## March 20， 1923

# Pinehurst Number Boll Weevil Now On Sale 



## Teaching Engineering－a Real Man＇s Work

＂Why are you satisfied to spend your days here when you might be doing bigger and more remunerative work with us？＇ The speaker was the Vice President of big corporation，and he was addressing a great chemist．
The man to whom he spoke looked from his study window out over a well－loved campus for several moments before he re－ plied．Finally his answer came，＂I guess it＇s because I am more interested in help－ ing to make men than I would be in just making things．
This thing of building men is one of the most fascinating vocations known．The pleasure that grows out of watching men develop，out of seeing them make effective use of the fundamentals that have been so carefully given them to use－it is doubt iui if there can be any pleasure much deeper or more satisfying

The teacher honors himself in the use－ fulness of his students．And the teacher of engineering，especially．His laboratory and his materials are in the minds of men He shows them the right and constructive use of the senses and the memory in se－ use of the senses and the memory in se－
curing and storing information．He trains the judgment and the will to analyze and to decide．Little by little he develops the will to do，the ability to turn decision into accomplishment，the quality that always marks the successful engineer，who is a man who gets things done．

Westinghouse，and every engineering business，must acknowledge a deep obliga－ tion to those teachers whose training and interest have been an inspiration and a sure foundation for the individual successes that are constantly being recorded．And nothing that men or events may do can deprive the teacher of his rightful share of such triumphs！

## Westinghouse

ACHIEVEMENT \＆OPPORTUNITY

## Base Balls and Tenmis Goods

THE SEASON IS NOW ON
COME IN AND LOOK AT OUR NEW STOCK Everything that the Spring Athlete will need in
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STATE TENMS ANDTRAGK
HIBH SCHOOL EVENTS TO BE HELD HEEE APRIL 13




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WHILE AT HOME DURING THE HOLIDAYS
Don＇t forget to mail the films back to us． Would also appreciate a word to your friend kodaker about our high－class finishing．

OUR MAIL ORDER BUSINESS
IS NOW FOUR TIMES AS LARGE AS THE LOCAL

FOISTER思S

## Q．E．D．

Swhen me，says the math．teacher－and there are a lot of figures signed＂Q E．D．＂ which aren＇t＂Q．E．D＂at all．

Say＂Show me＂to the shaving cream you＇re using and see what answer you get．Will it soften your beard right down to the base before the breakfast bell has rung twice？Will it leave your skin smooth and supple after every shave and give you the well－groomed look of perfect skin health？

Every day men are finding how much easier shaving can be made because of the speed and thoroughness with which Williams＇softens the beard．Likewise，they are finding a help for their skin inWilliams＇that they never found in any other shaving cream．Try it yourself．The difference may surprise you．


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