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Atterneys-at-Law and Real Estate Agents. SMHITFIELD, N. C. If you wish to buy land or to sell land, per

We can negotiate leans, for long or shert terms on real estate in Johnston county Persons wishing to lend money or to borrow mency on mortgage of land may find it to their interest to call on us

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VEHICLES at Rock Bottom Prices. Dealers E Celumbus and Cincinnati Bug-

gies. Buggy and Wagon Harness, Saddles, Bridals, etc, kept in stack, very low for cash-Coffins and Burial Cases furnished on snort Consult your interest and give them a cal and examine their Stock before purchasing anywhere Satisfaction guarantaed.

Selma Academy. BLNA. JOHNSTON COUNTY. N.

Henry Louis Smith. Principal. A High School, designed to prepare Poys nad Girls for College or the practical duties

Ender the present management the Selma Asademy has grown with unexampled rapidity

Board can be obtained at from 6 to 10 deliars per month, fuel and Lahts furnish d. Calisthenies, Music. Painting, Book Keeping, latin Greek, French, Physiology, and Higher Mathematics embraced in the course, which will prepare for any College desired, or for the State University.

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Smithfield Collegiate Institute

MALE and FEMALE Smithfield, Johnston County, N. C. L. J. Davis, A. M., ira T. Turlington, Ph. B. PRINCIPALS.

The first term of this Institution will egin the first day of March, 1886, and continue sixteen weeks. Tuition Per Month. Tuition must be paid monthly, unless -special arrangements are made .--Primary Department Intermediate D par ment, Higher English I epartment.

gebra. Geometry, Surveying, Book-Keeping, ea h 50. Students will be charged for tuitien from the time of entering School until the end of the term, except in case of protracted illness, or by special contract.

Latin, Greek, Frenc's, German, Al-

Board, including Fuel and Lights, can be obtained in good families from \$6.00 t \$10.00 per month.

Discipline

We shall enforce a strict but reasonable code of rules. Wa shall devote our best energies to the moral cultivation of our pupils, and cause them to observe proper respect for each other.

Methods of Instruction

We shall adopt such methods of Teachand thoroughness-accepting nor rejecting any method simply because it is new

Special Advantages

Are offered to those who are preparing

to teach in the Public Schools, as we shall mon school course.

Building.

We have in construction a large and well arranged school building, furnished with proper apparatus, and with a sufficient number of the "Victor" School Desks to seat, comfortably, one hundred and ten pupils. (The "Victor is claimed to be the best desk ever made.)

Remarks.

The pupils of the Primary Department should supply themselves with Harrington's Spellers, Appleton's Feabers; and small Slates. For further information ad-

SMITHFIELD.

THE "HERALD" CHATS FA MILIARLY OF

THE TOWN AND ITS BUSINESS INTERESTS.

Facts and Fancies Concerning People Whom we All Know.

According to the census of 1880 Smith field had a population of about 500. Then the town had little or no prominence except as being the capital of Johnston county. The nearest railway was the North Carolina, distant four miles: business enterprises of all kinds languished, and a more unprepossessing place could scarcely have been found in the State. The building of a railway from Goldsboro to Smithfield changed the complexion of affairs. New life was intused into tradedormant energies were quickened into new being-and now with a population of about 1,000, Smithfield enters the lists a candidate for popular recognition as one of the progressive towns of the Old North State. The completion of the new branch of the Wilmington & Weldon road, (and trains will doubtless be running in June) will afford another and needed outlet for the products of this section, and it is the hope of the HERALD that it may also prove an inducement for manufacturers to

Smithfield is the entre pot and depot of supplies for a large scope of country. A very considerable trade comes here from points thirty-five to forty miles away, and necessarily the town has become a large cotton market, the quantity annually sold here being from 9,000 to 12,000 bales. The country supporting the town is capable of a high degree of cultivation. Cotton. corn, rice, ground peas, tobacco and other crops can all be made profitable to the in telligent farmer, and no where in the State can be found a section of country present ing more natural advantages.

