

Promotion of Co-Operation.

More attention must be given by the State administration to the promotion of co-operative business. Our people expect it, and they must not be disappointed. We have started now, and we must keep going. There must be ways devised both for co-operative selling and co-operative buying, to a far greater extent than we have seen yet. Our Missouri mules, at the price we get for them, would seem dirt cheap to our brethren of the Southern States who finally buy most of them. And the prices they give for them would startle the Missouri farmers who breed and raise them, and put them in condition to work. By intelligently devised methods of co-operation, our people can get a better price for the mules they raise, and our Georgia brethren can get their mules for less money than they do now, thus benefiting the farmer at both ends of the deal. So with nearly everything we produce to sell. There has not been a day this summer that I have noticed that clean fresh eggs were not worth at least 20 cents in New York, while thousands of our farmers have thought themselves doing well to get ten cents, and many carloads have been left at the country stores for 6 and 7 cents. With a co-operative warehouse at a shipping point in each county, carefully and systematically managed, as the Danes manage theirs, our people could realize at least 16 cents for their eggs. Mules and eggs, I mention. Now think, if you can, how many items of farm produce range between the two. And what is true of mules and eggs is true in some degree of all other products. All realize the waste. What is needed is men with ingenuity enough to devise and direct the kind of co-operation that will save the waste. Can't we find them? We haven't yet, only in small part. But we have them, somewhere around, and they will yet be discovered—not full grown and trained, at first, pro-

bably, but we have as capable people as they have in Denmark, Germany, England, or anywhere else, when educated to the requirements of the situation, and if we hold on and keep trying we shall finally succeed as they have succeeded over there in those countries. But we must be up and doing to hold our people together. Let that not be forgotten or neglected in the State Convention.—The Union Farmer, of Missouri.

Farmers will go to congress when then learn to discern between the sincere and the insincere, when they have learned to stand together whether their business interests is involved, when they learn not to put forward one of their own number for no other reason than he is a good talker, and always gets on the front seat at public meetings.—Farmers' Union News.



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