



**Winter gardening**

These Arabia greenhouses are being reconstructed for some late winter gardening. The structures were once used in another county operation which fell on

hard times. They have been moved and will apparently be given new life.

# SNB 1983 Earnings Up

Southern National Corporation reported that its net operating income (income before security transactions) amounted to \$7,725,846 for the year 1983 as compared to \$6,892,480 in 1982.

On a per share basis this was \$3.67 in 1983, an increase of 13% above the 1982 figure of \$3.25.

Net income amounted to \$7,401,690 in 1983 versus \$6,565,879 in 1982. This amounts to \$3.51 on a per share basis in 1983 and \$3.10 in 1982, also an increase of 13%.

For the quarter ended December 31, 1983, the net income before security transactions was

\$1,839,089 as compared with \$1,902,774 in 1982. This amounted to \$.87 per share in 1983, as compared to \$.90 in 1982. The net income figures were \$1,846,550 in 1983 and \$1,889,308 in 1982, or \$.87 and \$.90 on a per share basis.

The earnings per share figures for 1983 and 1982 have been restated to give the effect of the five-for-four stock split which occurred on June 30, 1983.

Southern National has three mergers pending with Community Bank of Greensboro, The First National Bank of Anson County, Wadesboro, and Cherryville National Bank, Cherryville.

These mergers have been approved by the shareholders and are awaiting approval of the regulatory authorities. It is anticipated that these mergers will be completed by April 1.

Southern National Corporation is a one-bank holding company operating a total of 78 offices located in 35 cities and towns in North Carolina including Raeford.

The shares of the Corporation are traded in the National Over-the-Counter market under the NASDAQ symbol "SNAT." (Associated Press abbreviation: Sou. Natl. Corp.).

## Heilig-Meyers Earnings Set Record During 1983

Heilig-Meyers Company, the Richmond based home furnishings chain, which operates a store in Raeford, has announced record earnings and revenues for the third quarter ended December 31, 1983.

Earnings increased 48.4% to \$3,166,000 compared with \$2,134,000.

Earnings per share rose to 51 cents from 40 cents for the third quarter last year.

Revenues for the quarter increased 22.4% to \$40.4 million compared with \$33.0 million a year ago.

For the first nine months, earnings increased 48.3% to \$8,260,000, or \$1.33 per share, compared with \$5,571,000, or \$1.06 per share, for the same period last year.

Nine month revenues exceeded \$100 million for the first time, reaching \$105.5 million. This is a 15.4% increase over last year's nine month revenues of \$91.4 million.



**Complete 25 years**

James H. Bailey (left) and Charles F. Coleman (right) both recently completed 25 years unbroken service with the Raeford Plant of Burlington Industries. They were presented certificates, diamond pins and commemorative gifts. Bailey began work at the firm in the Preparation Department as a Service Man. He was transferred to Yarn Man and later was promoted to Slasher Helper. Since 1965, he has worked as a Slasher Tender in the Preparation Department. Coleman started work as a Service Man in the Winding Department. He later was promoted to Technician and then to Supervisor in 1972. He spent a short while in Spinning but most of his career has been in the Winding Department.

# Laurinburg Firm Changes Name

Snowdon, Stogner and Associates, P. A. Architects, Engineers and Planners, is the new name for an 80-year-old Scotland County firm.

Stogner, a principal in the firm since 1982, has become Vice President with primary responsibility for supervision of the firm's project work.

Donald F. Jordan, a principal in the firm since 1955, is Treasurer and will remain as a consultant for Snowdon, Stogner civil engineering projects.

Joan A. Ramsey, office super-

visor since 1971, has been named a principal and is Corporate Secretary of the firm. Her responsibilities will be office manager and marketing coordinator.

The Laurinburg firm, which dates to W. J. Matthews' establishment of a surveying practice in Laurinburg in 1900, is a major architect of facilities for public schools, colleges and universities, financial institutions and military installations.

Stogner, the new Vice President, is a 1973 graduate of North Carolina State University with a

degree in architecture. Mrs. Ramsey, Corporate Secretary, a native of Laurinburg, attended the University of North Carolina at Greensboro and Hard-barger's Business College.

Snowdon, President, joined the firm in 1957. He is a 1950 architecture graduate of Clemson University.

Jordan, a 1938 graduate of Wake Forest University, and a 1948 engineering graduate of North Carolina State University, joined the Laurinburg firm in 1953.

