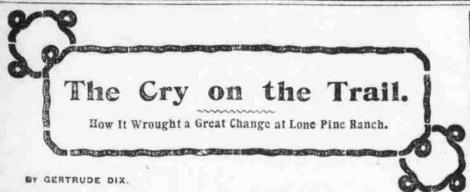
Roanoke



room of a lonely ranchhouse, with brown, unpainted walls, and doors and windows open to the pine-ciau mountain side, a man sat at a small deal table reading over a pile of cherished letters. They were written by a woman; dated from a house on Beacon street, Boston, and they dealt with books, with music, and with art. To the reader, who was hard-pressed in the battle of life, they seemed to let him into a great treasurehouse, while he longed for the more constricted walls of a home; the simpler beauties of a fireside. Ah, they were so intellectual, these letters, and try as he would, he could read nothing between their lines! As he turned over the pages, a tiny child of three years old, with a large rent in her pinafore, ran in from time to time from the open air. At sight of her, the cry in the heart of the man for the woman was stronger than ever. Both of them needed her-man and child, they

needed her so much.

At length be took his pen and began to write to her. All her letters addressed him as "Dear Mr. Geraldson"; his letters to this date had been invariably superscribed to "Dear Miss Vining." But now he broke through the veils of reserve. He wrote to her as the dearest woman on earth, calling her his love. He threw aside all the topics with which they had dallied so long, and wrote simply of himself-of his own hopes and fears. He told her how for years he had been wanting to ask her to come out to nim; how his poverty had forbidden his doing so; and how, in spite of all his efforts, he had remained poor and struggling, without anything to give her. Two months ago he had believed hat at last his chance had come. He had gone up into the Trinity Mountains to take up an offer of partnership in a promising "prospect" he had received from a friend. But on the long stage-journey from Redding through the heat and dust, he had fallen in with an unfortunate Englishman, very sick with typhoid, who had implored him to stand by him and see him on his legs again. Circumstances had been such that it had been impossible in common humanity not to stay with this man and his little mite of a motherless girl. So he had nursed and tended him, and had experienced the satisfaction of polling him through the worst danger. But the poor fellow, who was terribly impatient, had attempted to get out of bed in spite of every warning, and had died suddenly one day from the passage of a clot of blood to the heart, when his nurse and little daughter had left him for a breath of fresh air.

"And so," went on the letter, "I found myself with the child on my hands. I haven't the heart to do anything but keep her. For though apparently she has no relatives or friends, she's a splendid little piece of stuff, and it would be a crime to send her to any institution. And the sequel of this is, my dear, dear friend, that into the district. But any attempt . the venture which was to bring me fortune, to give me the right to ask him, and again he fell asleep. you for yourself, has come to naught. By the time I had fixed everything up. my friend, unable to wait for me, had taken in another partner on the deal. but luck was against me. Then both the little girlie and myself fell sick with malaria, and so I came home to my pine trees again."

Here Geraldson's pen fell from his hand, for the fever had him in its grip, her-should never know that it was and he was shaking miserably. Later on he managed to put the letter into | She had taken the initiative, come out an envelope addressed only with her name, for after all, he thought, he on his table, thinking that when he had strength again, he would go on epistles. She had discovered him in writing, just for the sake of the consocould tell her everything. But the letter was never finished. He grew rapidly weaker, till one morning he found himself so sick that he could scarcely drag himself to the couch on the veranda to scan the landscape for the help that never came. For Lone Pine Ranch was isolated as only mountain ranches can be, and no one might set foot on it for weeks together. Now as he lay helpless, unable to move, lost sometimes in suffocating blackness, the child brought him water in the tiny cup-drops that tantalized rather than quenched his thirst-and he wondered what would become of her, and in his last coherent moments told her to run out along the trail and call with all her might. That was the last thing he could do. Soon after he ceased to move, and did not hear the for all their impersonality-it had apdesolate wall that resounded through the empty house.

N the high, bare, sitting | self alive, and, on the verge of sleep, lay with leaden eyelids, unwilling to awake, till a memory of little Margery, whom he had last seen weeping in a corner of the room, forced him to open hls eyes. To his surprise his bed clothing covered him very neatly. The sheet was folded under his chin in a strange, comforting, new way, so that a sense of peace and security fell on him, and he lay very still, sure for some unaccountable reason that Margery was all right. Waking was wonderfully pleasant. In the dim light of the darkened room a slender white hand glided over the smooth sheet to make it a trifle smoother. He held his breath and half closed his eyes that he might watch it. It went away. Too weak to turn his head, he waited till it fluttered down again with a cup of milk. There was no woman in the district with such a hand, and full of the wonder of it he fell asleep.

