

THESE 2 AUTOMOBILES

TOGETHER WITH OTHER AWARDS AND AN UNLIMITED NUMBER OF UNLIMITED CASH COMMISSION CHECKS WILL BE AWARDED ON SATURDAY, JANUARY 17th.

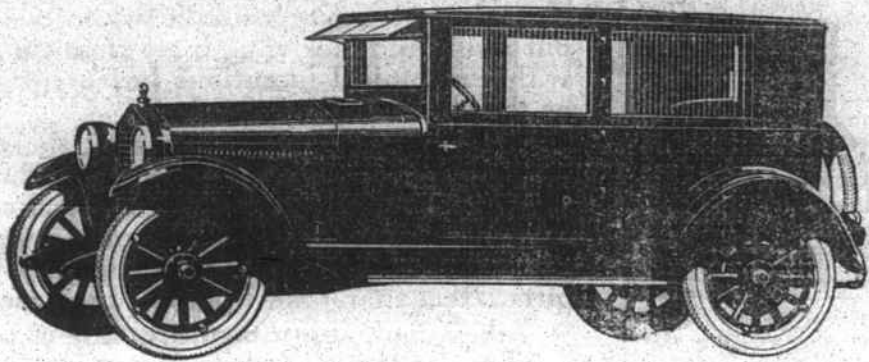
COSTS
NOTHING
TO
ENTER
AND
NOTHING
TO
WIN

You can earn a beautiful Essex Coach—worth over \$1,000—in your spare time during the next few weeks, by entering the Courier's \$2,000 Salesmanship Club. There are two splendid automobiles in this prize list, which is the best ever offered in this section—and either one of the cars can be yours without a single penny of cost to you.

THINK OF IT, Six wonderful prizes to men and women of this section who will assist in increasing the circulation of the Courier. You can't lose if you try. The campaign is just starting. Send in YOUR nomination TODAY. Have your name appear in the first list of early entrants. Get busy among your friends and in your town or community before some one else beats you to it.

The nomination coupon below will bring you full information, the necessary receipt books, report sheets, and not only that, but start you in the campaign with 10,000 votes to your credit.

ENTER
NOW
AND
GET
YOUR
SHARE

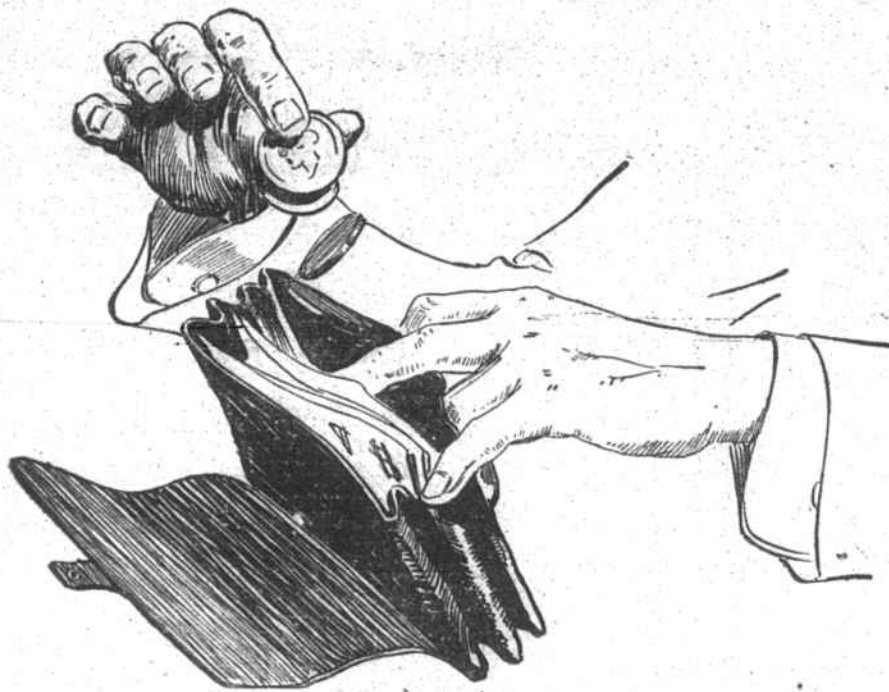


Essex Coach, \$1070 Purchased of The Banner Motor Co. Durham, N. C.

HOW PRIZES WILL BE AWARDED

The Grand Capital Prize, an Essex Coach, will go to the candidate polling the highest number of votes in the entire field. After the winner of the Essex has been decided and eliminated from further prize winning, then the Club member next highest will be given a Ford Touring car. Likewise, the next highest candidates will receive according to their standings in order, \$100.00 in gold, \$100.00 Diamond ring, \$50. watch and \$25.00 in gold.

