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BUILDING UP THE COMMUNITY.

A Great Address Delivered at the Chautauqua Tent Sunday Afternoon by James S. Knox of Cleveland, Ohio. First We Must Discover Our Problems and Then Set Out To Solve Them. Speaker Called Attention to Our Educational System and Spoke of the Great Inefficiency Along Many Lines. Co-Operation and Not Competition is the Life of a Community.

One of the greatest lectures, or addresses, ever heard in Smithfield was delivered here last Sunday afternoon at the Chautauqua by James S. Knox, the efficiency expert of Cleveland, Ohio. We deem it an address of such worth that we are giving a full synopsis to our readers today:

There are two fundamental principles underlying community building: First, a problem must be acknowledged before it can be solved. Second, every community problem has an educational basis. There are many problems in this country that should have been solved many years ago that we are now just beginning to recognize as problems. We are face to face with some industrial educational problems that the educators of this country did not until recently recognize as educational problems. I am going to call your attention to four fundamental problems that President Wilson has recently called our attention to. First, agricultural efficiency; Second, industrial efficiency; Third, commercial efficiency; Fourth, personal efficiency. There are 13 million people engaged in agriculture in this country and according to the Government, one per cent of them are efficient. This is a sad commentary upon our educational efficiency. In England they raise 40 bushels of wheat to an acre, Scotland 38, Germany and Ireland 34, China 23, but in the United States, the country with the richest soil, we only raise 16 bushels to the acre. In Europe they are obliged to mix brains with the soil. In this country we are not.

Our country school educational system is a disgrace to this age. When a boy finishes a country school course he ought to have made a careful study of the science of agriculture and economics, but instead of that he leaves school both an agricultural and economical illiterate. The time is coming when we will have a township high school in every county that will teach agriculture. Every high school in this country ought to teach agriculture. The Government is now spending 32 million dollars a year to help the farmer of the country. The State of North Carolina is to be congratulated upon the fact that it has 68 men and 49 women who are agricultural demonstrators. This is going to help revolutionize the agricultural conditions in this country.

Lack of Business Efficiency.
We have 14 million people engaged in manufacture, and the Government estimates that about 1 per cent is efficient. No one has ever believed that more than 5 per cent of the business people in this country were efficient. Of the million merchants engaged in business in this country, between 80 and 90 per cent make no net profit. The business life of the average retail merchant of the Middle West is just 10 years. It takes him just that long to lose all the money he has. We have in this country 123 law schools and 96 medical schools, but not a single school owned by either State or nation teaches a man merchandise. Three million people of the United States are sick all the time. Five hundred thousand of them are tubercular. This is a community problem that must receive our very serious consideration. Of the 20 million farmers in this country, 10 million have incomes of only \$600 per family, while six million have incomes of only \$400.00 a year per family. Poverty is a national calamity. Only 5 per cent of the men of this country earn \$3,000 a year or more. The average man must be taught how to increase his personal efficiency, and therefore his income.

Impressions Made by the Town.
Now let us see how we can apply this idea to the community. Every town, like every individual has a distinct personality, and every town like every individual radiates to the world what it is. If a man is a success, he radiates success, if he is a failure he radiates failure. The same thing is true with the town. Every man who

visits your town carries away an impression of the town, and the impression he carries away depends upon the impression you give him. The average town in this country is surrounded by a political invisible Chinese wall, and that wall is composed of suspicion and prejudice. The average farmer looks in with a certain amount of suspicion, and the average business man looks out with a certain amount of prejudice. Suspicion and prejudice are community chloroformers instead of community builders.

If the farmer feels that the merchant has no interest in him, he sees no reason why he should be interested in the merchant. The average farmer thinks the average business man is "stuck up," because he wears a white collar. The trouble is that the farmer is a little bit "stuck down." What we need in community life is a larger vision of life and its possibilities. We have developed a spirit of suspicion, prejudice and antagonism rather than co-operation, and what are some of the results? The mail order houses have grown to such an extent that they are now doing over 5 hundred million dollars worth annually, and ten thousand American towns have lost population.