He dreamed of beautiful thingswhite flowers, white doves, white hands. Waking stronger for long rest, his first movement was one of curiosity. A woman, in a pale blue sunbonnet that completely shaded her face, was pouring something into a glass at the washstand. Was it possible that ugly bonnet could go with those slender fingers? He asked for a drink of water. To his joy the same hand appeared again.

"Is it evening?" he asked, when she had taken away the cup.

"No, it is morning," returned a voice that was little more than a whisper. "Then please will you be so kind as to let in some light?"

"Light is not good for you just yet," was the answer in subdued tones,

Geraldson was not strong enough to dispute this point, and he lay quiet, inwardly vexed at the bonnet. Ideas came to him slowly. At last he asked, brilliantly: "Will you please tell me who you are?"

"I am a nurse."

"A nurse!" He considered for some

"How did you come here?" "That is very simple. Your little

girl was crying on the trail, and came in and found you." "And you stayed and nursed me-

how wonderfully good of you!" "Not at all." The voice was cold. "You would have done the same your-

self." "Oh, but not in the way you are

doing," he returned, modestly, After that he pondered for a long time. She had "happened to be passing," as though a road that led to nowhere were a much-frequented thoroughfare. That in itself was a miracle, and her beautiful hands, her movements, so unlike those of a mountain woman, were something to brood upon.

"But why did you come here?" he asked, after a long silence. "No one ever comes here."

"I came to see my brother." He dared not ask her any more. He could only suppose that which he had been away some stranger had come at connected thought was too much for

When he was breathing quietly, the woman with the beautiful hands threw off the bonnet as though she were tired of the troublesome disguise, and lean-I went prospecting near Weaverville, ing her chin upon her hand, gazed intently at his pallid face. Still she kept the bonnet on her lap, ready to don it at the moment he should show signs of waking, for she was determined that he should not recognize she, Elsie Vining, who had saved him. from the East, because mere letters were not enough, and she had felt at should never send it, and he left it last that she must have something more tangible than these impersonal his extremity, and had brought him lation it was merely to pretend that he back to life. But her joy in this was chastened. She knew now why his letters had been so cold. She had been even thought it necessary to tell her of the important events that were taking place with him. He had concealed -say, rather, ignored, as of no possihad married and had a little daughter. He had never even told her that his wife was dead, as she could only suppose she must be. It was plain that He had not remembered-perhaps had never experienced-those moments when they had met in Boston five years ago, in which it had seemed to her so much had passed without words between them that even in the letters-

peared permissible to read between

the lines meanings tender and mag-

net as thought it were a veil. Outside the drawing of the blind, the floodthe open window she could hear the little child singing to herself. Had he him to turn with a faint revival of inloved the mother very much, she won- terest. The light was the light of sundered? Love! What had she to do set, just bright enough to make everywith love? It was high time she thing clear, and some one with shining should take her departure. She went hair was standing near the window. restlessly out of the room and into the Surely he knew that poise of the kitchen, where the nurse, for whom head. Only one woman carreld her she had sent to San Francisco, had head just like that! And yet he must already begun a feminine revolution be dreaming! in the bachelor order of things. As she worked, this young woman glanced out of the window at Margery at play beneath the trees, remarking that the child was the very image of her father. The other briefly assented, and immediately went out into the open air and looked at the little girl from a short way off. "I suppose there is a likeness," she said to herself, "but I can't see it." It was strange, she thought, that she should never have heard of Geraldson's marriage. How blind she had been not to suspect some affair of the heart, which would account for his sudden departure for the West. Of course, he had loved another woman. She wondered if the child were very like her. At that moment Margery came running up, and, forcing down the primal instinct that had prompted her to turn away, she held out her arms, drew the "other woman's" child to her breast, and kissed

The little creature looked up at her with her fearless eyes. "You're the lady, aren't you?" she said.

