

men were classified 1-A, (available for military service) at a meeting of the local selective service board recently.

classified at the session, accord-ing to Mrs. Gilmer A. Jones, Carl F. Phillips, Ervin H. Hugboard secretary.

Placed in 1-A were John L. Keener, Clifford H. Holland, James E. Early, Ed B. Angel, James D. Parrish, Morris E. Vin-James D. Parrish, Morris E. Vin-Son, William H. Moffitt, Frank Robert W. Bates, Fred J. West, Robert W. Bates, Fred J. West, McCall, Gilbert E. Moses, Ralph R. Childers, Franklin D. Hughes, Derald D. Owenby, Jack S. McCoy, George H. Moore, Jr., Ned Webb, Williard H. Grant, Thad N. Watkins, Don E. Shope, William H. Vanhook, Virgil Franks, Clyde Smith, Kenneth

For PIANO TUNING And REPAIRING Write CLAYTON C. HARMON

Rt. 1, Box 116, Asheville, N. C. "A Piano Tuner of Proven Ability"

student) were Jimmy L. Brogden, Paul E. Plyler, James R. Gibson, Clinton E. Bowers, Grady Thirty-three Macon County W. Corbin, Leo B. Hurst, Thomas L. Carver, Kermit E. De-Hart, and Dennis Arvey. Placed in 1-C (member of A total of 71 men were re-Tallent, Ed L. Shope, Jackson The following are classified 4-F (unfit): Samuel S. Calloway, Doyle D. Tallent, Athan Earl Crisp, Bryson B. Hodgin. Others classified included Edgar Welch, Maurice E. Norton and John E. McClure, 5-A (over age of liability); Lee Oliver Don A. Tallent, Edwin S. Norton, 1-C (discharged); Edward J. Bryson, 1-C (reserve); Fred-lee J. Norton and Jerry N. Potts,

M. Dills, Miller S. Norris, Har-

Classified 1-S-H (high school

1-D (R. O. T. C. Thomas F. Corbin, student) Corbin, Jr. and Johnny G. Owens, 2-S (student); William W. Keener, Rufus H. Ray, 3-A (deferred, de-pendents); John C. Thomas, 1-S-C (student); William H. Cochran, Jr., (deceased)

and the party second lines

LEGAL ADVERTISING

undersigned on or before

19 day of January, 1953, or this notice will be plead in bar of their recovery. All persons in-

debted to said estate will please make immediate settlement.

This 19 day of January, 1952. GILMER A. JONES, Administrator C. T. A.

the

trator C

FREE CHICKS!

gins

We will give 10 Nichols Chicks FREE to the **First 50 Customers**

Who purchase 200 pounds or more of Feed

at Our Warehouse

On

Saturday, January 26

HEAR **FREE COFFEE!** "Panhandle Pete", Contests! the One-Man Band String Music!

DOORS OPEN AT 8 A. M.

FARMERS FEDERATION

Franklin, N. C.



THURSDAY, JANUARY 24, 1952 PAGE NINE **BAPTISTS PLAN** Europe-The Franklin Press and The Highlands Maconian FOUR MEE ing at the home of Mrs. Jack to the annual March of Dimes Cabe at 6:30 p. m.; and an as-sociational promotions commitdrive here. FRANCE WINTER Associational Sessions tee meeting at the Holly Springs Saturday night the Cowee ISITORS TO THE RIVIER Scheduled Today church at 7:30 p. m. school cagers will take on Cullasaja school in the Franklin Cullasaja-Cowee High gym at 7:30 o'clock. Pro-**Game Receipts To** ceeds from the hardwood duel Go To Polio Fund will be turned over to the local Basketballers is contributing drive, school officials said. Cut **FUEL COSTS** Add **NEW COMFORT** Make Your Home WARMER in Winter **COOLER** in Summer SHEETROCK 16 x 32 Insulating TILE BOARD ROCK WOOL **BUILDING MATERIALS REEVES HARDWARE COMPANY** Franklin, N. C. Phone 113 CONSOLIDATED HIDE AND METAL CO. ADMINISTRATOR'S NOTICE Having qualified as adminis-rator C. T. A. of William H. Labrot, deceased, late of Macon County, N. C., this is to notify all persons having claims against the estate of said de-ceased to exhibit them to the

10 POINTS FOR

Effective Advertising

The North Carolina Merchants Association has sent its 7,200 members throughout the State "TEN POINTS FOR NEWS-PAPER ADVERTISING". The plan is one that has brought a high measure of success, prosperity and profit to a big retailer who spends a large portion of his advertising appropriation in good newspaper copy.

The retailer's 10 points are:

- 1 Advertise regularly. Every issue of the paper takes my story to its readers.
- 2 I make every ad look like mine. Years
- 6 I think advertising all the time. I buy goods that will advertise well.
 - 7 I get good display for my ads by seeing



1949	FORD 4 dr. Sedan New paint, extra clean	°1275	
1949	FORD 2 dr. Radio, heater, overdrive. One-owner car	^{\$} 1275	
1948	CHEVROLET Fleetline 2 dr. Radio, heater, A-1 condition	\$1075	
1948	FORD 2 dr. Radio, heater	^{\$} 995	(a
1947	PLYMOUTH 4 dr. Sedan Heater. Unusually clean	^{\$} 895	
1947	CHEVROLET Station Wagon Heater, mechanically O. K.	\$795	
1946	CHEVROLET 4 dr. Sedan Extra clean, completely reconditioned	\$775	
1947	WILLYS Jeep	\$775	

We invite you to inspect the cleanest used cars that we have ever offered for sale in many months. Any of these cars can be financed on easy terms.

DUNCAN MOTOR COMPANY

SALES

SERVICE

Franklin, N C.

DAY OR NICHT WRECKER SERVICE .

Phone 69

ago I adopted a distinctive style and have stuck to it. I use plenty of white space; my ads are never hard to read.

- 3 I put into newspaper advertising a definite proportion of my gross sales. I fix this at the **BEGINNING** OF THE YEAR. My rule is to make it 3 per cent of the previous year's gross, with more if special conditions justify it.
- 4 I brighten my ads with frequent illustrations-either humorous or practical.
- 5 I am careful never to over-promise. When I make claims, I back them up with reasons. Then when I really have an unusual bargain people believe me when I "whoop 'er up a little."

that the copy is in the newspaper office in PLENTY OF TIME. I do this by having a definite hour to write the copy.

- Whenever possible, I carry nationally advertised goods that are advertised in my home paper. I feature them. Sometimes they give me a smaller margin than fly-by-night concerns, but I find that I sell faster and make more money in the end, besides pleasing more customers.
- I always plan my window and counter displays to link up with my newspaper advertising. Each helps the other.
- 10 My sales people back up my advertising. They often help with suggestions for it, and I try to see to it that they always read it.

THE FRANKLIN PRESS

East Palmer Street

PHONE 24