THE TAR HEEL, TUESDAY, MARCH 28, 1922.				
THE TAR HEEL "The Leading Southern College Semi Weekly Newspaper." Member of N. C. Collegiate Press Association "Member of N. C. Collegiate Press Association "Published twice every week of the college year, and is the official organ of the Athletic Association of the University of North Caro- ina, Chapel Hill, N. C. Subscrip- tion price, \$2.00 local, and \$2.50 Out of Town, for the College Year. Entered at the Postoffice, Chapel Hill, N. C., as second-class matter. Editorial and Business Office, Room No. 1, Y. M. C. A. Building. Jonathan DanielsEditor-in-Chief C. J. Parker, Jr Assistant Editors B. H. Barden Assignment Editor Masseging Editors B. H. Barden Assignment Editors J. Wade Managing Editors B. H. Barden Assignment Editors G. Y. Coley G. Y. Ragsdale C. B. Colton J. G. Gullick H. D. Duls E. H. Hartsell J. L. Apple W. D. Carmichael, Business Manager A. S. Havener J. Stevenson	fact remains that the fraternities want the big men in each class and usually get the greatest part of them. Then when they have picked these men they begin to run after them, flatter them, and very ofter ruin them. It takes a popular fresh- man of what is called "the fraternity type" the whole of his sophomore year to get over the conceit he ac- cumulates during his freshman year. Particularly is this so with the freshman class of this year. The big men in the class have been rush- ed by the fraternities until they are beginning to believe themselves "the trepid stuff." This is a fraternity problem that the fraternities themselves should deal with carefully. They are cheap- ening themselves and systematically ruining the best men of the freshman class. Some people have suggested that the freshmen be required to live in a dormitory by themselves. Anything would be better than the present sys- tem. The fraternities should get wise to themselves and stop cheapening	 it is \$.20 and less \$.18 overhead the net profit is \$.02 per volume. In December, when the order was placed for Part 1, ten copies of Part 1, 2, and 3, in a single combined volume, were ordered at \$6.75 each They were sold at \$8.00 each, with a refund ticket, which, when cashed brought the net cost to the student to \$7.20 a volume. This gave a gross profit of \$.45 on each book The overhead item in this instance was \$.67. The net los to the Book Exchange was \$.22 per volume. It has been impossible to get a re- duction in the price of this volume from the publishers. It therefore appears that the whole transaction shows a net profit on one book of two cents, on another, of three cents, with a net loss on a third of thirteen cents, and a net loss on a fourth, of twenty-two cents, per volume. Add to this the fact that a portion of each order is left on the shelves, due to the failure of each man in the class to purchase a book, and the transaction shows a further loss. Out of fifty copies of Part 1 ordered, three are left; out of twenty-five copies of Part 2 or- dered, thirteen are left; out of twen- ty copies of Part 3 ordered, seven 	 a. ed us to change the prices on this book, but the change is not retroactive. Any additional orders you may send us will, of course, be billed under the new price. Yours very truly, E. W. Stephens Publishing Co. Fifty Years in Business. FWD:GP INVOICE Sold By E. W. Stephens Publishing Co. Columbia, Missouri, December 3, 1921. To The Book Exchange, University of North Carolina, Chapel Hill, N. C. Colark Cases on Equity Part I	<text><text><text><text><text><text><text><text><text><text><text></text></text></text></text></text></text></text></text></text></text></text>
G. F. Benton C. M. Ray A. E. Shackell W. C. Perdue W. J. Faucette A. E. Laney J. M. Foushee W. W. Gwynn.	STUDENT FORUM	are left; and out of ten copies of the combined volume, seven are left. Respectfully submitted,	AT THE THEATERS	SUMMER WORK FOR COLLEGE MEN
	BOOK EXCHANGE AGAIN March 15, 1922 Editor, The Tar Heel: Inasmuch as I am largely re- sponsible for the adoption of Clark's Cases as a text in the Law School classes in Equity, this year, I feel	M. T. VAN HECKE Associate Professor of Law March 15, 1922. To The Editor of The Tar Heel: In order to correct an error of Mr.	preciate merit in a musical score will quickly realize why Le Comte and Fleshe's new extravaganza, "Listen	
"FRESHMEN ON THE CAMPUS. Interclass feeling may be a ter-	that I ought to reply to Mr. Trot- ter's letter in your issue of Tues- day, relative to the cost of these books. The facts alleged in that letter are erroneous. The true facts	of Clark's Equity (Part I) to the Book Exchange, I am enclosing dup- licate invoice for these books which shows a net cost of \$3.60 each. I	cessful from the opening perfor- mance. Independent to the fact that "Lis- ten to Me" carries an excellent com- pany of artistic cast supported by a	
the death of a man brought the whole clas saystem into an unholy disrepute. The lack of any interclass spirit may	cases, for use in the first year class during the second semester, were ordered in December, 1921. The net	am also enclosing copy of our letter addressed to E. W. Stevens Publish- ing Company, on January 21, 1922, regarding the high price of the book, and their reply which is self-explan- atory. With each book sold for \$4.25	sing, an exquisite display of scenic splendor, marvelous novelties, gorge- ous costumes, and an absorbing fan- tastic story beautifully unfurled is	The season's smartest, danciest musical extravaganza in all its gorgeous splendor. "LISTEN TO ME"
At that time of tragedy the whole root and branch of interclass spirit was torn up by the very roots and thrown aside. Carolina instituted for herself a new system, a plan of	a volume. They were sold to the students at \$4.25 each, with a re- fund ticket, which, when cashed, brought the net cost to the student down to \$3.83 per volume. The gross	a coupon worth 42 cents was given, making the net cost to the consumer \$3.83, leaving total profit .23 cents. Prof. M. T. Van Hecke, of the Law School, wrote Mr. Clark, author of the book above mentioned, and	cal gems is a theme of critical admi- ration. "Listen to Me" has been lauded broadcast by all. Some have adored its spectacular wonders, oth- ers have admired the layish array of	Book, Lyrics, Music by Chas. George. SMART AND SAUCY CAST and A
even from the most lowly freshman to the most dignified senior. In our days our college orators have identi- fied it with other splendid things of	\$.23 on each volume. The overhead expense of the Exchange, I am in- formed, amounts to ten per cent on the original cost price. The overhead on each book was thus \$.36. The	through their combined efforts, we have recently succeeded in getting a rebate of 40 cents from the publish- sers. This rebate is now available to all purchasers who paid \$4.25 for	praising the cast and chorus, while many have been thrown into the score of etherial musical gems. Those who enjoy artistic grandeur in all its rapture can drink to their	KALEIDOSCOPE OF SMILING GIRLS Ever-Changing in Color and Form. ALL LIGHTS, MUSIC, LAUGHTER.
elves on the great democratic cam- bus that made every man, no matter what his academic status, a Carolina nan in every far reaching meaning of the word. The registration of the reshman made him in every sense of	het loss to the Book Exchange, there fore was \$.13 per volume. We all feit that the publisher's a price was too high. The publishers a wrote that they had no authority to cut the price on our purchase, but 1 that on January 1 a reduced price	Clark's Equity Part I, and a number have already received it. This is not a refund of an overcharge, but is ex- actly the rebate given vs by the b- lishers through the authorization of Mr. Clark. We believe any purchaser who has	fill when "Listen to Me" with all its gorgeousness is presented in Dur- ham. "Hail The Womani"—At Paris Oliver Beresford, a grim and bi- goted prosperous New England far-	*LISTEN TO ME" is the highest type of musical ex- travaganza with its splendid cast, gorgeous costumes, bewildering scenic effects, brand new novelties and the smartest-danciest CHORUS in a long time.
far swing of the pendulum. The pendulum today has swung too ar. All of us are beyond the old idea f class spirit that had its very being h hazing. We pride ourselves that	was made on these books for fu- ture orders. I then wrote to the editor of these case books, calling his attention to various elements in h the prices that seemed unfair, and he authorized the publishers to give the Book Exchange a rebote on Part	any complaint to make will receive satisfactory adjustment of same at the Book Exchange if he will only bring it to our attention. J. W .Foster, Student Manager of The Book Ex-	mer, is an advocate of that creed of another day which ordains "Men and their sons first." Beresford's son, David, is study- ing for the ministry because his fath- er desires a man of God in the fami- ly. Secretly David has married Nan,	PRICES: Floor \$2.00, Balcony 75c, \$1.00 and \$1.50 Plus Tax—Student Reservations will be taken care of at Blacknall's Drug Store, Phone 62.
	only, amounting to \$.40 on the		the step-daughter of the "odd-jobs	