"The lady-what lady?" "That lady daddy talks about that's

coming to be my muvver." Outwardly quiet, she kissed her again, but it was as though a door, not quite closed, had violently shut, never to open again. She went back into public sentiment in favor of the prothe house, into Geraldson's room; but when she saw him look toward her, pathetic in his helplessness, her heart beat so quickly she could not bring herself to say good-by at once, and sat down in the shadow, angry at her own weakness.

draw up the blind? Mayn't I see your

"The light would hurt your eyes," she murmured. "I put on my bonnet because I was going away."

another nurse here to look after you." "But I don't want another nurse," for me. I can't even thank you. I is necessary to give information about don't know what your name is. I've the article and reasons why it should never seen von even!"

She said nothing, but slowly measured | sion. see that she was trembling.

"May I have a drink?" he asked, as she put down the tumbler.

She had intended to go now immediately. She felt she had lingered too long, but she could not refuse his I believe, however, that the wisest adrequest. She held the cup to his lips, and he drank slowly, looking at her hands, which would flutter away so soon, like white birds of passage. He was very weak, and the tears came Into his eyes. The hands were so beautiful-so like her hands.

She took the cup and rinsed it carefully and slowly. At the same moment little feet pattered along the passage and baby hands beat upon the door. She opened it and carried little Margery to the bedside, telling her to be very quiet. But Geraldson had turned his face to the wall, and took no notice. Having looked at him gravely, the child scated herself upon the floor. and began to examine the heap of treasures in her lap. Suddenly she held out a chubby hand with an envelope.

"A 'etter!" she said, emphatically, to the strange lady. "A 'etter!"

"Is it for me, dear?" "Ess, for 'oo!" She ran across the room, and held it out, triumphantly. The eyes under the sunbonnet glanced at it with indifference. Then at the name on it-a name with no addressthe beautiful hands clutched it eagerly. A moment after a touch on Geraldson's shoulder forced him to turn.

"Here is a letter," said the quiet voice, "to a Miss Vining. The address ket for these goods, and they offer is not finished. Do you wish it for many manufactures the only profitmailed?".

At the thought of her so far away. so inaccessible, Geraldson's eyes filled

"No, no," he murmured, turning to the wall again, "it isn't to be posted. I haven't any right!" The next minute he begged her, half-querulously, to no more than an abstraction, an in- give it to him that he might put it tellectual page in his life. He had not under his pillow. But the room was empty. She had gone.

Outside, on the veranda, she paced up and down with the unopened envelope in her hand. He had wanted it attain success." ble interest to her-that fact that he back. She had known that even as she had closed the door, but it didn't belong to him. With her name upon it, it certainly belonged to her. But ought she read it? Ought she? Well, he had not cared as she had cared. she didn't care-she must! It was hers, after all. Tearing it open, she saw a pension, though." the tender superscription, and all her scruples vanished like the wind. Then she read it to the end and kissed it many times, and walking up and down, zero, and nothing but a frozen turnip longed, yet heritated, to go back into to eat, and nothing but blocks of buildthe darkened chamber.

Geraldson lay awake without any desire to take up the thread of life again. else ought to have one. The horrors of But Geraldson was not to lose him- netic. She had taken too much for All his difficulties pressed upon him, that old turnip beat the horrors of a self forever in the dark water of un- granted. She blushed to the roots of and he felt listless and dispirited in battlefield all to pieces,"-New York consciousness. Once more he felt him- her hair, and hid her face in the bon- his gloomy room, But a soft sound, News-

ing of the room with sunshine, caused

"Who are you?' he cried eagerly. A clear voice came through the stillness. "I've brought an answer to your

letter." "My letter to her? But it wasn't addressed. It wasn't---

"There wasn't any need to send it. You see, Elsie Vining isn't in Boston fust now." "Not in Boston! Then where is she!

Where is she?" She came toward him. He saw her in the level sunlight as men see vis-

ions. "Don't you understand, Gerald? Don't you understand?"

It was her voice. He raised himself on the pillows. "Elsie! Elsie!" he cried.

She dropped on her knees beside him. She gave him her hands and her face. -San Francisco Argonaut.

### PUBLICITY VERSUS NOTORIETY.

L. B. Elliott Shows the Difference to an Audience of Eusiness Men.

"General Publicity" was the theme of L. B. Elliott's talk to an interested audience at the Rochester (N. Y.) Business Institute. He said:

"General publicity should be distinguished from notoriety. General publicity is intended to create a favorable duct advertised. It is intended to make the people want that product and to show how they can use it.