That there is a spirit of enterprise permeating Smithfield and adjacent surround ings cannot be disputed. Every busines man with whom we have talked expresse himself hopeful-even sanguine-as to the future of the town; we have yet to mee the first croaker. These business men base their hopes and expectations upon the productiveness of the soil-upon the railway advantages - upon the spirit of progress animating the community, and it this spirit of enterprise can be crystalized as it were -if it will but take form and comeliness in the shape of factories, th expectations of the most sanguine will be

Smithfield has good society, and it is quiet, orderly town.

There are three white churches here two Baptist (Primitive and Missionary and one Methodist. We regret that we can't truthfully compliment either upor the external or internal attractiveness these houses of worship, but they built when Smithfield was scarcely more than a hamlet, and, in the very nature o things, must eventually give place structures that shall be fitting temples for His worship.

Of the schools of town we speak in another place. Concerning the mercan tile interests we make detailed mention We have tried to confine ourself to tacts relative to the various interests represented. and the personal sketches are certainly not over-drawn. We have aimed at no order of arrangement or of precedencewe have written as the memoranda upon our note book suggested. First upon the

D. H. GRAVES.

Occasionally a native New Yorker is t

be found in North Carolina, and, as a rule, these former residents of the Empire State are among the most progressive citizens and successful Lusiness men we have Mr. D. H. Graves illustrates, in himself and his business, this fact. He is originally from Saratoga county, New York their opinion as to the trade outlook for State. His identity with North Carolina this year. They admitted that last year and its affairs dates from 1866 when he located at Selma and engaged in the nava ing as will best cause thought, mind-growth, stores business, buying and shipping rosin, that their collections had been very fair and pitch, turpentine, cotton, etc., to the their losses relatively small as compared North. In the year 1872 be engaged in with the extensive credit trade they did, general merchandizing at Selma, and there but they say they don't propose to run any he conducted a successful business, but such changes this year. Their line of adwhen the railway was completed to Smith- vances will be comparatively small-if a teach all the studies embraced in the com- field he removed his business to this point poor crop comes hey don't propose to be and this has been his trade headquarters "left." It would be the best thing in the ever since, though he continues to reside world if more of our merchants would take in Selma. That reminds us that few busi- the same view-we think the tendency of ness men in this country travel more miles the times is in that direction, and we are each year than Mr. Graves and yet attend glad of it, for the cash business plan will be to daily trade. He makes the daily trip the salvation of this country, while it is between Selma and Smithfield-four miles | equally sure that credits will ruin it. each way-or, in round numbers °,500 miles per year, and he seems to look upon this daily tri. more as an appetiz r than anything else.

a number of lines. To illustrate: He is their native county.

WILLIAMSON & BLAKE.

the leading cotton buyer here, his annual purchases being about 5000 bales, or, say, more than one-half, of all that is meal, groceries, provisions generally, as gratifyin degree of growth. well as dry goods and all that line of trade that comes under the designation of "genemen, puts out a "heap" of goods every the way the world wars.

The salesmen in the store are: S. W. Parker, who has been with Mr. Graves Ives, two years, and Walter Ives, one and compliment these gentlemen, still we can honestly say that their employer, like the

Of course Mr. H. does a large "advance" or mortgage business, but he tells us that he has had relatively little trouble with collections, and he hopes and expects to do a complimentary and wholesome trade frem larger trade this year than last. This trade extends 35 to 40 miles in some directions. and quite a large per cent is a cash trade.

Mr. Graves is, we are glad to say, not one of the "mummies" of North Carolina, nor does he, in the perlacee of the unregenerated, d-n the outlook for trade. He don't expect 'big' things of this year, in the way of business-he does anticipate a healthful trade and the HERALD cordially hopes his anticipation will be realized.

SETH WOODALL & Co.

in appearance as is his brother and partner. Mr. T. W. Woodall, and yet the fact remains that he is now the oldest merchant of Smithfield-as a consequence we give the house deserved conspicuity. The firm as now constituted, was formed thirteen years ago, but the origin of the house goes back to January 1st, 1869, when S. & B. A. Woodall established the business. Upon the dissolution of that co-partnership Mr. Seth Woodall continued trade alone for about fourteen months-then the present partnership, was formed.

