

# WOMEN'S INTERESTS

## Social Happenings

### True Blues Meet

The True Blue Wesley Bible Class of the First Methodist Sunday school held its regular monthly meeting Monday night at the home of Miss Louise White on West Main street. The meeting was conducted by Miss Camilla Hopkins, class president. After scripture reading, prayers and singing, the meeting was turned over to the entertainment committee who had planned a very interesting program. Miss Annie Midgett gave a piano selection and Miss Eleanor Phipps rendered a beautiful solo, "Look for the Beautiful." There was a dialogue reading by Miss Mary Louise James and Miss Isadore Farrow, and Miss Louise White read a story. Delicious refreshments were served by the hostesses. Those present were: Misses Camilla Hopkins, Mary Pearing, Eleanor Phipps, Margaret Cuthrell, Edna Miller, Marguerite Bembury, Grace Pendleton, Isadore Farrow, Lina Stanton, Annie Midgett, Mary Louise James and Mrs. Clay Foreman.

### Personals

Mr. and Mrs. Walter Small and Miss Ruth White returned Monday from Baltimore where they attended the Army and Navy game.

Oscar Swain has returned from Columbia, where he spent several days with friends and relatives.

Mr. and Mrs. William Skinner have returned from Baltimore where they spent a few days.

Miss Margaret McCabe, John Pinner and Dr. Julian Selig have returned from Baltimore, after attending the Army and Navy game Saturday.

Mr. and Mrs. Harold Foreman have returned to their home, 305 West Main street, after spending a few days at Raleigh.

Misses Helen Rhodes and Emma Leary, of Norfolk, returned home Sunday after visiting friends in the city.

Solicitor W. L. Small is in Edenton this week attending court.

Among those who spent Thanksgiving in Raleigh were: Mr. and Mrs. J. E. Hughes, Frank Kramer, Kenyon Wilson, and C. E. Thompson and son, Ward Thompson.

## Success Of Business Is In Hands Of Salespeople

### Wholesalers and Manufacturers Complaining Bitterly About Lost Art of Courtesy in Many Retail Stores and Its Inevitable Effect Upon Holiday Trade

By J. C. ROYLE  
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New York, Dec. 3.—For the next three weeks the retail business of the country will practically be in the hands of the men and women behind the counter. As a consequence, merchants and department store managers are putting their employees through an intensive course of training. They are making desperate efforts to inculcate in their clerks a lost art—the art of politeness.

Wholesalers and manufacturers have been complaining bitterly recently over the quality of salesmanship exhibited in the retail stores. They have gone so far in some cases as to ask permission to utilize their own sales people in retail stores where they were especially anxious to push their goods. The retailers realize that their sales forces are far from perfect. They say they cannot be expected to secure the services of embryo John Wanamakers and Marshall Fields at the present scale of wages. But they, too, recognize the danger of poor service, especially at the holiday season.

The majority of the larger stores all over the country are now taking on additional help. With some companies these extra workers run well into the hundreds and their training is giving the employers acute concern. The service of these additional clerks will end the night of December 24. Many of them take this extra work solely for the purpose of securing a fund for their own Christmas purposes. They therefore lack the incentive of possible advancement which spurs the efforts of regular employees, and are less amenable to discipline.

Merchants recognize that a rec-

and more stress is being placed by their instructors on the necessity of courtesy to patrons than on knowledge of the stock. Many stores have worked out definite systems of directing traffic through their aisles during the rush hours. Store detectives have increased their forces, although in comparison with the volume of business done at the holiday season the amount of loss by shoplifting is surprisingly small.

Deliveries in the larger cities will occasion more difficulty than at any time since the automobile came into general use. Stores are better equipped for deliveries than ever and packers and loaders have been augmented, but street congestion and strict traffic regulation have imposed heavy difficulties. The note to the au-

thors of hundreds of thousands of city dwellers also is a factor. These customers continue to patronize the city shops but they expect to have their purchases delivered to their suburban homes, often 25 to 30 miles from the store, almost as promptly as at city apartments.

In a number of cities, stores in congested districts where parking of automobiles is prohibited have arranged to run bus services from residential sections for the benefit of their customers. Public bus companies and traction lines are cooperating with merchants to distribute the shoppers throughout the day and induce them to utilize the hours when traffic is at its lowest to make their purchases.

