## 1 the Master Salesman

Lo, the people of the earth do me homage. I am the herald of success of men, merchants, manufacturers, municipalites and nations.
I go fortlit to tell the world the message of service and sound merchandise. And the world listens when I speak.
There yas a day long ago, when by sheer weight of superior merit, a business could rise above the common level without me, but rise above thas passed into oblivion.
that day hat
For those who have used me as their serant I have gathered untold millions into their coffers.

## I Sell More Merchanialise

-per dollar of salary paid me than any other salesman on the face of the earth. The fabier lamin of Aladdin never called to the setrice of its master geniit half so rich and powerfill as 1 am, to the ?

## I Hold the Busness-

of tha seasons in the hollow of my hand. I command the legious of fashion, mold the styles and lead the world withersoever 1 go. Idrive unprincipled business to cover, and I drive unprincipled sound the death-knel Frauds are afraid of me because 1 dise Frauds are arrad of
march in the broad Hght of day.

## Whoever Makes Me

Their Servent:
for life takes no chances on drawing down foriife takes no chanced frem my untold treasures bestowdividenss with a lavish hanid.
I have awakened and inspired nations, sent millions of men to fight the battles of freedom beyond the seas, and raised billions of तolltars to foot the bills. Nations and kings pay me homage and the business world bows at my feet:

I sow broadfields for you to reap a golden liarvest
I am the Master Salesman at yourservice
I Am Advertising
AWAITING YOUR COMMANDD AT


WEAK, RUNEDOWN


To Take Cardut
IT have Ifoy of Cardul for

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## The things allwante - and ata price forall

Super-Siz Smoothness and Dash-Hign-compression

## ESSEX Super-Six  <br> . .

## Motor Service Company

B, O. TA MLOR, Sales Mgr


## Power and Perforimane--Size and Roominess withe out Unvieldiness-Steady Riding without useless Weight. $50^{\circ}$ miles an hour all day long-and tat - - greater speed when wanted-Riding Ease Like Gliding. Economy of Price, Operation and Mainteliatice. Essex alone combines them all