Of the co-partners, personally, we have few words to say. Each is a native of Johnston county. They are brothers, were raised farmers' boys, and they cach remain connected with the farming interest of the county as planters. Mr. Seth Woodall first began merchandizing here in 1860 as one of the firm of Wooda'l & Durham The outbreak of the war compelled them to suspend business in 1861, and from that time until '69 the name of Woodall didn't figure in commercial reports upon Smithfield: Mr. T. W. Woodall confined himself to farming until 1874-since then he has been actively engaged in trade, and in partnership with his brother, he has, of recent years, been successfully conducting a country store at Webster Academy. That establishment is now closed, and the co-partners unite in the management of their business here—a business that is best designated by the term "general merchandise." They not only sell whatever a planter needs for the making and harvesting a crop, but they annually buy from 500 to 600 bales of cotton, and they sell upwards of 500 tons of fertilizer per year -last year their sales were, in round numbers, 550 tons. They handle Bradley's "Sea Fowl," "Farmers Friend." vean Mixture," "Americus," "Royster's Acid Kainit" and "Longs Perpared Chemicals"-this latter article is an especially good thing and if our farmers would post themselves as to its real merits as Mr. Seth Woodall did last year on his farm they would find themselves buying it and saving large sums of money every year, while the results from its use will prove

especially gratifying. We asked the Mossrs. Woodall as t they took big chances and sold a great quantity of goods,-they also admitted

The Messrs. Woodall give personal at-Mr. Graves' business is a combination of promise to advance the best interests of field, was raised a farmer's bey.

of Smithfield the most recently organized marketed here. He also handles fer- is the one whose name we have just writtilizers extensively-nearly 1,000 tons per ten. The co partners comprise Mr. James year -and he offers to our farmers their Williamson and Mr. H. D. Blake, each of time, though but a Captain, he was in comchoice of the following named brands: whom is a young man; each gives the Patansco, Navassa, Listers, Pine Island and business in hand personal attention, and "Plow" brand. He also sells Acid phos- they inform the HERALD reporter that not phates and Kainit. Agricultural imple- only has business with them been fully up ments, as a matter of course, constitute a to their expectations thus far but that it specialty in his trade; so do grains, meats, gives every promise of a reasonable and

Messrs. Williamson & Blake are whole sale and retail grocers, and their co-partral merchandise." He employs four sales- nership dates from sixteen months ago, at which time they established their present year, and seems tolerably well satisfied with house, then a new and untried experiment here. They have had plenty of competition to contend against for nearly every merchant in Smithfield handles groceries six years; J. B. Hudson, three years; John and provisions to a greater or less extent, but it has been the effort of the firm to a half year. We don't want to undu'y impress upon the minds of the people the very simple fact that a house confising itself to certain lines of trade as a specialcommunity generally, holds them in high ty can sell goods within its lines to far bett r advantage than do houses that like "Little Buttercup," "mix those babies up," and sell something of everything.

The firm have already attracted a very country merchants in this and adjacent counties, while their retail trace has steadily progressed and the area from which it is drawn has constantly expanded. This retail trade comes from points even as far as thirty to forty miles away; Sampson and Harnett counties supply a goodly portion while Johnston county, as a matter of course, "wheels into line." The firm confidently expect to do at least 50 per cent more business this year than last, they are prepared to "carry" farmers until the pros-Mr. Seth Woodall isn't half as patriarchal pective crop is made and secured, and they want to talk "business" with every farm-

Among other specialties flour is one. They handle Virginia and Missouri flour. receiving it in 200 and 300 bbl lots; they sell quantities of meats, put up by the leading packers of the West: from Petersburg and Richmond they obtain meal by the car load, and Baltimore, Richmond and other cities supply them with groccries. They also make a specialty of fertilizers, selling Piedmont Special Fertilizer, for cotton; Piedmont tobacco guano; the "Owl Brand' for cotton and corn: "L & R" ammoniated; "L & R" acid phosphate; "Eddy stone," and "Pacific" and their sales of guanes and phosphates this year will doubtless reach 300 tons. Messrs. liamson & Blake will also enter the market this year as cotton buyers, but of course they cannot form an idea yet as to the quantity they will purchase. This is evident, though, the firm mean ness" and the co-partners are ready stand their "hack" with other dealers.

