state indicate rainfall and warm weather. The eastern part of the state, particularly in the 111 district, reports too much rain. The I and II districts report favorable weather. The V and western part of the VI district have conditions favorable for crop growth. Crops are suffering most from rainfall in the tier of counties bordering on Virginia, from Caswell eastward, and those counties on the Atlantic Coast.

CLEANNESS OF CROPS. The prevalence of grassy fields is conspicuous in the remarks by reporters. Many fields are reported as fairly clean. Good tilth is reported only in the western counties.

CROP STANDS. The stands of most spring planted crops are fair. Small late growth is general. The best stands are found in the central and western parts of the state, while corn is reported bad in several areas. Poor stands are frequently indicated.

SMALL GRAINS. All small grains appear to be unusually good except the fall sown oat.

CLOVER OUTLOOK. The clover crop is quite variable. The stands are both poor and good. It has been difficult to harvest clover in several counties, due to the frequent rainfall.

TOBACCO. The tobacco crop is late and irregular in growth in many sections. Very few reports of buttoning have been received. The prevalence of the reports are from a fair to a good outlook. The acreage is considerably reduced.

COTTON. The cotton crop is unusually late and many sections of the northeastern and eastern counties have plants still small, the soil wet and grassy. Boll weevil is not yet causing any damage to an appreciable extent. However, the farmers are anticipating serious results during the summer. Hardly any bloom have been found at this date.

FRUIT OUTLOOK. The fruit crop is generally unusually good. Peaches are moving rapidly from the San's Hills section. The dewberry crop is larger than usual, but prices are becoming unsatisfactory.

TRUCK CONDITIONS. One of the largest Irish potato crops in the state's history is being moved to northern markets. The general truck outlook is good. A very large shipment of May peas, cucumbers, squashes, beans, corn and huckleberries have been made in eastern counties. Potatoes have maintained fairly favorable prices in spite of the large crop, while cucumbers are bringing only 40c to 50c per crate, F. O. B., point of shipment.

FERTILIZERS. An increase in the usage of fertilizers has been made this year. This is particularly true of the increase usage of higher grades of fertilizers. The frequent rainfall, however, is reported to have washed out much of the plant food by leachage.

LIVESTOCK. Livestock is generally in good condition. Pasturage has been fine. Cattle are doing well but are bringing poor prices. Interest in livestock is poor to good.

LABOR CONDITIONS. The supply of labor seems to be fairly sufficient in some areas, in view of the farmers' families being employed in the fields. The demand has been little, due to the generally recognized difficulty of getting labor. Labor is recognized as being deficient and inefficient, high-priced and hard to get.

PRINCIPAL COMPLAINTS BY FARMERS. The poor labor conditions, too much rain and grass and fear of the boll weevil are the principal complaints by farmers. The usual remarks about the low prices of farm products and high taxes continued as frequent comments.

CORN. The corn outlook is poor. Other crops are getting priority of attention, resulting in the frequent neglect of corn fields. Well-drained soils are showing good corn crops. Bud worms are doing considerable damage in many localities. The acreage has probably decreased from last year. The crop is late in keeping with general crop growth.

Distributed by The Cooperative Crop Reporting Service, Raleigh, N. C.

Frank Parker.
 July 2, 1924.

Boll weevils are beginning to appear in the cotton, reports farm agents. Now is the time to get ready for them. Watch and dust.

PERSISTENT ADVERTISING

If a traveling salesman were asked what was the first principle for success in his business, he might say that it was to call on the trade regularly and often. A salesman might not be so polished or fluent as his competitors, but if he was "Johnny on the Spot," if he managed to get around about twice as often as his rivals, he would pick up a lot of business.

A prospective customer might feel that its lines were all right and that they did not care to upset their previous business arrangements to deal with this fellow. But if the new man was right on deck twice as often as the other fellows, there would be times when his personal solicitation would land an order that was lying around loose waiting for some one to pick it up. And once concerns got to dealing with him, they would keep on and his frequent calls would strengthen the habit of buying of him. The business world appreciates and responds to the enterprise of the man who solicits business persistently.

This is one of many reasons why newspaper advertising brings such splendid returns. Its solicitation is more regular and frequent than other forms of salesmanship.

The average person will be likely to see an advertisement in a newspaper much more frequently than he or she sees the display in a store window. The newspaper advertisement is seen at hours when people are at leisure and can read and think about it while the show window display is apt to be seen when people are in a hurry and can't stop to consider it.

