

SECOND PERIOD NOW ON

Speed Up and Win an Automobile

Last Biggest and Best Remaining Offer Closes on January 10th



Essex Coach, \$1070 Purchased of The Banner Motor Co. Durham, N. C.

REA... IMPORTANT

The attention of all Club members is called to the importance of **EXTENSION SUBSCRIPTION**. This means an extension of any subscription secured earlier in the campaign. The importance of these **EXTENSIONS** cannot be stated too plainly and every candidate is urged to get in every **EXTENSION** possible these last few days of the exciting race—just **ONE** subscription now is liable to turn the tide and register the difference between a motor car and a smaller prize.

EXTENSIONS COUNT BIG NOW and in putting them on your report sheets be sure to mark plainly "2nd payment" also stating how long the first subscription was paid for and to whom paid. A subscription given during the First period for one year and extended now for another year will give you 18,000 votes—making the full 30,000 votes given on a two year subscription.

A subscription given during the First Period and extended for two years more now will get you 48,000 votes. This holds good all the way down the schedule.

Saturday night January 10th the Second Period of The Courier Salesmanship Club will come to a close. This means that less votes thereafter will be given on the subscriptions of friends of the candidates and it also means that those who fail to take advantage of it will materially lessen their chances of success and the motor car. The entire campaign will come to a close in little over two weeks.

The race is now on the down grade and if you fail to take advantage of the largest remaining vote offer, you will have yourself to blame if, at the close of the big race you are classed with the "also rans." Think it over and in justice to yourself and your friends who have helped you up to now. Make the Second Period your banner one.

100,000

Extra Votes

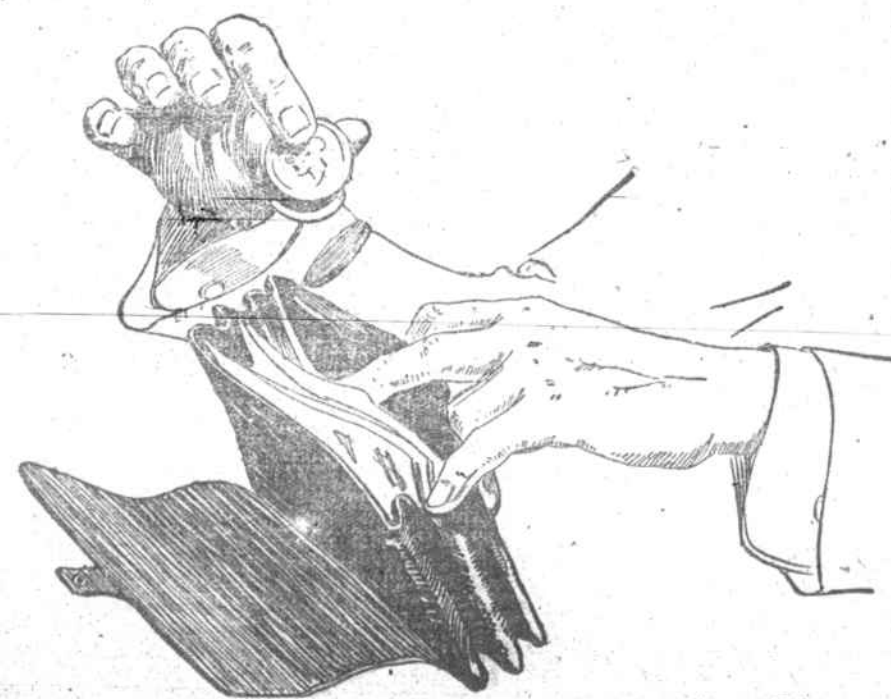
FOR EVERY \$ 5.00 CLUB

Club Ballots Will Win The Car

Schedule of Credits and Subscription Price of the ROXBORO COURIER

FIRST CREDIT PERIOD Up to Wednesday Dec. 24th.			SECOND CREDIT PERIOD From Dec. 25th. to Jan. 10th.			THIRD CREDIT PERIOD From Jan. 11 to Jan. 17th.		
	Price	Credits		Price	Credits		Price	Credits
1 Year	\$1.50	12,000	1 Year	\$1.50	9,000	1 Year	\$1.50	6,000
2 Years	3.00	24,000	2 Years	3.00	22,500	2 Years	3.00	15,000
3 Years	4.50	36,000	3 Years	4.50	45,000	3 Years	4.50	30,000
4 Years	6.00	48,000	4 Years	6.00	90,000	4 Years	6.00	60,000
5 Years	7.50	120,000	5 Years	7.50	180,000	5 Years	7.50	120,000
6 Years	9.00	360,000	6 Years	9.00	270,000	6 Years	9.00	180,000
10 Years	15.00	480,000	10 Years	15.00	360,000	10 Years	15.00	240,000

The above declining schedule of credits will positively not be changed during the campaign. A special credit ballot good for 100,000 extra credits will be issued on every "CLUB" of \$15.00 turned in. This special offer will remain in effect during the entire campaign and will be considered part of the regular schedule.



You can make \$2.00 a day easy in the Courier campaign, if you shouldn't win a prize. If you only collect \$20.00 worth of subscriptions a day you are sure of the above amount. There is nothing to hinder anyone in making money in this profit-sharing campaign.

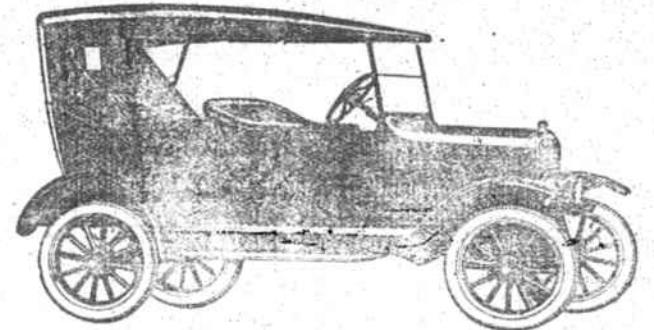
\$250.00 IN CASH

A Special Fund of \$250.00 in cash has been set aside to be distributed in the form of salaries among active non-winners on a ten percent basis. To be eligible for this feature a candidate is expected to turn in a report at least once a week and to turn in a less than \$25.00 in subscriptions during the campaign.

This assures all those who are active compensation for their efforts. No losers, but every one wins.

Just think, one tenth of the business you do comes back for sure if you do not win a prize.

This is a good guarantee and especially for collecting money and subscriptions with such an array of prizes back of it.



...ing car, \$420.00 purchased of ... Auto Co. Roxboro, N. C.



I NOMINATE _____
 Street or R. F. D. _____
 Town _____ State _____
 to win _____ automobiles in our big Salesmanship Club
 Campaign.

This nomination blank will count for 10,000 votes for yourself or your favorite when properly filled out and sent in to the Manager of the Campaign. Only one of these Nomination Blanks will be credited to any one candidate.



This beautiful new style watch and the \$100 diamond ring was purchased at Newell's jewelry store, Roxboro, N. C.



\$100 diamond cluster ring, purchased at Newell's jewelry store.