The members of the firm are soung men. Mr. Williamson is a native Victinian but of late years he has been ass iated with trade interests in this State-at Caleigh and Washington. Mr. Blake is a Vake county "tar heel." These gentlemen came here sixteen months ago to establish this house; they have not been' disappoint'd in their expectations thus far, and if gold business methods, a desire to do equal and exact justice by all and square tranfactions can build up a big trade they cannot fail in their

The firm have secured the services of Mr. J. T. Cobb, formerly a merchant here and one of the best known men of this see tion. Mr. Cobb wants all his old friends Blake now, and he also wants them to remember that he can sell them goods on the best of terms. Try him, and see if it is'nt

E. J. & J. S. HOLT

Busy a little community as is Smithfield, inclassified as trade interests are, as a rule still we have two or three bouses that make specialties of certain lines. Take the gentlemen whose firm style heads this article as an illustration. They have had the temerity to open a hardware store, and thanks to the persistency of effort they have displayed, they have succeeded in building up a business that ranks with the first in

It is only twelve months last February since the house was opened, it was the first enterprise of its kind ever established here, and the other day the HERALD reporter asked Mr. E. J. Holf "how iked it as far as he had got." "Tol'able, said he. Being pressed still fur her he ad mitted that trade had been fully up to if it had not exceeded his expectations, all things considered, and he appeared think that the business' outlook was -very

One of the firm, Mr. J. S. Holt, lives in tention to their business-they will at all Wilson county, at Black Creek, so the times welcome old or new friends at their management of the business falls upon Mr. store, and they propose in the future as in E. J. Holt. He is a native of this county, the past to "take a hand" in all things that and, like most of the merchants of Smith-

When the late war occured he enlisted;

in 1861, in the 16th N. C. Oavalry as a goods this year do not differ much from not neglected. There is an air of free-Among the really representative firms private soldier. He received prometion to last, although at less are prettier, if possi- ness to the stock that impresses one a Lieutenancy; afterwards was commis- ble, and material better. However the vorably, and that is one point that if. sioned Captain, and served through the lady readers of the HERALD can settle Hood & Co don't want the people to &s. war, surrendering at Appointtox, at which that matter for themselves mand of his Brigade. After the war he old home. In 1872 he was elected Sheriff

of this county; he served one term of two

years, and then he went back to farming Though now a merchant, Caps. Holt is Federal office-holder, being Deputy Collector of Internal Revenue for this District. This appointment was one he in no wise sought-there was, as our readers will remember a great wrangle over this office. Some friend suggested Captain Holt's name, quite as much a compromise measure as anything else, and Colonel Yarborough at once telegraphed him his appointment. We make this announcement of this official position so that all of our friends (if any there bo) who are "blockading" "apple or reach", may "take due notice and govern themselves accord-

The firm of E. J. & J. S Helt have very pleasant business relations with the people of all this section. Not only do they handle hardware, but stoves, tinware, wooden and willow ware, agricultural implements, sash, doors and blinds enter into the composition of general stock, and in all these lines, inclusive of red and bar iron. horse shoes, pails, &e.; the firm offer both retail and wholesale buvers every advantage they can,

They have looked the situation fairly in the face-they believed and they contin to believe that there existed an opening here for such a house as they have established, and by fair methods they are building up a trade that redounds to their

M. SUMMERPIELD & Go.

Few towns, if any, the size of this can boast so complete—so metropolitan a dry rouds house as the one we have here in Smithfield presided over by Mr. H. Danenburg, the "Co." of M. Summerfield & Co. In all of its appointments it is completeness itself, and it is not at all to be wondered at that it attracts trade from all the adjacent country. Citizens of other towns in the county come to Smitkfield to purchase goods from the simple fact that our merchants carry larger stocks than are to be found nearer than Raleigh or Goldsboro, and M. Summerfield & Co., have been among the leaders in building up this wide reaching trade.