The effect of advertising then, is to keep up a constant solicitation. The persistence with which it calls attention wins interest. Just as the salesman who calls attention again is likely eventually to make many permanent customers, so the public almost invariably follows the suggestions given by the persistent advertiser.—Mill Creek Valley (Ohio News).

DRUNKEN NEGROES DRIVE AUTO INTO WOMAN'S CAR.

Two Ford automobiles were wrecked Sunday evening about 9 o'clock on the Durham-Roxboro road near Quail Roost when a touring car driven by Mrs. S. H. Morefield of South Boston, Va., was struck by a sedan driven by a negro and occupied by three others. All the men were drinking, witnesses declare.

Miss Nellie and Mattie Morefield, daughters of the driver of the touring car, were in the machine, but also escaped injury. The mother was returning from South Boston to return one of the young women to Chapel Hill where she is in the university summer school.

After the crash, the negroes deserted their auto and fled, and until a late hour last night had not been found. The abandoned machine was taken into custody by officers.

According to those who witnessed the accident, the negroes driving northward were swerving from side to side, leaving the car almost under no control. Mrs. Morefield, seeing the approaching sedan left the concrete surface and slowed up on the top soil beside the road. Notwithstanding the 20 feet of space for the recklessly driven car to pass, it crashed into the woman's auto.

Fenders were bent, axles twisted and wheels broken in the compact, but all occupants of the two machines escaped injury. Almost immediately the negroes jumped out of the machine and made their getaway.

Deputy Sheriffs Belvin and Couch investigated the accident.—Durham Herald.

ADMINISTRATOR'S NOTICE

Having qualified as Administrator of the late James C. Cash, late of Person County, this is to notify all persons having claims against said estate to present them to the undersigned on or before the 7th day of July 1925, or this notice will be pleaded in bar of their recovery.

All persons indebted to said estate will please make immediate payment. This July 7th, 1924.
 John H. Cash, Administrator.

EXECUTOR'S NOTICE

Having qualified as Executor of the last will and testament of Mrs. Minnie L. Winstead, deceased, late of Person County on May 19th, 1924, this is to notify all persons holding claims against said estate to present the same to the undersigned on or before May 19, 1925, or this notice will be pleaded in bar of their recovery. All persons indebted to said estate will please make immediate payment. This July 8th, 1924.
 C. E. Winstead, Sr.,
 Executor. 7-9, 6ts 4ts pd.

EDITORS ARE HUMAN

When a ticklish situation arises in a town, it is quite the fashion to remark that the newspapers ought to say something sharp about that.

The average citizen feels quite certain he could run a newspaper better than the editor, and if he were publishing that sheet, he'd show 'em, you can bet. As a matter of fact, if he has horse sense, he would do just as the editor does—put the soft pedal on family rows, church squabbles, and such matters of minor consequence which will adjust themselves as time goes on.

Don't expect the long-suffering small town newspaper man to advocate or attack any proposition which you yourself lack the courage to support or attack over your own signature. The local paper is willing to push any project in the public interest, but it is not willing to pull chestnuts out of the fire for individuals or minorities.—Cape Vincent (N. Y.) Eagle.

Wants

Flower Pots. Flower Pots. See Farmers Hardware Co., they have a car load.

FOR SALE—A sorrel mare, about 7 years old in good condition and will work anywhere. Can be handled by anyone. Price Reasonable. Terms if desired. R. A. SPENCER & SON, It.

Airedale puppies, sired by Mr. W. Roy Cates dog, eight weeks old, fine and in good condition. Mrs. W. C. Warren, Hurdle Mills, N. C. 7-2, 2tspd.

Accident ticket. Before you leave on a trip, a day or a year call by SATTERFIELD INS. AGENCY and get a ticket. \$5000 for 25c a day. See SATTERFIELD, DO IT NOW.

FOR SALE—Good farm near Lea's Chapel, Olive Hill township, also several good farms for rent with improvements. Bushy Fork township. J. A. WHITFIELD, Hurdle Mills, N. C. 2ts pd.

FOR SALE or service, one full blood O. L. C. boar, 9 months old. Or will trade for some good shoats. See Carl Dickerson, Roxboro, N. C., route 2. 7-9, 2tspd.

WANTED—To buy for cash, red cedar and white ash logs. Write me what you have to offer and how far from shipping point. T. C. Carter, Timberlake, N. C. route No. 2. Itpd.

Do it now. Insure your tobacco curing barns. This is the most damage of all insurances. See SATTERFIELD INS. AGENCY, "O" and "Tried".

FOR SALE—One tobacco farm, one mile from Helena, on improved road, six room dwelling. T. T. Day, Timberlake, N. C. 7-2, 2tspd.