Employers in all lines are

watching closely for the results of the agreement reached between the New York Clothing Manufacturers' Exchange and the Amalgamated Clothing Workers' establishment, an unemployment insurance fund amounting to three per cent of the payroll in each establishment. Half of this will be provided by employees and half by employers.

This is not a particularly new development but it is announced in connection with it that an agreement is being framed introducing production standards such that each worker's pay "will be measured by what he produces and his earnings shall be limited."

only as he is efficient." Charles H. Jaffee, vice president of the manufacturers, said today it was quite evident production costs would be increased by the unemployment fund and that this must be absorbed in increased productivity or in higher prices to the public.

**Flowers FOR ALL OCCASIONS**  
**Ryan Floral Co., Inc.**  
Phone 812. Road St.



PHONE 114  
**Standard Pharmacy**  
THEY WILL SEND IT

WE INVITE YOU TO JOIN OUR 1925

# Christmas Savings Club

You will like the club at "The National Bank"  
A club to fit every pocketbook — ten cents up.

## FIRST & CITIZENS NATIONAL BANK

ELIZABETH CITY, N. C.

### Two Kinds of Interest — Personal and 4%

## NOTICE!

Beginning December 1, 1924, we will run our Repair Department on a strictly cash basis, so please do not ask us to break our rule. Those having watches and other repair jobs that have been here ninety (90) days or more will be sold for repairs.

**H. C. Bright & Co.**  
A. G. JAMES, Mgr.

# Furniture!

## GIFTS THAT WILL LAST

If you are in doubt as to what to give, visit QUINN'S and select from our stock of hundreds of practical and useful gifts. Furniture as a gift is permanent, lasting and will be appreciated for a life time. Come in and look around.

### Toys Not A Few for the Kiddies

# Quinn Furniture Co.



**TO SERVICE—**  
**Albemarle Pharmacy**  
—ADDS QUALITY



**MISS GALATHA**  
MADE IN SOFT LIGHT-WEIGHT BLACK CALF. Covered Cuban heels. A very dressy and distinctive style for Fall.

**OWENS SHOE CO.**  
HINTON BUILDING

**WHAT MADE THE LIGHTS GO OUT?**

**SEND FOR ME!**

Whatever caused the lights to go out we will have them in working order in a hurry. We will wire your house or make a repair job. Our show room is well stocked with lighting fixtures and lamps of all descriptions.

Phone 64.  
**W. S. WHITE & CO.**



**THE HOME OF GOOD FOOD**

We know our groceries and canned goods are good. Our customers know it. But there are many people who have never given us a trial. They are the ones who don't know our food is so good. We merely ask for a single opportunity to serve you who have never been in to see us.

**G. W. Twiddy**

## Christmas

### MONEY FOR YOU

Our Christmas Club pays you the money when you join it.

### JOIN TODAY

Be sure that you get your Christmas Check. Ask us for full information.

### INDUSTRIAL BANK

PHONE 114  
**Standard Pharmacy**  
THEY WILL SEND IT

### MOM'N POP

THIS IS RADIO NIGHT of NATIONAL MAGIC MUD WEEK DEC 1-6

THE GUNN COMPANY'S SONG HIT "ALL FOR THE LOVE OF MUD" IS BEING BROADCASTED TO ALL PARTS OF THE CONTINENT



BY TAYLOR

**GO RADIO FANS!**  
WE HOPE YOU ENJOINED THIS SONG!  
PLEASE POSTCARD YOUR APPLAUSE TO - "POP GUNN" CARE OF THIS PAPER.

## Girl Couldn't Stand Clothes to Touch Her

"My father got me a bottle of **Marr's Wonderful Remedy** for stomach trouble and I am feeling so much better since taking it. My stomach was so painful I couldn't stand my clothes to touch me." It is a simple, harmless preparation that removes the catarrhal mucus from the intestinal tract and allays the inflammation which causes practically all stomach, liver and intestinal ailments, including appendicitis. One dose will convince or money refunded. At all druggists. adv.

**SAVE YOUR MONEY**  
One box of **Tutt's Pills** saves many dollars in doctor's bills. A remedy for disease of the liver, sick headache, dyspepsia, constipation, biliousness; a million people's experience.

**Tutt's Pills**