Five Great Reasons.
There are five reasons for mail order development and small town demoralization as follows: Lack of proper community organization, lack of proper community co-operation, lack of community loyalty, lack of salesmanship advertising in business efficiency on the part of the merchants, and because of the high degree of salesmanship advertising in business efficiency on the part of the mail order houses. What is the purpose of a town in the community? It is to serve that community to the maximum of its ability. If your town is doing that, it is getting 98 per cent of the business in your territory. But the average town of 5000 in the United States is sending one hundred thousand dollars a year to the mail order houses. Lansing, Michigan, a city of 35,000, is sending to the mail order houses nearly two million dollars a year. Your Chamber of Commerce whose dues are from \$1.00 to \$5.00 every year is nearly always a dead institution. You must invest money in order to make money, and it is not a question of what a thing cost, but what it is worth. Your dues ought to be at least \$10.00 a year. The Chamber of Commerce that I belong to charges \$40.00 a year dues, and we have a prominent speaker once a week during the year. The leading business men of a great city realize the need of continually getting new ideas, and studying in the various phases of their business, not only locally, but nationally and internationally. A small town must do the same, if it is going to solve its problems and properly serve its community. We are just beginning to learn the meaning of co-operation in community life. Co-operation, and not competition, is the life of community trade. The lower we go on the scale of civilization, the more we find disorganization, disintegration and failure; the higher we go, the more we find organization, co-operation and success. Loyalty is based upon organization and co-operation. I can't see how there can be any such thing as national loyalty and patriotism unless there is community loyalty and patriotism. A great many people are not loyal to their own community from the standpoint of buying at home, and yet they do not realize that it has any effect at all on their own home. The individual who buys goods away from home, is in that act crucifying the local genius in his own community, and making it difficult for it to develop.

Community Grafters.
I know a woman who is educating her three sons in the public schools of her town that are supported by the business men of her town, but she buys practically all of her goods from mail order houses. This woman is a community grafter, but she does not realize it. Any individual who profits by the advantages of a community without helping to pay for these advantages is a community grafter. The individual who buys a dollar's worth of goods outside of his own town, that might just as well be bought at home, is helping to commit community suicide. When we buy our goods from mail order houses, we drive our merchants out of business and we kill the social life of the community. When the town begins to die, the hotel goes down. The hotel is a semi-public institution, and you can-

not have a good town without a good hotel. When you drive the merchants out of business, you kill the local newspaper and you cannot have a live town without a newspaper, and you cannot have a live newspaper without live patronage. When a town gets a reputation for being a dead town, its brightest high school and college graduates, realizing that success is impossible at home, leave their community and go to the large cities, and instead of building a civilization in that community we demoralize it.

The average community would do well to follow the advice of Benjamin Franklin, when he said we would either have to hang together or hang separately. The people of the community will either have to work together or some of them will go hungry separately.

How to Keep Boys and Girls.
You may send to the mail order houses for your dry goods and your groceries, but you cannot send away for paved streets, or your schools or your churches or your social life. Unless the people of the community are given the advantages of these things, the brightest of them will leave the community and go away where they can get them. Every young man possesses within himself a continent of undiscovered possibilities which whisper to him that he is capable of almost infinite developments, if he will only wake up and give himself a chance.

One of the purposes of a Chautauqua is to help build up high ideals, to arouse and inspire the people of a community to a realization of their power and possibilities, and to encourage the community as a whole to work together to the end, that it may make of itself a maximum instead of a minimum town; a place that everyone in the community is proud of, a place where everyone of the community will want to go instead of get away from.

DON'T WANT SEPARATE TRUCE.

Russians Refuse German General's Offer of Armistice. Send Strong Answer. Council of Workmen and Soldiers Calls on Army to Repulse Any Such Tampering.

Petrograd, June 9.—The German commander in chief on the Eastern front has invited the Russian armies to a separate armistice, according to a statement by the council of workmen and soldiers made public today. It was proposed, according to the statement, that secret pour parlers with German leader be inaugurated, but the scheme was denounced by the council.

In a wireless telegram, the council's announcement states, the German commander proposed to show the armies a way towards an honorable peace and a means of ceasing to wage war without a rupture with the entente allies. The council of workmen's and soldiers' delegates has in this connection addressed to the Russian army the following appeal:

"The commander in chief of the German armies on the Eastern front has sent to our troops a wireless message proposing to indicate to them a way toward an honorable peace and a means for ceasing to wage war without a rupture with the allies. The German general talks this way because he knows that the Russian revolutionary troops would reject with indignation any overt proposal for a separate peace.

"That is why the enemy commander in chief invite our armies to a separate armistice and proposes that we should enter into secret pour parlers with the German military leaders on the Eastern front. In his wireless telegram the German declares that a separate armistice does not offer Germany any advantage. But this is untrue for, in speaking of the inactivity of the German army on the Russian front, the German general forgets what Russia can not forget, notably the Russian defeat on the Stockhod. The German general has forgotten that the Russian troops know whether the divisions and heavy batteries are being taken from our front. The German general has forgotten that we in Russia hear the sound of the bloody battles which are being fought on the Franco-British front. He has forgotten that Russia knows that the overthrow of her allies would mean the overthrow of Russia and the end of her political liberty."

GERMANY LESS FORWARD NOW.