"The name of a product or a business may become notorious through advertising which blazons it upon every rock, barn, billboard, street car or "Nurse," said Geraldson, 'won't you newspaper in the land without producing a desire in the public mind for the article, or a knowledge of what the article is or what it can be used for.

"A great many advertisers are deceiving themselves with the idea that "Going away!" Dismay was in his if they merely keep their name before the public their business is bound to "Yes, I am obliged to go. There's prosper on that account. The public is surfeited with announcements which stare at it from every conceivable dihe cried. "And you've done so much rection, and with modern conditions it be used in order to create an impres-

something into a glass. He could not | "While it is a fact that general publicity in the long run is even more valuable to a business than those advertisements which are primarily intended to produce immediate orders, it must be publicity and not notoriety merely. vertiser combines these two primary elements.

"In newspaper and periodical advertising it is possible to construct the advertisement so that it will bring the name of the article and of the business prominently before the public; that it will educate the public and at the same time suggest the placing of an order either with the advertiser or with the trade who are his distributing agents.

"Even in those advertisements which are intended to give publicity to an article of general distribution it is often possible to pay a large part or all of the advertising expense by the sale of some low-priced article especially prepared for the purpose which can be offered for direct purchase in un inconspicuous part of the advertisement, for, if the general advertisement is sufficiently attractive the small article will receive its share of attention and will be purchased.

"Display space in the newspapers is one of the most profitable forms of general publicity for things of everylay consumption,

"For the luxuries and higher priced necessities the magazines offer a field of their own which concentrates the advertising expenditure upon the better class, the public, which is the marable means of general publicity.

"General publicity advertising must be based upon the broadest knowledge of the people, their habits, their resources, their tendencies and the things which occupy their minds at the moment. The seeker of general publicity must keep his finger constantly upon the public pulse and must know weeks or months in advance the trend of popular thought and what the probable condition of the public's purse will be in order to

## No Pension Vet.

"Well, to be honest with you," said the tramp, "I can't exactly say that I'm a veteran and have witnessed the horrors of war, but I think I deserve

"For what?" "Well, I was once locked in a freight car for a week, with the weather at ing stones to keep me warm, and if I am not entitled to a pension nobody

# CHILDREN'S DEPARTMENT

Beacon.



WHAT NED WOULD LIKE TO BE.

I'd like to be a tadpole A-swimming in the pool.

For then I would go barefoot
And never mind a rule.

I wouldn't do a lesson,
For there'd be none to do; I wish I was a tadpole.

Now, honestly, don't you?

—New York News

DUTCH ROOFS.

Do you know why on all the oldfashioned roofs there are such funny little steps? These were not for ornament as you suppose, but were to enable the little sweeps to reach the chimneys. On the steep, slanting roofs this would have been impossible had it not been for these attractive little steps.

#### NEW WAY TO PLAY BLINDMAN

This is a simple little game, but it makes lots of fun. One advantage about it is that it requires no thinking, no knowledge of books, no preparation of any kind; it is just a jolly game, to make boys and girls of any age roar with laughter.

One of the players is to be blindfolded and the others stand about the room as they please. The blindfolded one then walks or gropes around until he touches a player, and the player touched must then stand still and make a noise in imitation of some animal; say a cat, a dog, a cow, a pig, or a

It the blindfolded player chooses he can have the sound made three times. and if he then guesses the name of the person the person takes his place. If he does not guess correctly he releases the player and tries again .-Indianapolis News.

## WHY WE PLANT TREES.

The pupils were discussing tree planting in a West Philadelphia school the other day.

"Why do we plant trees?" asked the teacher. Two scholars stood ready to put down answers. The replies came thick and fast, and here are some of

Because they are beautiful, Because they give us shade,

They break the force of winds.

They help to make us healthy by equalizing the temperature and moisture in the woods.

Recause they provide us with india rubber, gum, resin, spices, dyestuffs medicines, seeds and nuts.

They furnish us with timber for building houses, ships, railways cars,

Because without them we could not have spools, matches, shoe pegs, toothpicks and lots of other useful things. Because trees are the most valuable crop the ground can produce.

The value of our trees is fifteen per ceat, more each year than our production of all our wheat, corn, oats, rye, barley and buckwheat put together.