The origin of the house goes back several years. In 1877 or 1878 Mr. Danenburg located here and began business; he was right successful; he built up a good healthful trade, but finally he retired, was out about six months, and then re-engaged under his present firm style two years ago.

The senior of the firm, Mr. Summerfield. lives and is in business at Goldsboro, so that the management of the business here falls upon Mr. D. His shoulders are broad, however, and he manages to worry along in a right comfortable fashion. Last year the firm built the bandsome

brick block occupied by themselves and E. J. & J. S. Holt. The salesrooms are about the same size - say 28x100 feet, and the building is a substantial iron front, two fleors. The salesrooms of Mesers. M. Summerfield & Co., especially impress one favorably. In the dry goods department preper one netices a business-like classification of the various lines that come under that generic term. Especial attention is paid to keeping full lines of the better lines of goods, and so a trade is retained here that otherwisewould go abroad. In dress goods, trimmings, notions, and the ten thousand things that a lady's costume calls for there appears to be no lack, and now that new and seasonable goods are arriving daily it is not unfair to assert that the house will present greater attractions than

But dry goods are not the only lines. Clothing is made a specialty; so are shees, and upon the second floor of the building is shown a full line of furniture-if anything better than that carried in stock is wanted, the firm will cheerfully order Carpets are also carried; in brist, it desire of the firm to make their house conplete and to so ceter to the needs of the people that not only custemers but friends will be gained.

M. Summerfied & Co., do, measurably, a cash trade-i. e. they do not do an 'advance" or mortgage business. They realize the evils of such business methods and they steer clear of them. They want the "dollars of our daddies," and for these dollars are offering bargains.

(Mr. D. used to buy largely) Mr. F. C. standard of excellence shall deteriorate. came home, remained one year, and then Hymah makes his office with them, and very gratifying prescription business is removed to Newton, Catawba county, where he is prepared to pay spot such for every he engaged in general merchandizing for bale that is offered. In other words, M. are taken to fill prescriptions or family rethree years. From there he went to Wayne | Summerfield & Co., are "live," wide-awake | cipes with the utmost exactitude. county and for the three following years merchants. They have been succe sful he was a farmer; then he returned to his here, and the HERALD is glad of the fact.

BEATY & MORGAN.

still a farmer, and at the same time he is a of Beaty & Morgan, and we feell like say- at the corner of Third and Railroad ing something pleasant concerning it be- streets. cause of several reasons. In the first place the firm is carrying forward an enterprise that is limited as regards its lines of trade. Its specialties are dry goods and those other articles that one naturally expects to find in a dry goods house-such lines as notions, hats, shoes and clothing. It's of Bo earthly use for a customer to ask Benty less he could not turn in bed, or raise his & Morgan to sell them groceries, provis- head; everybody said he was dving of Conions, crockery, hardware and the half a sumption. A trial bottle of Dr King's hundred other things which a general New Discovery was sent him. Finding remerchandize house carries; the firm have lief, he bought a large bottle and a box of cut loose from all that, they have deter- Dr King's New Life Pills, by the time he mined to make a success of a properly had taken two boxes of Pills and two botclassified house, and the liberal patronage | tles of the Discovery, he was well and had extended them unmistakably tells how gained in flesh thirty-six pounds. well the people of town and country appreciate their efforts.

The firm is comprised of two co-partpers. J. M. Beaty and S. R. Morgan. The last named gentleman has other enterprises to look after. For years he was a buggy manufacturer here and now that he has quit manufacturing he is engaged in selling work turned out by some of the The Mossrs. Holt mean "business." large factories of the country, so that his interest in the dry goods store is represented by his son, A. S Morgan. Mr. Beaty a young man-was raised here, and some six years ago he began mercantile life as a clerk for Fuller & Earp. Two years later he went into the fruit tree business, and en the 1st of September, 1884. in partnership with Mr. Morgan, he established this hour.