After the prizes have been awarded to the successful Club members, then those who have not been awarded a prize, will be paid a cash commission of ten per cent upon the money they have turned in, providing they have remained active until the end of the campaign and have complied with the rules governing this feature.



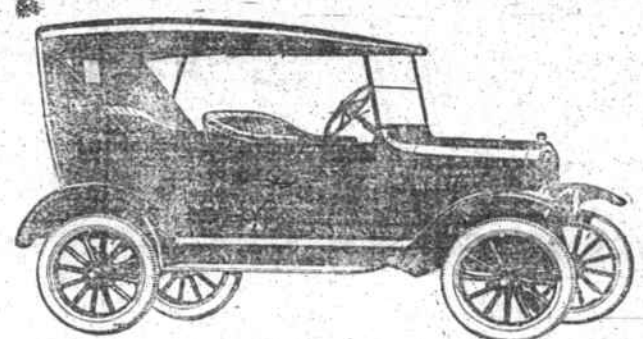
\$250.00 IN CASH

A Special Fund of \$250.00 in cash has been set aside to be distributed in the form of salaries among active non-prize winners on a ten per cent basis. To be eligible to this feature a candidate is expected to turn in a report at least once a week and to turn in not less than \$25.00 in subscriptions during the campaign.

This assures all those who are active compensation for their efforts. No losers, but every one wins.

Just think, one tenth of the business you do comes back for sure if you do not win a prize.

This is a good guarantee and especially for collecting money and subscriptions with such an array of prizes back of it.



Ford Touring car, \$420.00 purchased of Ford Auto Co. Roxboro, N. C.

We're All Ready To Go

The first list of Prize Candidates will be published soon. Then the race really starts. If you would participate in and receive one of the two free automobiles on Jan. 17th, announce the fact to your friends at once. See that your name is in the list.

THIS IS THE

"Self-Starter Blank"

MAIL IT IN TODAY

This Coupon Starts You Off With 10,000 Votes To Your Credit.

Start Your Race off with a BANG!

OPPORTUNITY COUPON

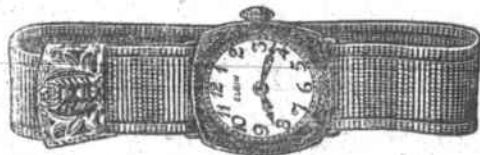
GOOD FOR 100,000 EXTRA VOTES

Member's Name.....

Address.....

This Coupon and a one (1) year paid-in-advance subscription or the equivalent thereof entitles the member to 100,000 extra votes in addition to the regular schedule. Only 4 of these Coupons allowed any one member.

The above coupon will start you on the road to success in a hurry. Bring in four subscriptions and get 100,000 votes extra for each four subscriptions.



This beautiful new style watch, and the \$100 diamond ring was purchased at Newell's jewelry store, Roxboro, N. C.

Schedule of Credits and Subscription Price of the ROXBORO COURIER

FIRST CREDIT PERIOD Up to Wednesday, Dec. 24th.			SECOND CREDIT PERIOD From Dec. 25th. to Jan. 10th.			THIRD CREDIT PERIOD From Jan. 11 to Jan. 17th.		
Years	Price	Credits	Years	Price	Credits	Years	Price	Credits
1 Year	\$1.50	12,000	1 Year	\$1.50	9,000	1 Year	\$1.50	6,000
2 Years	3.00	30,000	2 Years	3.00	22,500	2 Years	3.00	15,000
3 Years	4.50	45,000	3 Years	4.50	33,750	3 Years	4.50	22,500
4 Years	6.00	60,000	4 Years	6.00	45,000	4 Years	6.00	30,000
5 Years	7.50	75,000	5 Years	7.50	56,250	5 Years	7.50	41,250
6 Years	9.00	90,000	6 Years	9.00	67,500	6 Years	9.00	48,750
10 Years	15.00	150,000	10 Years	15.00	112,500	10 Years	15.00	75,000

The above declining schedule of credits will positively not be changed during the campaign. A special credit ballot good for 100,000 extra credits will be issued on every "CLIFB" of \$15.00 turned in. This special offer will remain in effect during the entire campaign and will be considered part of the regular schedule.



Nomination
Blank
Good for 10,000
Votes.

I NOMINATE

Street or R. F. D. _____

Town or City..... State.....
to win one of the Automobiles in your big Salesmanship Club Campaign.

Signed _____

Address _____

This Nomination Blank will count for 10,000 votes for yourself or your favorite when properly filled out and sent in to the Manager of the Campaign. Only one of these Nomination Blanks will be credited to any one candidate.