Another Day Passes Without Effort Their Part to Regain Ground Taken by British in Recent Drive. Teutons Along the Ypres Front Declared to Be Demoralized. Southward, However, They Are Heavily Bombarding British Positions.

Another day has passed without the demoralized Germans along the Ypres front making an effort by counter-attacking to regain the ground they lost in the titanic drive of Field Marshal Haig's men last Thursday. South of Ypres, however, the Teutons heavily bombarded the British positions where additional terrain was taken from them Saturday night on several sectors. Aerial activity between the German and British fliers continued Saturday and numerous battles in the air were fought. Nine enemy machines were accounted for by the British, who themselves lost three.

There has been no fighting along that part of the line where the French are facing the Germans rising above the character of small surprise attacks. On the Chemin-des-Dames, the Germans early Sunday morning penetrated a small salient west of Cerny, but almost immediately were driven out.

In the Austro-Italian theater, the fighting is being done entirely by the artillery wings of the opposing armies. There has been no attempt at a resumption by the Italians of their great offensive in the Carso front, but from the fact that reconnoitering parties are being sent out to survey the new positions of the Austrians, another great battle probably is not far distant.

In Macedonia, especially along the Vardar river sector, artillery duels are in progress.

The situation at Kronstadt, where the council of workmen's and soldiers' delegates is still defying the provisional government, remains tense. Apparently as its first step in carrying out its threat to take resolute action, the government has recalled various officials from Kronstadt. A heartening sign in the crisis there is the fact that the fleet in that port is reliable and can be depended on to aid the government.

The movement for the establishment of a republic in Russia has been joined by the congress of peasants' delegates of all Russia.

The situation in Spain which resulted in the resignation of the ministry is still acute. The Marquis Perito has declined to retain the premiership, and the belief prevails that Eduardo Dato, a former premier of conservative leanings, will be entrusted with the formation of a cabinet.

As a result of the recent bombardment of Ostend, and probably in fear that another operation of a similar character might be carried out against the port, the Germans have removed all the large ships from the harbor, which presents a deserted appearance.—Associated Press Summary, Sunday.

ROMANOFF TO BE PUNISHED.

Soldiers Are Clamorous Against the Former Czar.

Petrograd, June 9 (via London).—The demand of the revolutionaries for the trial and condign punishment of Nicholas Romanoff, the former emperor, and in the meantime his subject to restraint in prison, which at first was made by a handful of irresponsible extremists, is growing daily. All Petrograd laughed at the resolution of the Bolsheviks, the faction led by Nikolai Lenine, two days ago, demanding the transfer of Nicholas to Kronstadt or even to the Siberian mines.

But today comes official news that the crews of the battleships Republic and Gangut and the cruiser Diana, stationed at Helsingfors, had adopted a resolution requiring the imprisonment of the former emperor at Kronstadt until he is placed on trial.

The sailors declared that if the demand was rejected the warships would apply force.

On Tuesday, Saratof was placarded with red proclamations having the same import and today there are being sold in the streets of Petrograd thousands of leaflets inscribed "Trial for Nicholas II."

UNVEILING AT GETTYSBURG.

Statue of Robert E. Lee, Loved Leader, Given to Government. Many Veterans There. Monument on Pennsylvania Field Where Pickett's Men Rode to Death and Deathless Fame.

Gettysburg, Pa., June 8.—Confederate veterans from all parts of the South came here today from Washington, where their annual reunion is in progress, to attend the unveiling of Virginia's monument on the Gettysburg battlefield.

On the spot where Pickett's division formed 54 years ago for its famous charge in the third day's battle that marked the high tide of the Confederacy; an equestrian statue of Gen. Robert E. Lee, mounted on his famous horse Traveler, was formally presented to the nation. Several thousand Daughters of the Confederacy and Sons of Veterans also attended the ceremonies.

Gov. Stuart of Virginia led the parade to the battle grounds. Miss Anne Carter Lee, a granddaughter of Gen. Lee, pulled the cords which unloosed the Stars and Stripes covering the monument.

Gov. Stuart, in presenting the memorial to the government, recounted the character which has made the name of Lee loved and revered throughout the world and declared that today marked the third time the blue and gray had blended on this spot, first in battle array, the second time at the reunion of the 50th anniversary and today at the unveiling of Virginia's memorial. This occasion, he said, should stand as a sign to all the world of the union of the North and South.

The governor's eulogy to Gen. Lee and the men who served for the Lost Cause evoked great demonstration.

The statue was accepted on behalf of the government by Assistant Secretary of War Ingraham. The invocation was pronounced by the Rev. James Power Smith, who served as captain and aide on the staff of Stonewall Jackson.