## AN ELEPHANT YARN.

In the jungles of India there lived an elephant who showed a wonderful sagacity and mother love for its off-

One day, relates the Indianapolis News, the baby elephant wandered away from its mother, who showed her uneasiness at its absence, Reaching the top of a hill, she saw her dark ing quietly browsing at the foot, while stealing along, at no great distance, was an enormous lion. The mother was at her wit's ends. She realized that the baby would not have a ghost of a chance against the hunger of the lion, who every moment was drawing nearer to its desired end. The lion halted a moment directly beneath the place where the helpless mother stood. More quickly than it can be told the elephant rolled herself into a huge ball and rolled down the hill. The lion never knew what struck him. His feelings were completely crushed, while the baby elephant was led home. where he no doubt got a severe scolding for going away from home without his mother's permission.

## A FRIEND OF ICE CREAM.

Every boy and girl is familiar with the vanilla which comes in a bottle, and which mother used to flavor the puddings and ice cream of which they were so fond. Few of them would recognize their favorite if they met it in its own country. The vanilla plant is a climbing vine, thirty feet in hight, and about the thickness of one's little covered with dark green pear-shaped leaves.

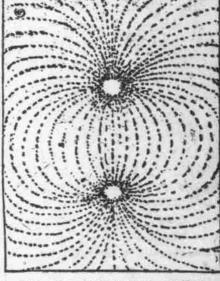
The vines blossom profusely in the spring; the strange delicate flowers, with their pale yellow petals springing from the angles where the leaves branch off. After a few days' existence, the flowers wither and fall, leavlowed by fruit. This takes the form Record.

of a large pod, and, strange to say, although the pods attain their full growth within the fifty days from the fall of the petals, they take seven months more to ripen.

The pods vary from five to twelve inches in length and are about one inch across. In shape they are something like a banana. They are better described as resembling a knife sheath, hence the name vanilla, which is a corruption of the Spanish word vainilla-a small scabbard. Each pod contains a quantity of small black granules, surrounded by a pulp, whose peculiar combination of oil and acid imparts to the pods that delicious flavor and powerful aroma, which is esteemed by both young and old.-Indianapolis News.

#### A SIMPLE EXPERIMENT.

If you possess a magnet there are more ways of amusement and instruction open to you than you have any idea of. For instance, the follow-



MOW THE FILINGS WILL GATHER,

ing experiment with iron filings will prove most interesting, and will impart a bit of useful knowledge.

Iron filings are procurable for the sking in any machine shop or where there is an ironworker's lathe. They are the minute particles of from that fall when the iron is being cut or ground into shape, and possess the same relation to iron as sawdust does to wood.

A bar magnet is necessary for what you are to show. Lay it on a table or any flat surface and then cover it over with a piece of stiff cardboard. Now sprinkle the iron filings over the surface of the cardboard, and then a very curious thing will happen.

The filings arrange themselves as shown in the accompanying illustration, each particle forming a part of the various curves which radiate from the two magnetic centres, which indicate where the ends of the bar mag-

These lines have a scientific application, for you have made a very learned demonstration with the iron filings and the magnet - you have shown most clearly what is generally called in science "the lines of magnetic force."-New York Mail.

THE TURTLE AND THE STAIRS. Two small boys brought a turtle home one day and put it in their nursery closet, hoping to frighten their nurse when she opened the door to hang up their clothes,

They went out for a romp on the lawn, and when they came in the nursery closet door stood njar, but Mr. Turtle was nowhere to be seen. They asked the nurse if she had "seen anything," but she "looked them in the eye" and said "no;" so they knew she was telling the truth. They searched the hall and every room on that floor, without finding a trace of the missing

creature. Just as they were about to give up a screech from the region of the kitchen sent them helter skelter in that direction. There stood the indignan cook, who had just come in from . tete-a-tete with the next door waltress. The butcher boy had set the market basket on the kitchen floor. In the corner of the basket a small hole exposed an inviting bit of steak, and there stood the turtle nibbling like a toothless old man.

No one in the house could tell how the turtle got into the kitchen, so, in search of an explanation, the boys carried it up and set it at the top of the stairs. The turtle walked to the edge finger. The vine is round, knotted and of the step, crept part way over the brink, then, quickly drawing in its head, feet and tail, tumbled down to the step below. Here it walked to the edge, as before, then bumped down to

the next. The boys shricked in delight, and when the turtle reached the bottom ft crawled off toward the kitchen, none ing but few of the blossoms to be fol- the worse for wear. - Philadelphia