

**THE PILOT**

STACY BREWER, Owner

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**SOME MASTER FARMER REQUIREMENTS**

In casting up the scores for the determination of the master farmers by the Kiwanis club nothing was done by hazard. An intelligent schedule was laid down to follow, and it was wisely thought out. Then different divisions were made in the schedule, and each was given a certain number of points. One of these was business results. If the farmer was running behind and eating into his capital he was given no credit on the score. If he made a living and paid interest and taxes he was credited with 50 points. If he made one per cent additional on the value of his farm he was given 70 points. If he made five per cent on the value of his farm, in addition to a living and paying interest, taxes and other claims he was awarded 150.

Now a living and five per cent on the value of his farm above his taxes, and interest, is not a very big return. Yet how many farmers are doing better than that? This was not a very great demand to make of a farmer who should rate high, nor were the other points exorbitant. Yet 68.4 to 72 per cent of the total requirements asked is what won the money prizes and the medals for the three accounted the most successful and capable farmers of the county.

The Moore county farmer is working against a number of disadvantages, some of which he can overcome, as these winners have done materially, and some of which must be relieved to some extent by the general attitude of the social organization all over the country. How that is to be done *The Pilot* does not presume to say, but the thing nearest the farmer's salvation must be, as the winners have shown, relief that he affords himself. What the successful men in this contest have done many others can do, and these men can do better as they progress in the lines they have been following. The winners have been learning as they farm, and they will probably do better in 1928 than in 1927, not because of these awards but because they are working for the big and persistent award that comes from permanent and increasing success. And other farmers are seeing the methods of these master farmers, and others will therefore also do better and press forward on a better road. It may not be a swift advance, but any advance is better than none, and Moore county has been advancing fast and far in recent years, comparatively.

**A CRISIS SAFELY PASSED**

A few thoughtful men of North Carolina were relieved when last week passed and the Revenue Department had successfully shown the teeth in the automobile license law. Not many people were apprehensive, for not many thought of the possible seriousness of the situation. But when January 1 came, and not more than half of the license tags required had been issued, it is not to be denied that a situation of much gravity faced this state, and with it the whole American nation. The Revenue Department had served notice that on January 1 no car without its 1928 tag might traverse the roads of North Carolina. Yet half the population driving cars had either neglected or defied that order. The danger turned on the interpretation

of whether it was defiance or neglect. It might be either.

The Revenue Department forthwith renewed its warning, and buyers last week flocked to the license depositaries and secured their tags in numbers, indicating rather a shiftlessness than an intention to bluff the law. Had it turned out any differently it is hard to figure out the end. Before us had gone a precedent in the yellow tag law regarding light testing. Certainly many cars do not accept the yellow tag law. Had a similar number refused to be governed by the license tag law the state would have had on its hands a job of law enforcement that is too grave to be considered. The truth is that we have no force that could have enforced that law, or any other that might concern a large number of people. North Carolina last week sat on the top of a volcano, and we might as well face the fact. Orders were given to arrest drivers with old tags and many were apprehended. The law had organization. The drivers had none, so each driver for safety hurried to secure a tag, and the law was triumphant by its organization. But if many delinquents had held out they would have been too many for the limited number of officers and the law would have fallen down as the light tester law, and the law for the little container on the cars have done. The danger is passed, and it can be discussed plainly now. But it is entirely too serious, and too likely to happen again to be allowed to pass without a remedy, and that is a state police that could enforce this law in a case of what might easily become a grave emergency or even revolution.

**THE USE OF YOUR HEADS.**

At the Kiwanis dinner last week Dean H. J. Hughes of the engineering school at Harvard defined education according to his experience as an educator and as an engineer and man of touch with the industrial and social life. He complained that the school from the high school to the university, is too much given to filling the child's head with certain information, and some of the classical programs, and not enough inclined to train the student in the use of his thinking faculties. The burden of the argument was that education should be an influence that leads the student to inquire, to dig out for himself all that he can, and to learn how to investigate and appraise and utilize the information he gets rather than simply to get information and store it away.

In Southern Pines at the head of the schools is a man who has expressed himself often regarding education as an accomplishment that prompts young folks to think and ask questions. He says that the minute the student has acquired the habit of finding out for himself, of looking on his study as an inquiry instead of a gift of information from some one else, that student has begun to pick up education, and he points to the fact that many successful men have never been very long in school, and that colleges have no monopoly in training men to do big things.

This does not say that colleges are not the leaders in education, but that they miss much that they should accomplish. But one of the difficulties is that schools and colleges have difficulty in securing as many broad-minded educators as they need because school teaching does not pay salaries to tempt the most capable men and women to enter that career. When a brick layer can earn \$18 a day and a teacher is lucky to earn five no incentive is offered to enter school work in a financial way. But here is the difficulty. A contractor who knows the value of laying bricks pays the brick layer to get the best he can find while school teachers are hired by the public from public funds, and the amount of money paid looks big-

ger to the tax payer than the services the teacher gives. County, State or National government are not given to hiring men according to their value, but on the basis of who will do the job for a certain low price. As a consequence few high-priced men can be secured for the low price. Teaching is largely a temporary employment followed until something else is secured, and as men and women become more expert they are hired in other lines, and that is one of the troubles with the schools and colleges. They don't pay the wages to hold the most competent employees long.