Assistant Secretary of War Ingraham in accepting today for the war department the memorial which the State of Virginia has erected on Gettysburg battlefield to her soldier dead, declared it was characteristic of the American people that both North and South could meet as one great reunited family on the field where they had inflicted the greatest carnage on each other.

"Virginia knows how to honor those she loved and who fought and died for her ideals," said Mr. Ingraham.

"It is only natural and proper for those who survive to honor those who fell. It matters not whether they be the victors or the vanquished as long as their part was honorable and they fought like men.

"The lessons we gather from the battlefield on which we stand, the inspiration that this monument gives us, all go forth toward helping us solve the difficulties of the present hour. The Civil war up to the outbreak of the present conflict was the greatest struggle the world had ever seen, but now it sinks into insignificance compared with it. But those who took part in the Civil war and especially in the battle of Gettysburg realize what war means and can best interpret the full significance of the present struggle."

Death of a Child.

On Friday night, June 1, death entered the home of Mr. and Mrs. Hosse Hill and took from them their little boy, Eston. His death was caused by whooping cough. He was not quite nine months old. He was buried at Hannah's Creek cemetery the next day in the presence of a large crowd of sympathizing relatives and friends.

Weep not, papa and mama,
Your babe has gone to rest.
We love him, yes, we love him,
But Jesus loves him best.

A FRIEND.

Against the Law to Kill Game.

The last Legislature passed a Game Law for this County making it against the law to kill squirrels or any other game between the first of March and the first of December. We are calling attention to this law because there may be some who do not understand it and who may unwittingly violate it.

CHILD FOUND DEAD IN WELL.

Baby Lloyd Keet Kidnapped Over a Week Ago Had Been Dead Four Days When Located by Posse. Violence is Threatened. Scores of Men in Automobiles Pursuing Sheriff With Seven Suspects Under Arrest.

(Wilmington Star.)

Springfield, Mo., June 9.—Baby Lloyd Keet was found dead today. The child had been drowned in a well on an abandoned farm at least four days ago, according to the findings from an autopsy, when the band of kidnapers, who took him from his home Wednesday night of last week, feared capture.

Tonight scores of Springfield men in automobiles were hurrying in pursuit of the county sheriff's automobile in which seven persons suspected of complicity in the kidnaping and murder, were being sped to the State prison at Jefferson City. Openly these pursuers have declared their intention of taking vengeance upon the perpetrators of the crime.

The body of the 14-months-old child was found shortly before noon today by a sheriff's posse which had gone to a "haunted" house long since abandoned in the Ozark mountains, eight miles from here. In some way not explained the sheriff was told last night that trace of the child could be found on the farm. Straight away he left Springfield with deputies and the long search began before midnight.

At noon they thought of the well. A deputy was lowered into the opening while others held him by his feet. And there was found the body of "Buddie" Keet, wrapped in the pink blanket which was upon his bed the night he was stolen. A woman's skirt, too, of black silk substance, was wrapped around the body and the only evidence left by those who threw the baby into the water.

J. Holland Keet, the wealthy father, was given but one opportunity to ransom his son. Then the elements and possibly his friends combined to defeat the rescue. Shortly after the kidnaping Mr. Keet received an anonymous letter directing him to proceed by automobile alone through a certain country district, the coming night. When he observed a lighted lantern by the roadside, the letter directed, he was to drive on for a mile, return and exchange \$6,000 for the child.

But that night a tornado descended upon the county, roads were all but impassable and rain fell in torrents. Nevertheless, the anxious father started his journey, followed by friends in other automobiles and though he drove until dawn, he did not receive the signal.

From day to day the search for Lloyd grew more minute. The county authorities bent every energy in their efforts to catch the kidnapers. Seven persons were arrested charged with conspiracy to kidnap other persons, but not one was definitely charged with taking "Buddie" Keet. Today Federal agents joined in the search, though just why has not been learned.

This city is aroused tonight as it has not been for many years. As a result, automobiles were taking every precaution to prevent violence and efforts were being made to calm the crowds that gathered everywhere along the streets, discussing nothing other than the tragedy. No secret was made of the crowds' feeling and threats of lynching were heard openly.

Mrs. Keet, the baby's mother, was on the verge of a complete breakdown tonight, physicians attending her said. The father, too, was grief stricken. Mr. Keet repeatedly had offered to pay any ransom sum demanded and promises at one time that he would not press the prosecution if the baby should be returned to him. Consequently, the only reason apparent to officials for the murder of the baby was that searching parties at one time had come so close to the kidnapers that it became necessary for them to seek safety in flight and had killed the little fellow.

The government forecast of a wheat crop of only 656,000,000 bushels means that we must practice the most rigid economy or fail to feed the Allies, or go hungry. Now is the time for every farmer to plan to plant some wheat this fall.