<p><b>SWEET 'N LOW</b> Pockets - 100's V-M reg. 1.35 <b>BONUS BUY 88¢</b></p>	<p><b>VALU-MART</b> 114 N. MAIN STREET RAEFORD, N.C. STORE HOURS: 9 a.m. to 5:30 p.m. Mon-Sat. We Reserve The Right To Limit Quantities Prices in this ad good thru noon February 21, 1984 or until merchandise is sold out.</p> <p><b>Featuring Low - Low Everyday Prices</b></p>	<p><b>VICKS' FORMULA 44D</b> 6 oz. V-M reg. 4.67 <b>BONUS BUY 288</b></p>	
<p><b>OXY 10 Acne Medication</b> 1 oz. V-M reg. 3.86 <b>BONUS BUY 2.49</b></p>	<p><b>SULFUR - 8 Hair &amp; Scalp Conditioner</b> 2 oz. V-M reg. 1.92 <b>BONUS BUY 1.29</b></p>	<p><b>SINUTAB Tablets 30's</b> V-M reg. 3.12 <b>BONUS BUY 2/3.00</b></p>	
<p><b>EX-LAX Gentle Pills</b> 24's V-M reg. 2.44 <b>BONUS BUY 1.59</b></p>	<p><b>EFFERDENT</b> Tablets 60's V-M reg. 2.40 <b>BONUS BUY 2/3.00</b></p>	<p><b>FEEN-A-MINT</b> 16's V-M reg. 1.36 <b>BONUS BUY 88¢</b></p>	<p><b>CORRECTOL</b> 60's V-M reg. 4.19 <b>BONUS BUY 2.77</b></p>
<p><b>ST. JOSEPH'S ASPIRIN FOR CHILDREN</b> Safety Lock-Cap 36's V-M reg. 84¢ <b>BONUS BUY 49¢</b></p>	<p><b>ORAL-B Right Angle Toothbrush</b> V-M reg. 1.58 <b>BONUS BUY 77¢</b></p>	<p><b>Right Angle TOOTHBRUSH</b> Oral-B 15 Orthodontic Toothbrush V-M reg. 1.58 <b>BONUS BUY 77¢</b></p>	<p><b>CHAP STICK All Flavors</b> V-M reg. 75¢ <b>BONUS BUY 2/1.00</b></p>
<p><b>TYLENOL Children's Liquid</b> 2 oz. V-M reg. 2.49 <b>BONUS BUY 1.77</b></p>	<p><b>TYLENOL</b> Tablets 100's V-M reg. 3.49 <b>BONUS BUY 2/5.00</b></p>	<p><b>SNEAD</b> 24's V-M reg. 2.73 <b>BONUS BUY 1.99</b></p>	<p><b>VICKS' FORMULA 44</b> 6 oz. V-M reg. 4.43 <b>BONUS BUY 2.77</b></p>
<p><b>NYQUIL</b> 10 oz. V-M reg. 4.96 <b>BONUS BUY 3.77</b></p>	<p><b>Compare And Save MAALOX</b> 12 oz. <b>2.52</b> <b>Hi-Value White Antacid 1.39</b></p>	<p><b>VICKS' FORMULA 44D</b> 3 oz. V-M reg. 2.91 <b>BONUS BUY 1.99</b></p>	
<p><b>NYQUIL</b> 6 oz. V-M reg. 3.42 <b>BONUS BUY 2/5.00</b></p>	<p><b>PLAYTEX Deodorant Tampons</b> 28's Reg. &amp; Super V-M reg. 3.14 <b>BONUS BUY 2/5.00</b></p>	<p><b>TRIAMINIC DM COUGH FORMULA</b> 4 oz. V-M reg. 3.06 <b>BONUS BUY 1.55</b></p>	<p><b>EDGE SHAVE GEL</b> 7 oz. Special, Extra Reg, Menthol V-M reg. 2.37 <b>BONUS BUY 1.19</b></p>
<p><b>SHOWER TO SHOWER</b> Powder - 8 oz. V-M reg. 2.17 <b>BONUS BUY 1.39</b></p>	<p><b>SINUTAB</b> Max-strength 24's V-M reg. 3.12 <b>BONUS BUY 2/3.00</b></p>	<p><b>TRIAMINIC</b> Syrup 4 oz. V-M reg. 3.27 <b>BONUS BUY 1.66</b></p>	<p><b>Aspergum</b> FAST TEMPORARY RELIEF OF NON-SORE THROAT PAIN 16's Orange &amp; Cherry V-M reg. 1.39 <b>BONUS BUY 99¢</b></p>
<p><b>CORRECTOL</b> V-M reg. 2.49 <b>BONUS BUY 2/3.00</b></p>	<p><b>ROBITUSSIN Syrup</b> 4 oz. V-M reg. 1.71 <b>BONUS BUY 2/3.00</b> DM Syrup - 4 oz. V-M reg. 2.66 <b>BONUS BUY 1.69</b> CF Child/Adult 4 oz. V-M reg. 2.74 <b>BONUS BUY 1.88</b></p>	<p><b>FLEX SHAMPOO</b> 16 oz. or Conditioner 16 oz. V-M reg. 2.59 <b>BONUS BUY 2/3.00</b></p>	<p><b>CIGARETTES Everyday Price 619 + tax per ctn.</b> Warning: The Surgeon General Has Determined That Cigarette Smoking is Dangerous To Your Health.</p>

What am I going to do with all this wood?

I hope the termites don't eat it before it sells.

I tried to tell him to advertise in The News-Journal

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