Our milliner is gone for the season and left us about a hundred new nifty summer hats which must be sold this season. You will find the hat you want and the price about half. You can't buy them anywhere else at as low prices. HARRIS & BURNS.

Insure your curing barns. I will insure each barn and tobacco or \$10.00 the entire season. Phone 135 or drop me a card. S. P. Satterfield.

FOR RENT or SALE, new dwelling house, on Durham hard surface road, just outside corporate limits. J. L. Garrett.

If you are looking for a real bargain in a fine summer hat you can't afford to pass our millinery department. About a hundred new and stylish to be sacrificed. Harris & Burns.

FOR SALE 50 lbs. of corn and home made molasses. Apply to K. L. Street, Mill Creek, Roxboro, N. C. R6. 6-18 tf

666
 is a Prescription for
 Colds, Grippe, Dengue Fever,
 Constipation, Bilious Headaches
 and Malarial Fever.

Going away for the summer or vacation? How about your luggage? We have just the kind you need for either automobile or train. They are inexpensive, too. Buy, don't borrow. Harris & Burns.

Cabbage plants for sale, good, healthy and strong. 25 cents per 100. Apply to J. W. Brooks, Roxboro, N. C. 7-9, Itpd.

Summer travelers should inspect our stock before buying luggage. Bags, suitcases, hat boxes and trunks for automobile or train. All priced remarkably low. Harris & Burns.

ADMINISTRATOR'S NOTICE
 Having qualified as Administrator of R. W. Jones, late of Person county, this is to notify all persons having claims against said estate to present them to the undersigned on or before the 30th day of June, 1925, or this notice will be pleaded in bar of their recovery.

All persons indebted to said estate will please make immediate payment. This June 30th, 1924.
 S. M. Jones,
 Administrator.



Straw Hats at Cost

How does your straw hat look? Badly soiled with brim warped and bent. You can have a fresh, immaculately clean one to finish the season at little more than half the cost of the one you are now wearing during our Special Mid-Season Reduction on Straws.

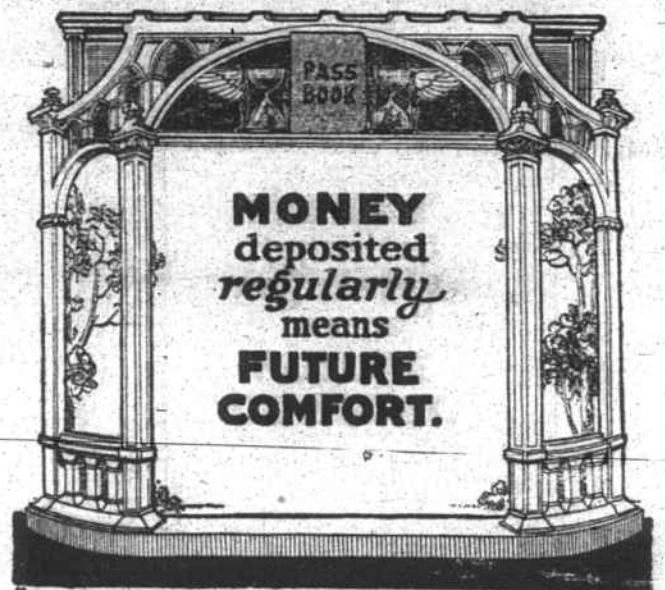
\$4 and \$4.50 grades reduced to . . . \$2.95
 \$3.00 grade reduced to . . . \$2.20
 \$2.50 grade reduced to . . . \$1.65
 \$2.00 grade reduced to . . . \$1.35

HOT WEATHER CLOTHING

Don't sweeter with heat but come and get one of our cool suits or an extra pair of real summer trousers. It is just as essential to wear light clothes in summer to keep cool as it is to wear heavy, woolly ones in winter to keep warm. Be comfortable by using comfortable clothes suited to the season. We are selling them at remarkably low prices.

Harris & Burns

ROXBORO'S BEST STORE



If you have no bank account you should START one. A small sum will do so in our bank.

If you have an account do not let it go to sleep but keep on adding to it and make your balance GROW. Then some day, sooner than you think, you can buy that new house or an interest in a business or start one of your own.

We will welcome your account.

THE Peoples Bank
 The Bank of The People"

PAINTING

—and—
Paper Hanging
 I have a complete line of the very best
 PAINTS,
 VARNISHES,
 ENAMEL AND
 WALL PAPERS.

Let me figure with you on your needs.

H. H. Masten