in hazing. we are more advanced in collegiate 1 only, amounting to \$.40 on the civilization than to have such a thing volume. Mr. Foster, of the Exchange be, but it is not fair to the freshman a reduction on the other parts of the class to allow them to grow haphaz- case book, and to hold up the reardly as Carolina men.

in our lives. That is all as it should and I decided to try again to get E. W. Stephens Publishing Co. Gentlemen :bate to the students untu that could Please send us duplicate invoices

fund ticket, which, when cashed,

down to \$3.15 per volume. As it de-

class in Equity were ordered in Feb-

This year we saw a freshman class be adjusted. It has proved incapable come to us that was in all things of adjustment. The \$.40 rebate on splendid. We welcomed them right each volume is therefore now availgladly and we looked to the day when able to the students. The above that class should be marked as one figures as to net loss to the Book of the University's great classes that Exchange, are not, of course, alcome, perhaps once in a college gen- tered by rebate of \$.40 as Exchange eration, to be remembered and re- is turning over to the students the vered by the classes that follow it. We full rebate authorized. This adjusthave seen that class degenerate as mont was no. arrived at until sevrapidly as any in the history of the eral weeks after the new semaster University until today men only opened. shake their heads and wonder at the Seventy-five copies of Part 2 of

sudden sadness of it.

