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Office over Garrett's Store
Roxboro, N. C.

**Know Your Cows
Advises Dairyman**

Raleigh, N. C., Oct. 11.—Cooperation in selling dairy products, when properly developed and managed will increase its returns, but efficient production of milk is the most important factor in successful dairying. "Efficient production is still within the control of the individual dairyman," says John A. Arey, dairy extension specialist at State College. "This factor is not dependent on group action. If all the dairymen of the State knew exactly what it was costing them to produce milk, the danger of over-production would be greatly reduced. There would be no surplus at any of our large milk markets if the unprofitable cows were slaughtered."

Mr. Arey states that the benefits of a cow-testing association in showing which cows are profitable and which are unprofitable cannot be over-estimated. He states that a striking example of this was seen in the case of a Virginia dairyman who was milking 36 cows and found that he was not making money. As a result of cow-testing work, the herd was divided into two groups of 18 cows each. The results of the testing showed that one group of 18 cows was returning a profit while the other 18 animals were not paying for the feed consumed.

A further study of the records showed that these 18 unprofitable cows produced 71,000 pounds of milk for a city which already had an over-supply of market milk and the price of milk produced by the 18 profitable cows was thus depressed by the poor producers. The problem of the dairyman was then simple but he did not know about it until the records made it clear, states Mr. Arey. The remedy was not merely to put in more

efficient methods of marketing but also to dispose of the 18 unprofitable cows.

Mr. Arey states that a large number of dairymen in North Carolina could get much more profit from their herds if they had accurate records such as are kept by cowtesting associations.

Notice of Sale

Under and by virtue of the authority vested in me by a judgment of the Superior Court of Person County duly entered on September 21, 1926 in the Special Proceeding entitled "John Trim and others, vs. Elizabeth Trim," same being No. 100 on the Special Proceeding Docket of said Court, the undersigned, Commissioner will on

Monday October 25, 1926

offer for sale at the Court House door in the City of Roxboro, N. C., the following described property, to wit:

All that certain tract or parcel of land being known as the Emily Trim Homestead, lying and being in the Southern part of Person County, N. C., adjoining on the North the Briggs land, on the East the lands of Lee Bradshaw and others, on the South by the heirs of Geo. Vincent, and on the West by Nat. Valines and others, containing 100 acres more or less and being the same tract which was used and occupied by Jane Trim and Mary Trim until January 1926.

Terms of Sale will be 1-3 cash on day of Sale; 1-3 in 6 months from said date; and 1-3 in 12 months, with interest on deferred payments at the rate of 6 per cent per annum, with right to purchaser to anticipate

said deferred payments. This sale being in accordance with judicial decree and under supervision of Superior Court will remain open for 20 days for increase bids and for confirmation by said Court.

This the 22nd day of September 1926.

A. H. Graham,
Commissioner.

Barley and vetch mixed have been planted for hay in Caldwell County this fall for harvest next spring. Seeding of wheat, oats and rye has also been heavy.

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