**A VALUABLE STATE LEADER.**

Last week one day the Chamber of Commerce of Southern Pines, held a meeting at which a number of visitors was gathered, among the number Col. Wade Harris, the editor of the *Charlotte Observer*. It has been said by some that the old time personal journalism of the past is gone, but in Wade Harris it lives as vigorously as ever. And in no newspaper man could it ever live more gracefully, cordially, and with more consideration and help for the State and his communities. Colonel Harris has been identified many years with the *Charlotte Observer*, so long that to the older readers of the paper it is Harris's paper, and its voice is his voice. That makes it all the more personal when he comes to visit any section of the State, and when he goes home to write something about that visit.

Wade Harris comes often to the Sandhills, and he always has an appreciative word for what he sees, and what he says is the

more impressive because he looks over his subject and sees the real significance of what is doing. Wade Harris is never perfunctory, because an observing newspaper man never has to be in this world of swiftly moving events. He comes here and sees what is in motion and then he investigates a minute to see what induces the motion, and when he has achieved this much he has a new story, and he serves it up with interest and with intelligent information.

The *Charlotte Observer* is one of the most forceful influences in the remarkable progress North Carolina is making, and while it would be a mistake to attribute to Colonel Harris all the great

work the *Observer* is doing where so many capable men are assisting in making that paper, it is safe enough to say that Colonel Harris is probably the foremost factor in doing that work which the *Observer* is doing so aggressively and successfully on behalf of the whole State, including South Carolina on the side.

Wade Harris has been a refuge and strength and a very present help to the Sandhills for many a year, and *The Pilot* is always gratified when the opportunity arises to admit the debt this section owes him and his paper, which by the way is not his, but belongs to the company he is with.

**BANK OF PINEHURST**  
PINEHURST, N. C.

Everybody has at times some valuable documents that should be put away in absolute safety, including deeds, insurance policies, marriage certificates, agreements, receipts, etc. Had all the deeds in Moore county been safe when the court house burned a few years ago much trouble would have been saved. Marriage certificates frequently establish relationship that is of great importance. Copies of agreements are invaluable when they are wanted.

The way to preserve these things for a certainty is to have them in a

**SAFE DEPOSIT BOX IN STRONG VAULTS.**

That is available at the Bank of Pinehurst, which enjoys the possession of one of the strongest vaults in the South. Protected from fire and burglars by every known modern device.

Come in and see the safety assured.

**BANK OF PINEHURST**  
PINEHURST, N. C.

**Pinehurst Warehouses**

Pinehurst, N. C.

The Pinehurst Warehouses start the new year with a record from the past year that is highly gratifying. Business reached new proportions, as was hoped and the prospects were never better.

The business of merchandising is undergoing a change in these days, and at the Pinehurst Warehouses the attitude is that the force of employes and management is the buyers' representative to procure for him at proper figure and of proper quality such things as he needs or desires.

The Warehouses have an acquaintance with goods and with producers and with the detail of quality, price, uses of materials, adaptability to this section, with business men who offer their wares here, and we proceed on the principles that our work is to buy for our customers in the big world markets because we have that familiarity which our customers do not have.

For our work we add to the cost of the goods that factor called profit, which pays our expenses of operation. We are not trying to sell the customer something he does not want, but merely offering our services to enable him to obtain the thing he does want, or that meets his needs. We undertake to make him safe in the transactions.

As an example some considerable time ago we sold a man a roof. Recently he came in and said it was unsatisfactory. It failed, as a roof will some times do. We notified the factory. They promptly said put a new roof on the building and charge to our account. They had guaranteed the roof.

We can't get guarantees for everything, but we get as many as we can and manufacturers who sell to us attempt to sell the right goods for our trade is worth something to them.

These are the reasons our trade grows so rapidly, and why it is so satisfactory to our customers. We are working for them.

**Pinehurst Warehouses**

Pinehurst, N. C.

**WE BUY FOR YOU. OUR EXPERIENCE IS AT YOUR SERVICE.**

**CART**

Mr. and Mrs. G. One of the most events of the year party and confirms Marshall G. Ginstl birth day at their

The home was decorated with candles appropriate During the dinner address, the subject Neighbor As Thy very ably delivered jous coursed dinner 12:30.

Those attending of town were: Mr. and son, Julian, Mrs. Al Gold, of N son, Louis; Mess Leonard Sacks at Chapel Hill; Mr. son, of Greensboro Greensboro; Mr. and Mrs. Rechter daughter, of Mt. J. Polaakavtz and Toba and Lena. Mrs. Moskevitz and Moskevitz, of Ruff, of Glendon; Mr. and Mrs. A. Rosa and Susan Hurwitz and daughter McLeod and son Charles, and Judge ber.

After the gifts appreciation for the licious iced course hostess.

Death of Mrs. Ed Cox, has been quite died at her old home and was buried noon. Mrs. Cox dren and many regret her g

Death of J. L. Hall, who for many months ston-Salem, and en from the hos Mrs. Bennett, of ing the hospital, be getting along past few weeks worse, and died S 2:30. Mr. Hall di The body was b thage for burial, in the Fry burial

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DR. J. C. MAN ist and Optician Jewelry Store, S Wednesday in ea relieved when ce Office equipped w ining instruments with glasses you tion of knowing t Weak eyes of ch expert attention; him. Remember Every Wednesday 3 P. M.

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