In course of a conversation the HERALD reporter recently had with Messrs. Beaty & Morgan we learned that the house finds growing demand existing for the better grades of goods and we also learned that the sales of the house for last year were considerably in excess of what had been anticipated. We are also informed that trade has opened well this year, and when the new goods now on their way are received, it is hoped that the ladies of town and country will lose no time in inspecting them. Prices are said to be lower while the goods are decidedly prettier than they have been for a long time.

The trade of the house, too, reaches out to long distances-several regular customers come from as far as forty miles away, but whether from near or afar every visitor to the house will find that prompt, courteous attention will be shown, whether the visitor proves a buyer or not.

We can still further say of Beaty & Morgan that the firm are progressive, they want to advance the interests of Smithfield, and they certainly are going about the werk in systematic, business-like way.

B. R. Hood & Co. In to-day's issue the HERALD talks fa-

miliarly of a number of Smithfield's prom nant business enterprises and though th space at our disposal is almost filled we yet find room in which to allude in more or less detailed way to one of the drug firms of town, that of B. R. Hood & Co. house is of recent organisation, having been established only about seven months ago, but it has alread made a name and place for itself in the Dusiness circles of Smithfield, and if one can hadge of the future by the past its career promises to be as prosperous as its most ardent well wisher could desire. The house is located at the corner

Third and Railread streets. The sale room has been rendered attractive, and as we glance at the contents of shelves. counters, drawers and show cases we can but be impressed with the idea of the completeness of the establishment, and we all knew how much the success of a drug store. depends upon appearances. Well, these appearances are not only pleasing, but there is a thoroughly qualified pharmacist and clever young gentleman, Mr. B. R. house. He may be said to have fairly grown up with the drug trade, and our readers generally know how competent be is to manage such an enterprise as is

Of course drugs, chemicals and medicines constitute the leading specialties of Orchilla, and Genuine German Kainit trade, but there are other lines. Paints and oils are carried in full stock; stationers. school and miscellaneous books are shown: there are choice cigars, and perfumes, Mr. Danenburg tells us that prices of pomades and toilet articles generally are Third Street, Next door to Peaco. k & Bre.

get; they are offering fresh and relision Though the firm are not cotton buyers goods, and they don't intend that this also held by the house, and every pains

We wouldn't advise any one to get sick just in order to see whether friend Hood can fill a prescription properly or to test the purity of the drugs carried by the Diagonally across Second street from house, but if you do get sick, just rememthe HERALD office is the dry goods house | ber that you will find a reliable pharmacy

To be soutinued next week Excitement in Texas.

Great excitement has been caused in the vicinity of Paris. Tex., by the remarkable recovery of J. E. Corley, who was so help-

Trial bottles of this Great Discovery for Consumption free at T R Hood & Co's.

Wanted.

Three or four gentleman table boarders. J. T. Cobb.

LOW FOR CASH.

The No. 2, \$2.50.

" 35, 2.00,

" 45, 2.25. " Dixie, 3.50.

I. X. L. 3.00.

Boss, 3.00.

Daisy, 3.50.

Star, 3.00.

" Stonewall, 3.50.

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A big lot of Collars, Harness, Traces, Plow Lines, Back-bands, Hame-strings, Axes, Hoes, Bush-hooks, Etc. Etc.

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Call and see us. E.J.&J.S. HOLT. Smithfield, N. C.

Manuel of Modas.

ture is edited and published by a lady whose editorial connections with one, and favorable relations with may y of the best houses in three cities, enables her to treat the subject from prominent standpoints, and to cover except tional territories on topics of sbsorbing terest to readers and buyers remote from the great centres of trade. The work is thorough y endorsed by the Press of the country, and the public at large, and as a schedule of such facts, figures and fashions as cannot fail to be of use to buyers out of town, it should find edgment in every house held in the land. Send ten cents (10cts) for sample copy to-

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tilizers: Anchor Brand and National Tobacco Fee

Anchor Brand for Cotton, High Grade

Premium for all crops. Boykin, Carmer & Co's Home Fertilizer, Thanking our friends for past favors, we respectfully ask a continuance of their patron.

Very respectfully,