Clark's cases, for use in the course The class has got a severe case of in Trusts, in the second semester of swell head and the chances are this year, were ordered in August. against its recovery. Only upper- last summer. The net cost of each classmen on their way home wear volume to the Book Exchange was cate of your invoice of December and Nan's earthbound spirit finds its hats nowadays. No freshman would \$2.70. Due to the failure of the 3rd, covering your recent order for sanctuary. Woman's great faith has be caught with one. Freshmen only publishers to send a duplinite invoice speak to the upperclassmen that with the shipment and the temporhave met them. The day has come aly misplacement of the original, the correct. when the transition from the fresh- a tual cost was not known when the price was fixed at \$3.50, with a redrop.

Where there is an evil, there is inevitably a cause. There are at least two causes for this unhappy disease that has infected the whole veloped, this was \$.15 too high, and disease that has infected the whole freshman class. First, the average available, and several in the class man is exultant when he buys a have taken advantage of it. This bright brass belt with the letters, brought the net retail price to \$3.00 "U. N. C." stamped thereon and the gross profit to the Book Exchange knows himself for a college man. to \$.30 which, less the 10 per cent Upperclassmen treat him with kind-ness and he mistakes it for venera-of \$.03. As stated above a reduction. There is no hand, hard or soft, tion in the price from the publishers to guide him, so he runs his unre- of this volume seems very unlikely. stricted rah rah way until he sinks at the end of a year to the level of cases, for use in the second year

This is the first cause, but by no means the most important. The second is the real fraternity prob-lem of the University. With the coming of each new freshman class to the student to \$2.16. This was the fraternities begin looking for the too high; The net cost should have best men. When they find what they been \$2.00 to the student. I had consider the best men, and as a mat- fixed this price of \$2.16. Mr. Foster ter of fact they usually are just that, now offers the students a rebate of even if the fraternities do pad their \$.16 each on these books. At that membership with well born nincom- figure of \$2.00 each, the gross prof-

and correct prices on Clark's Seleced Cases on Equity bound in separate bels at the injustice done Nan, and, parts. The prices for the separate following the misinterpretation by parts seem rather hight, and we her father and brother of her innothought possibly there had been cent friendship with a great playsome mistake in billing. Very truly yours, THE BOOK EXCHANGE. J. W. Foster, Manager

Columbia, Missouri. January 28, 1922. The Book Exchange,

January 21, 1922.

Chapel Hill, N. C. Gentlemen:

Columbia, Mo.

We are enclosing herewith dupli-Clark's Cases on Equity. We wish

It might be well to say that on man to the sophomore is a fearful '.ooks were sold in Februa y, and the January 1st, Professor Clark instruct-



Is guaranteed to relieve Headache, Neuralgia, LaGrippe, Ear-ache, Almost Instantly. If it fails to relieve your money will be refunded.

We Strive to Please Carolina Men J. C. BRANTLEY, Druggist Masonic Temple Raleigh, N. C.

> **FLOWERS** For All Occasions

triumphed!

Hibberd, Florist, Durham, N. C. Chapel Hill Agent:

EUBANKS DRUG CO.

the step-daughter of the "odd-jobs man," but when the elder Beresford 累利某利某利素和素利素和素利素和素和素的素和素和素和素和素和素和素和素和素和素 learns of his son's implicaton, David keeps silent about his marriage and allows Nan to be driven away in disgrace. "Men and their sons first Judith, Beresford's daughter, re-

wright, she goes to New York. Destiny guides her to poor Nan, dying, and Judith promises her to care for "little David."

Judith takes her brother's child. resolving to battle for his recognition which comes finally in the big climax of this great American drama when, before the entire congregation in his home town, David Beresford acknowledges Nan's son as his own,

This picture is appearing at the

Eight Famous Victor Artists Musical thrills, of a new kind,

GIVEN:

The Best of Equipment-Thorough Knowledge of the Theory-The Most Scientific Processes-And Skillful Workmanship-

TO PROVE:

Uniformity of Excellence And Minimum Cost.

PROOF:

1. We have the best Equipment available.

- 2. We possess a thorough understanding of laundering.
- 3. We apply the Most Scientific Methods.
- 4. We employ Skilled Workmen.

Conclusion:

15-18

Hence, We are giving to our patrons a Uniformity of Excellence and reasonableness of Price obtainable in no other way.

Q. E. D.

The University Laundry

"We Hit the Spot."