Herzenberg declares candidacy Monday

A self-proclaimed liberal, incumbent Chapel Hill Town Council member Joe Herzenberg announced his candidacy Monday for the Nov. 3 election.

"I'm a liberal, in the grand old American tradition, going back of Jefferson," and locally back to UNC President Frank Porter Graham, Herzenberg said. "I'm also a Democrat, a small 'd' as well as a large 'D'," he said in support of increased voter registration among students and others.

Herzenberg, a graduate student at the University ran unsuccessfully for town council in 1979. He was later appointed to his position in 1979 when former council member Gerry Cohen resigned.

Herzenberg also has served as a member of the Chapel Hill Historic District Commission and the East Franklin Precinct Democratic Committee.

Herzenberg said town government had been liberal since he first moved to the town in 1969: The government also has grown, he said, largely in response to the University divesting itself of responsibilities for transportation and recreation.

The responsibility of local government is greater now than it has been for some time.

But the government's main responsibilities remain the same - providing basic services as well as transportation, recreation, and housing, he said.

"Housing is the most crucial problem facing the town," Herzenberg said. "But it is not a problem that the town can really solve itself." The University and private developers shoulder much of that responsi-

British scholar Michael Howard to lecture in Person Hall today

Dr. Michael Howard, noted British scholar and historian, is scheduled to speak on "Arms Races and the Causes of War" at 4 p.m. today in the recital room of Person Hall.

Howard, Regius Professor of Modern History at Oxford University, is the author of five major monographs, two of which have won awards, as well as many essays, articles and reviews.

The talk, sponsored by the UNC Department of History and the Curriculum in Peace, War and Defense, will be followed by a discussion and reception.

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DTH file photo Herzenberg

Herzenberg said he supported development and in some cases redevelopment in the town. But he expressed strong opposition to condominium conversions that particularly hurt students.

Herzenberg said he supported town funding of such things as the Dispute Settlement Center on North Columbia Street and the Rape Crisis Center on West Rosemary. both of which have been allotted funds by the council in recent years.

The town should initiate efforts at recycling of aluminum, paper and anything else recyclable, he said.

Neither rain, nor sleet, nor snow, nor hail can keep The DTH from UNC. Look for it in the 40 drop-boxes across campus.

Beer offers experience

Suds prove valuable business

By JONATHAN TALCOTT DTH Staff Writer

Several UNC students are getting valuable business experience first hand by representing competing beer companies here on campus. Budweiser, Miller, Stroh's and Schlitz all have representatives at Carolina who are paid, trained and given career opportunities to increase beer sales.

Scott Hemby, a junior from Wilson and the representative for The Miller Brewing Company said, "I work 15 to 20 hours a week, get paid a flat salary and set my own hours."

"They give us all of the promotional brochures we need and train us on what to do. On Sept. 19, the company is going to send me to Milwaukee to attend a beer seminar," Hemby said. Schlitz representative Andrea Stemper pointed out some of the benefits of her job. "I got sent to Milwaukee and learned about draft beer, how to fix kegs, and the problems of advertising."

"We also learned how to solve marketing problems, like what to say to the person who says, 'I hate Schlitz'," Stemper said. Tab Moore, the representative for Stroh's on campus, said the job offered possibilities for career advancement: "I met a National Stroh's representative who told me about two possible job openings with the company. I am going to ask about them and might pursue a career with Stroh's after graduation."

Richard Batchelder, the representative for Budweiser, agreed with Moore. "I am doing the job because you meet a lot of people and there is a possibility for advancement."

To reap the benefits of their jobs, the representatives must compete with one another in establishing a good market for their beer on campus.

Batchelder said, "My job is to advertise Anheuser Busch products and to act as a liaison between the party stores and the consuming groups on campus."

"To promote Bud I would like to see some head-to-head competition on campus," Batchelder said.

To boost her products sales, Stemper said, "we (the distributor and I) are already planning a taste test for Schlitz similar to the one held at this year's Super Bowl. The test would take place during the half time of one of the football games and compare Schlitz to several other prominent brands."

Hemby said, "I am going to get in touch with all of the fraternities at Carolina as well as the dorms and even Student Government. I am supposed to try to get groups to let us sponsor one of their events like the Beat Dook Parade or Sigma Chi Derby Day."

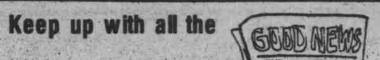
All four of the representatives found out about their job in a different way. Stemper said she found out about the job through a friend back home who worked with the distributor.

Hemby said he heard of the job from a fraternity brother. Moore got his shot at the job because he was social chairman for Lewis Residence Hall. Batchelder read about the opening in an advertisement in The Daily Tar Heel.

As they run out to promote their products, each representative seems sold on his or her own brand.

"Miller is a good beer and can gain a greater portion of the Chapel Hill market," Hemby said.

Moore seemed to think he had the best deals to offer while Batchelder simply said, "I am glad I am representing what I think is the best beer on the market."



NEWS IN BRIEF

HEAR Regius Professor of Modern History MICHAEL E. HOWARD

Oxford University

discuss "Arms Races and the Causes of War" Tuesday, September 15 4:00 PM

Person Hall Recital Room

sponsored by Dept. of History Curriculum in Peace, War, and Defense

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