Special Demonstration Sale on Great MAJESTIC Ranges ONE WEEK ONLY BEGINNING AUGUST 12, 1912

SAVE \$8.00

As a special inducement during our demonstration week only, with every MAJESTIC RANGE sold (price always the same) we will give free one handsome set of ware as illustrated here.

Every piece of this ware is the best of its kind. Not a piece that is not needed in every kitchen. It cannot possibly be bought for less than \$8 co. This ware is on exhibition at our store. DON'T FAIL

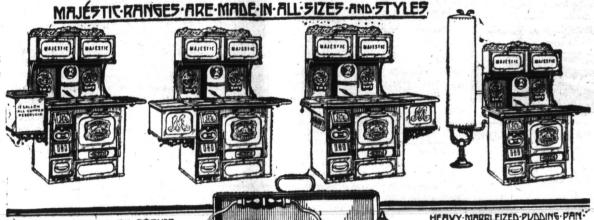
SPECIAL

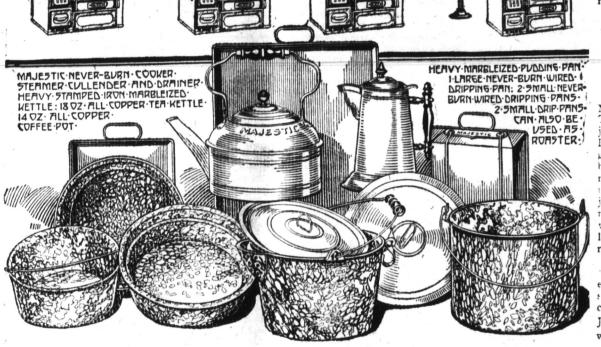
All during this week a special demonstrator direct from the MAJESTIC FACTORY will be glad to show you "ALL ABOUT RANGES"-SHOW YOU why the MAJESTIC is the best range on earth at any price.

Come, If You Intend to buy or Not

EDUCATION lies in KNOWING THINGS-KNOW why the oven of arange is heated-KNOW how the water is heated-HOW the top is heated-WHY the MAJESTIC uses so little fuel-KNOW. how a range is made inside and outside. This education may serve you in the future. DON'T OVER-LOOK a chance to KNOW THINGS shown by one who knows. COME.

SET OF WARE FREE!





Which Shall it Be?

Do you intend to continue laboring, burning val-nable fuel and destroying high price food with that

old worn-out cook stove? You know that old stove eats up a lot of fuel each year.

You know you have trouble in getting it to bake just right, in fact, spoil a batch of bread every once in a while-you know it costs considerable for yearly repairs.

Stop and think and figure. Wouldn't it pay you to buy a good range—a range with a reputation—

The Great Majestic Malleable and Charcoal Iron Range

You make no mistake in buying the GREAT MAJESTIC-it's the range with THE REPUTA-TION-ask your neighbors. Then, too, it's made just right and of the right kink of material-MAL-LEABLE AND CHARCOAL IRON-riveted together practically air tight-lined with pure asbestos board - parts being malleable can't break-has a movable reservoir and an oven that don't warphat's why the MAJESTIC uses so little fuel, bakes just right every day in the year (browns bread just ight all over without turning), heats 15 gallons of water while breakfast is cooking-properly handled lasts a lifetime, and costs practically nothing for

Don't buy the range you expect to last a lifetime 'unsight unseen,' you'll be sure to be disappointed. Come to cur store during demonstration week, see the GREAT MAJESTIC-bave its many exclusive features explained-find out why the MA-JESTIC is 300 per cent stronger than other ranges where most ranges are weakest.

Don't overlook the Date. This is a special invitation to You, your Friends and Neighbors. Gome!

HOYT HARDWARE COMPANY

Studebaker

So Simple Anyone Can Run It

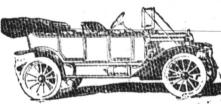
No need of a mechanic to take care of the Studebaker "20." No need of a chauffeur. You or your wife can run it as easily as an expert.

Simplicity of operation and control, added to the light running and easy riding qualities of Studebaker cars are the delight of their 75,000

The Studebaker (Flanders) "20" is equal in quality of material and workmanship to any car made, and its low price and low upkeep puts it within your reach.

We know the quality of our cars because every part is made in our own plants and guarantees to us what we guarantee to you. The Studebaker name, too, means service after

Ready for immediate delivery.



The \$800 Studebaker (Flanders) "20"

Price, Standard Equipped, \$800 f. o. b. Detroit. Equipped as above, with Top, Windshield, Prast-O-Lite Tank and Speedometer, \$855. Ash our dealer for the new Studebaker art catalogue or send to us for it Detroit, Michigan The Studebaker Corporation

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